

# Noted Area Builder Henry Doelger Dies

## 82, He Was In Italy

Henry Doelger, San Mateo County's and perhaps the Bay Area's best-known builder of homes, apartments and shopping centers, is dead at 82.

Doelger apparently died in his sleep in a hotel room in Borgaro, Italy, late Saturday night or early Sunday morning, according to Ed King, vice president and general manager of Doelger Enterprises in Daly City.

King said today he wasn't clear on just how Doelger died and that he was awaiting word from Italy today.

Doelger, who turned 82 on June 24, had gone to Italy with a friend in early June on business, traveling by sailboat and by car, King said.

A self-made millionaire, Doelger had begun his business career in 1919 with a hot dog stand at Seventh and Lincoln avenues on the west side of San Francisco, an almost-deserted area he would have a major role in developing into the Sunset District.

In 1922, he joined his late brother Frank in the real estate business and branched out on his own in 1923, starting in the area around 15th Avenue in the Sunset District.

He built 39 homes on 39th Avenue in 1926 and was on his way.

After duty in World War II and a builder of defense housing, mainly in South San Francisco and Oakland, some 3,000 units, Doelger built homes along MacArthur Boulevard in Oakland and 3,000 apart-



Daly City's Henry Doelger in building days

—File photo

ments in the Richmond District of San Francisco.

He then branched out into Daly City, against the advice of real estate agents, who considered Daly City too remote from downtown San Francisco.

But Doelger, who associates said had a knack for doing the right thing at the right time, went ahead and bought 1,350 acres of swamps, gullies, hog ranches, cabbage patches

and sand dunes from the Spring Valley Water Co. in 1945.

That area now is the Westlake District of Daly City, perhaps Doelger's largest and most comprehensive development, and where his company headquarters have been for years.

Doelger also was one of the county's largest landowners until he began selling off his properties in the

late 1960s and early 1970s prior to his retirement in 1972.

In 1969 he sold 8,000 acres on the Coastside around Half Moon Bay through Deane and Deane, his own firm's plans for what would be virtually a new city on the mid-Coastside being dropped, with only the Clipper Ridge development at Princeton — See DOELGER, Page Two

## General Plan Changes

Controversy over San Bruno Mountain and other planning matters dominated the Daly City City Council's Monday night meeting.

The key topic of the evening was the 1978 General plan. Because of Proposition 13, City Manager David Rowe advised the council to adopt only a limited version of the plan.

The general plan adopted by the council does not include economic, redevelopment, social, community design, community facilities and recreation elements.

Those portions of the plan will be returned to the council for consideration after the financial effects of Prop. 13 are better understood.

Upon Rowe's recommendation, council members certified the adequacy of the general plan's environmental impact report and made the following amendments in the general plan map:

- Changed the Lake Merced Golf and Country Club from "open space" to a "special area." Properties designated as "special areas" may incorporate building if the council approves a subsequent, detailed design.

- Revised Suburban Realty's property at Hickey and Skyline Boulevards and at King Drive Skyline Boulevard from "open space" to "special areas."

- Changed properties owned by Crocker Land Co. and Visitation Associates in the Bayshore neighborhood and Reservoir Hill from "open space" and "residential" to "special area."

- Designated Northeast Ridge and Crocker Industrial Park "as adopted by San Mateo County and the existing zoning for the industrial park." Daly City has hopes of annexing both areas, which presently are in unincorporated territory.

- Deleted the Bay Area Rapid Transit (BART) extension included in the current general plan map.

The only objection to those five changes came from Harold Calder, who said, "I wonder if it's appropriate to ask what members of the council received from Suburban Realty?"

Calder explained that Suburban Realty has been a large donor to campaigning council members and said he, therefore, questioned the impartiality of the council.

Councilman Albert Teglia said Calder's information was not correct. Further discussion on the matter was ruled out of order.

The longest debate centered on Rowe's recommendation that the council avoid any land use designation of the saddle area of San Bruno Mountain.

Rowe advised, "The absence of city land use designation would leave Daly City entirely out of any possible financial liability through inverse condemnation litigation. Further, any future considerations for land use designation would require full public hearing for a general plan amendment specifically on the saddle area."

Representing the Committee to Save San Bruno Mountain, Thomas Adams argued that the council should designate the saddle area as "open space" since the state and the county favor it as such.

He commented that the county's designation of open space has held up in court and noted that many Daly City residents fought to keep the area as open space.

Adams said the council would appear to favor development of the saddle area if it declined to designate it as "open space."

Council members said they were reluctant to have Daly City become embroiled in the controversy over the saddle area. Finally, they followed City Attorney Albert Polonsky's suggestion on the "easiest way out" and voted unanimously to note on the general plan map that — See GENERAL PLAN, Page Two

## CETA Appeal Planned

Legal aid lawyers plan to appeal a judge's ruling that Comprehensive Employment Training Act workers must be fired if regular public employees are laid off as a result of Proposition 13.

At the same time 30 San Mateo County employees, paid with CETA funds, were advised that July 28

would be their last day of work.

In an oral decision, U.S. District Court Judge William Orrick dismissed Thursday suits brought against San Mateo County and the cities of Berkeley and Daly City by legal aid lawyers representing CETA workers.

The San Mateo Board of

Supervisors had laid off 220 public employees and given notice to 56 others. In addition, 39 to 63 CETA workers had been targeted for possible layoff.

The judge affirmed federal labor regulations requiring the layoff of CETA workers when regular employees in the same position are laid off.

Both the Labor Department and the American Federation of State, County & Municipal Employees Local 829 defended the regulations.

Ann Broadwell, a lawyer with the San Mateo County Legal Aid Society, said she would appeal Orrick's ruling.

Orrick said it was ironic that the enforcement aimed at cutting unemployment will instead increase it. Discharging CETA employees gives no additional protection to public employees who would have been laid off anyway, the judge added.

"I'm sure Congress did not intend to create this bizarre situation but I am

also sure that many of the people who voted for Prop. 13 envisioned the holocaust that was to follow," he said.

Orrick said the new act is "replete with prohibitions against the hiring of CETA workers when it would harm regular public workers."

If Congress had not care-walter Martone, assistant director of Manpower, the agency that administers the federal funds and places CETA workers, said all 30 workers were personally contacted Thursday.

He said, however, that every effort will be made to place these employees in other county positions. Fully banned such action, municipalities would have made sham layoffs and filled their positions with CETA workers, the judge noted.

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## Service Fees Up In D.C.

Daly City council members hiked some city service fees Monday night in an effort to take away part of the sting caused by Proposition 13.

There was no public comment as the council raised the charges for planning, zoning, street, sidewalk, excavation and dance permits.

Two citizens, Julius Castelan and Harold Calder, objected to the council's plans to institute charges for copies of meeting agendas mailed to residents.

But the council voted 3-1, with Mayor William Schumacher dissenting, to charge for the agendas. There were unanimous votes on motions to charge for copies of meeting minutes and other city documents.

Here's what some city services will cost:

- **Use permit** — Instead of \$20, one will cost \$50, plus \$100 per acre.

- **Sign permit** — Previously free, sign permits will cost \$25, plus \$1 per \$100 of assessed valuation of the property.

- **Building permit review** — This service used to be free. Now it will cost 7 percent of the Building Division permit fee.

- **Minor variance** — Formerly \$25, a minor variance will cost \$75.

- **Driveway** — Now priced at \$5 per driveway inspection, the fee will be raised to \$17.

- **Excavation** — An excavation permit will cost \$23 instead of \$5 for each 50 square feet.

- **Obstruction** — The charge for a street obstruction permit will be \$7 instead of \$5 for each 33 feet.

## Shortchanged? D.C. Thinks So

Daly City officials are feeling short-changed.

City Manager David Rowe explained Monday that the city had anticipated \$1 million of the state surplus.

But the latest estimate that the state provided to the League of California Cities lists Daly City's share of the \$5 billion surplus as only \$674,000.

Pointing out that the figure may change again before Daly City receives its portion of the surplus, Rowe said the City Council probably won't take any further action on the budget until the end of August.

Advocating a "wait and see" approach, the council adopted a budget for the months of July and August that includes lay-offs of all temporary, part-time and many employees hired with Comprehensive Employment and Training Act funds, effective July 28.

Council members will determine whether more drastic measures are necessary by Sept. 1.

Meanwhile, Councilman James Tucker said he has been approached by numerous city workers about their job security.

Rowe commented that copies of the

city's budget are available to all city employees.

"As to the future of any individual employee, I don't think we have any assurances we can give," he said.

Asked which CETA employees are being fired, Rowe explained that they are the ones who hold positions similar to jobs held by regular city workers who are being laid off. For example, he said the termination of a clerk in his office would justify the firing of a CETA clerk performing similar duties in the Police Department.

Federal Judge William Orrick last week upheld the firing of CETA workers who hold jobs similar to regular employees.

He declined to set a future hearing date regarding a suit filed by the Legal Aid Society on behalf of two Daly City CETA workers, ruling that "the case should take its normal course."

Daly City is one of three program agents in San Mateo County that use CETA under contract with the county.

The council decided Monday not to renew the CETA contract, which expires Sept. 30.

## Burlingame Couple Killed in Crash

### Inside Today

- Nell Norton and Elise Gendar offer more tempting recipes. See their columns, Page 9.

- The county fair offers a variety of special events. See Story, Page 14.

- Skyline College is enrolling students for the fall semester. See Story, Page 3.

Stephen I. Plake, 34, and his wife, Susan, 27, of Burlingame, were killed Sunday when their Volkswagen was struck head-on by a station wagon on Interstate 280 in Daly City.

The county coroner's office said the accident occurred at 3 a.m. when the northbound station wagon, driven by Jose Conde of San Francisco, crashed through the center divider on the freeway and struck the Plake vehicle near Eastmoor Avenue.

Conde was listed in fair condition this morning at Mary's Help Hospital in Daly City. The California Highway Patrol said it is investigating.

Graveside funeral services for the Burlingame couple, who lived at 1321 Capuchino Ave., will be held Wednesday.

Stephen Ivan Plake was born in Salinas. He graduated from Occidental College at Eagle Rock and

received his M.A. degree from San Jose State University. He worked as an urban planning consultant for the Woodard-Clyde Co. Survivors include his grandmother, Mrs. Iva Johnson of Salinas; his mother, Mrs. Jean Plake of

Santa Clara; and his sister, Mrs. Diane Vrao of Sunnyvale.

Susan Marjorie Colyear Plake was born in San Francisco. She graduated from Miss Burke's School of San Francisco and then — See CRASH, Page Two

## Pacificans PUSH for Sweeney Ridge Park

Pacific residents who want Sweeney Ridge set aside as a national park pleaded their case before the City Council for a second time Monday.

The group, most of its members wearing buttons proclaiming support for Pacificans United to Save Our Hills, was told again the council would postpone action for another two weeks.

Also addressing the council was an equal number of residents opposed to the proposal to ask Congressman Leo Ryan to request that a federal "feasibility" study of the ridge be undertaken.

Opinions expressed Monday night ranged from the belief that Sweeney Ridge must be preserved as an open space for future generations to the promise that San Mateo County has enough parks.

After listening to the parade of speakers, many of them armed with specific facts and figures this time, the council agreed to review the matter and discuss it at its next meeting.

A former councilman and mayor, Sidney Lorvan, said that if the council looks to the future it will see the park would be attractive to tourists.

"They have to have a reason to come here," he said. "That is a drawing card."

Resident Jerry McGinnis asked the council to look at how much it would cost the city if the West Aspen Colts multi-million dollar proposal to subdivide the ridge area were accepted.

If 3,500 homes were erected on the company's property, the tax revenue to Pacifica would be about \$400,000 a year, he said.

However, he added, it

would cost the city \$1.2 million annually to provide public services for the housing development.

Sharp Park area resident John Edmunds also urged the council to consider that there would be "lots of hidden costs," including police and fire protection to the remote ridgeline, in addition to providing busing of children to schools.

Edmunds also claimed that developing Sweeney Ridge "will diminish the quality of life in Pacifica."

One of the organizers of PUSH, Janice Dutton, said the group has been criticized for the way it obtained petitions with 4,000 signatures on them in support of the park concept.

"I maintain, scientific or not, that the respondents on our petitions do represent a cross-section of Pacificans," she said.

"We began this drive with no preconceived notions that we would find support," she said. "Frankly, I've been totally

amazed at the unanimity of opinion we have encountered."

Resident Vi Gotelli said all the facts should be brought out before a decision is made.

Pacificans should be told, she said, that a study will cost up to \$300,000 and could take several years.

Mrs. Gotelli said she has heard it will cost \$6.5 million to buy Sweeney Ridge and that tax dollars will continue to be used to maintain the area.

"Federal money is my tax money," she said, adding that residents should be asked to vote on the proposal. "Let the people of Pacifica hear the facts."

If a federal park is made of the area, it will be taken off the tax rolls, Mrs. Gotelli noted.

Acting City Manager Al St. Cyr said if the land is developed the city will receive about \$472,000 a year in local property tax revenue. West Aspen Co. now pays about \$3,500 to — See PUSH, Page Two

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### Vent Fire Damages Roof

A pan of hot grease that flared up into a stove vent has been blamed for a fire that caused an estimated \$20,000 damage to the Larry Grassi home at 149 Escanero Drive at about 7 p.m. Monday, according to South San Francisco firemen.

Fourteen firemen responded to the fire, which damaged the roof and attic an estimated \$17,000 worth and caused another \$3,000 worth of damage to the contents of the house.

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# PUSH

**From Page One**  
the city under Proposition 13, he added.  
Gary Godby, executive director of Concerned Citizens of San Mateo County, said he wanted to know if residents wanted a study for a park or wanted a study to stop development.  
He said it is a "clear fallacy" that studying the land will do no harm to the landowners in the meantime. A study, he said, will put a cloud over the property.  
The Santa Monica Mountains have been under study by the federal government for 20 years, he said.  
In San Mateo County, 80 percent of the land already is publicly owned or zoned "Open Space," Godby said.  
"The appetite for 'open space' in this county is

insatiable," he said.  
Representing West Aspen Co. was Oakland attorney Conrad Breece, who said he had contacted six governmental agencies to find out what a feasibility study would involve.  
Because federal money already has been committed for the coming year, he said a study could not be started before early 1981.  
The company has already offered a solution, he said, by offering to dedicate 897 acres of the 1,096-acre parcel, meaning 80 per cent of the land would be given to the city for open space.  
If the proposal is put on the ballot, he asked that residents be told they can have the park — but it will cost \$6.5 million.

## Property Damage

A grass fire that burned a 50-by-300-foot area of manzanita in Linda Mar claimed the first property damage of the season in the city for grass fires at about 1:30 p.m. Monday, according to Pacifica firemen.  
The blaze burned a small wooden storage shed behind a home at 1124 Manzanita Drive during the two-hour battle, firemen said, noting that they were aided by several nearby residents who used their garden hoses to fight the flames.

# Doelger

**From Page One**  
as a sample of what may have come.  
His firm also sold its Westlake and Fairmont shopping centers in Daly City and Pacifica, respectively, thousands of apartments and many business developments, the last

3,000 apartment units being in the Westlake area.  
Henry Doelger Builders, Inc., was dissolved in 1972, but Doelger Enterprises continued in its Westlake Country Club Apartments offices in Daly City, where the firm manages several individual properties it still owns and where "we're just keeping our fingers wet," King commented.  
The firm plans to move into new offices soon in the California Federal Savings and Loan Building, which it owns at John Daly and Lake Merced boulevards.  
Doelger in recent years has divided his time between his Daly City office, his Thelendo Ranch near Healdsburg and his yacht, berthed permanently at Monte Carlo in Monaco. He had spent about five months a year in Monte Carlo recently and was an enthusiastic yachtsman.  
A native of San Francisco, Doelger had attended St. Ignace High School.  
Survivors include his wife Thelma, residing at the ranch; a son, Mike of San Mateo, an executive with the Westlake Country Club Apartments now owned by Gerson Baker; and a daughter, Susan Gaidano of Larkspur.  
Doelger, who never sought recognition for himself, has directed that he be cremated with his ashes spread over his ranch.

## Crash

**From Page One**  
attended University of California at Los Angeles, graduating in 1971. She worked as a legal secretary for the law offices of Morrison-Foerster. Survivors include three brothers, Michael Colyear of San Francisco, Bruce Colyear of San Francisco and Bayard Colyear III of Tucson, Ariz.; a sister, Mrs. Karen Thies of Eureka; her grandfathers, Bayard H. Colyear Sr. of Cloverdale and Arnold H. Henriksen of Fresno; and her parents, Bayard H. Colyear Jr., M.D. of San Francisco and Berdine Colyear.  
The graveside services will begin at 1 p.m. at Sky-lawn Memorial Park. Friends may call at the Crosby-N. Gray and Co. Colonial Mortuary starting at noon Tuesday.  
Contributions to the Hanna Boys Center or a favorite charity, are preferred by the families.

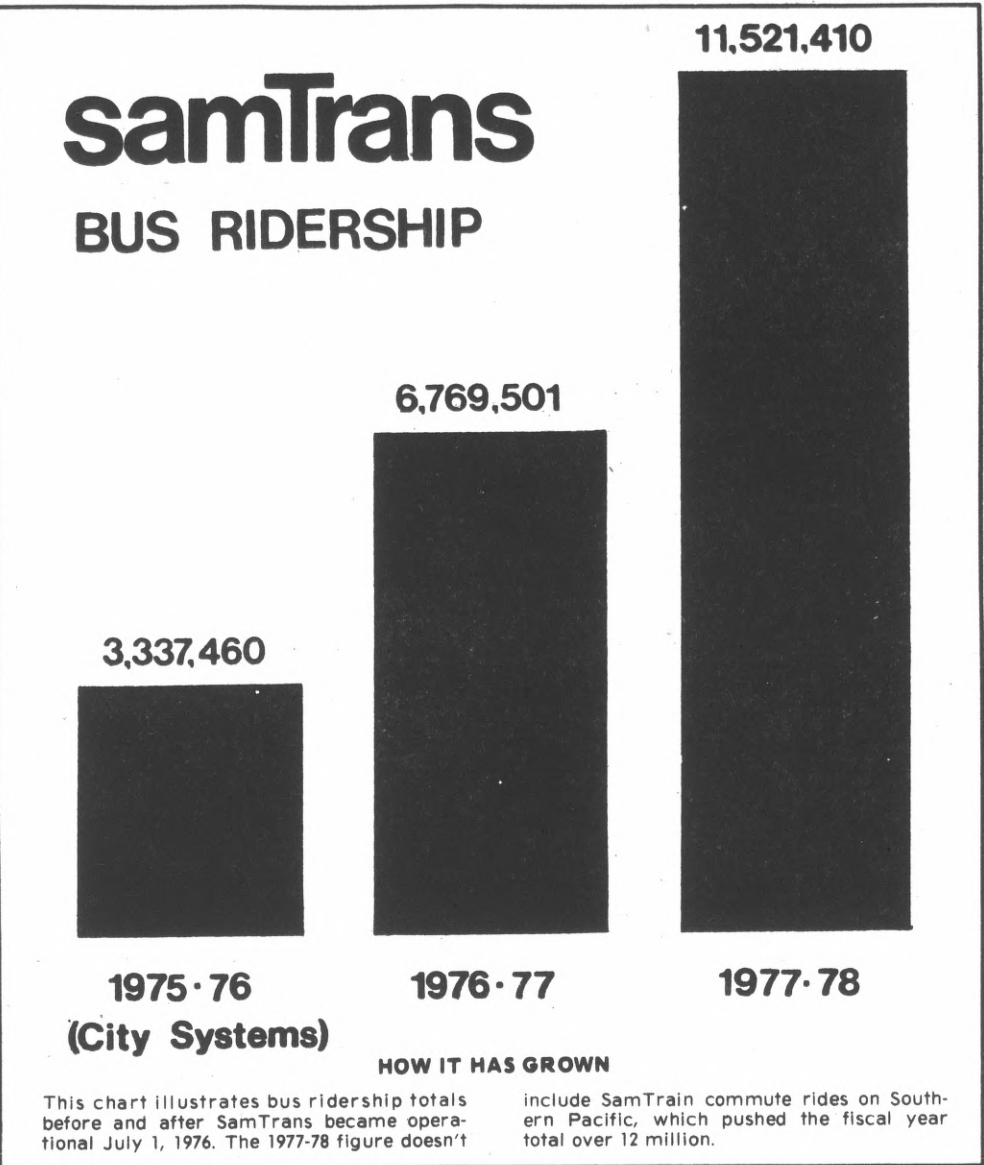
# General Plan

**From Page One**  
the county had designated the saddle area as "open space."  
Adams said his group would endorse that council's action.  
In another planning matter, the council overturned the Planning Commission's recommendation that a use permit and environmental impact report be approved for 18 apartments and ground-level commercial space proposed at the southwest corner of Bruno Avenue and School Street. The council concluded that the area is too congested.  
Learning that the applicant seeking a permit to build a commercial storage facility at 2545 Geneva Ave. might agree to include more parking spaces, the council sent that item back to the Planning Commission for further discussion.  
The council voted 2-2 on Don Seyranian's request for subdivision of one lot into two on the north side of Castle Street between Third Avenue and Hillside Boulevard. Councilmen Victor Kyriakis and James Tucker, who voted against the subdivision, were disturbed that Seyranian had made the same request of the council eight months earlier and it had been denied.  
After he was granted a permit to build a duplex on the lot, Seyranian built the structure with non-adjointing walls. He said he could not sell it as a duplex but had received offers on the individual units.  
Seyranian did not win approval from the council for the subdivision. However, the item was continued until Sept. 11 meeting, when Councilman Anthony Giammona will be back to break the tie vote.  
The council set a public hearing for Aug. 28 at 8 p.m. on the proposed annexation of four Broadmoor properties and adjoining streets to the City of Daly City.  
In other business:  
The council approved storing at the corporation yard a portable building previously used as a child care center by the Daly City Community for Children's Services until grading is completed at Hillside Park.  
Daly City Police Officer Dennis Prator's appeal regarding the Personnel Board's ruling was continued, at his request, until Aug. 28.  
Meroy Simmons was appointed to the Residential Rehabilitation Advisory Committee.  
The council awarded the contract for reroofing Reservoir 6 to the low bidder, Sunset Roofing Co., of San Francisco. Cost is \$8,680.

# SamTrans Riders Almost Double

Ridership nearly doubled on San Mateo County Transit District routes in the 1977-78 fiscal year, according to figures released this week by the district.  
SamTrans buses carried 11,521,409 passengers during the period, nearly 100 percent over the 6,769,501 of the 1976-77 fiscal year, the countywide district's first fully operational year.  
And even that figure was slightly more than double

the combined total of the various city bus systems in the 1975-76 fiscal year, before SamTrans took them over on July 1, 1976.  
The city systems, most of which became operational in 1975 with federal urban transit grants, hauled 3,337,460 during that fiscal year, which itself was nearly six times what a few scattered bus companies had transported in 1973-74 in the county.  
The total number of passengers handled by SamTrans last year was 12,420,076, the figures showed, but well over half the increase over 1976-77 was from new services added during the year.  
These included 3,671,651 passengers on the Peninsula Mainline runs between Palo Alto and San Francisco, begun last July when SamTrans took over the Greyhound Lines commute service. They did that under contract to Greyhound and realigned routes and schedules to provide more service to San Francisco International Airport, the Daly City BART station and downtown San Francisco.  
Another 898,666 rides were accounted for from January to June on Southern Pacific commute trains under the district's fare stabilization program, which gave commuters a 30 percent discount on train tickets.  
Passenger patronage of both the Greyhound and SP services has increased under these new formats, SamTrans officials claim.  
Ridership on local routes over the past year was 7,819,797, including 22,796 using Redi-Wheels, the point-to-point system for the mobility-impaired, and 7,165 on specially scheduled trips to Giants games at Candlestick Park and to other destinations.  
The total projection for the 1977-78 year had been 12 million.



## DC Man Guilty Plea

Edward S. Salazar Monday pleaded guilty to second-degree murder in the shooting death last March of Daly City real estate broker Hoke Garrison, 87.  
But the prosecution today still doesn't know the motive for the killing.  
"Maybe he'll tell the probation officer," senior Deputy District Attorney John P. Oakes said.  
Salazar, 43, also of Daly City, gave the surprise plea on the day his trial was scheduled to begin.

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# Offshore Drilling Here?

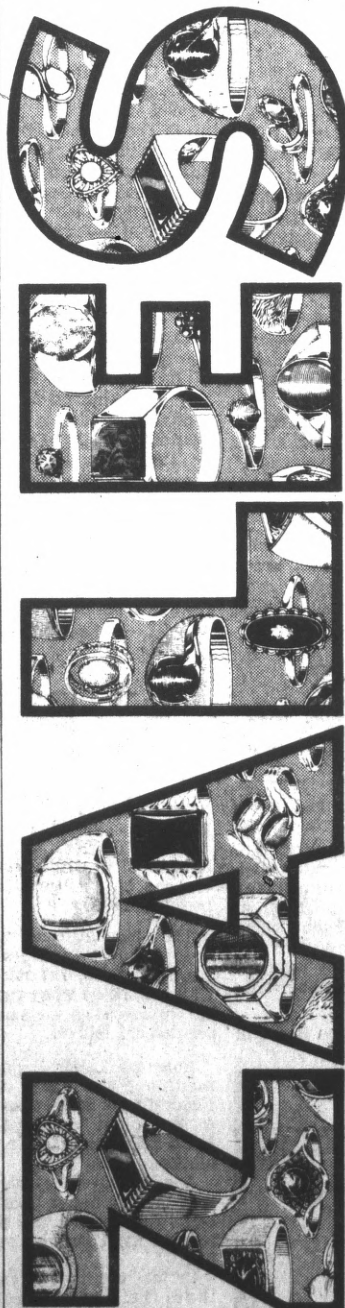
**By RICK SULLIVAN**  
The U. S. Bureau of Land Management has confirmed reports that the majors of the petroleum industry are expressing keen interest in oil exploration on the Pacific Continental Shelf off the shoreline of San Mateo County.  
The bureau, in a recently released report, announced that 19 oil companies, including such industry giants as Exxon, Shell, Mobil, Union and Chevron, have submitted nominations to lease federal offshore parcels for drilling in an area from Point Reyes in Marin south to Light-house Point in Santa Cruz.  
The most interest for exploration within that area, according to the report, is from the Santa Cruz County border north to Half Moon Bay and from Devil's Slide north to Pacifica.  
The oil companies listed their interest as "low or moderate" in parcels off the coast of San Francisco, north of Marin and south of Santa Cruz counties.  
The lease nominations were submitted this month to Cecil Andrus, secretary of the U. S. Department of Interior.  
Twenty-eight individuals and private and public agencies, including the San Mateo County Board of Supervisors, have filed formal opposition to the offshore drilling.  
Officials of the BLM inspected portions of the continental shelf last week which have been proposed for lease. On Aug. 3 BLM officials are to meet with representatives of the U. S. Geological Survey and with local planners before recommendations are made to Andrus.

The secretary is expected to review the recommendations, the oil company nominations and letters of oppositions before announcing Sept. 1 precisely which offshore parcels will be open for bidding.  
The federal Continental Shelf Act of 1953 requires the Department of Interior to periodically offer offshore parcels for lease to gas and oil companies. The federal government has the authority to sanction drilling three miles off the coastline.  
The presence of petroleum deposits off the San Mateo County coast is subject to debate. The U. S. Geological Survey has found little evidence of potential deposits, but geologists employed by private oil companies are much more optimistic.  
Dr. Bud Ogle, president of Ogle Petroleum Co. and a consultant for six independent oil firms, has stated that limited studies so far show "good promise" for successful exploration.  
In opposing offshore drilling, a majority of the

Board of Supervisors concurred last June that the environmental damage drilling would pose would far outweigh the potential benefits of exploration.  
Supervisors expressed concern about the possible damage to marine sanctuaries, such as those near Anu Nuevo, frequented by the grey whale and agreed that on-shore tank farms and pipelines would spoil views from Highway 1 and damage tourism and the commercial and sports fishing industries.  
Supervisors William Royer and James Fitzgerald had refused to sign the resolution of opposition to drilling. They said they would not vote to restrict gas and oil exploration when there is a national need for the products.  
Royer had commented, "There is no question that offshore drilling can have adverse effects, but there are ways to mitigate these effects."  
Other letters of opposition have been sent to Andrus by the state Coastal Commission, the boards of supervisors of Humboldt, Marin, Santa Barbara, and

Monterey counties, various environmentalists groups and by private and public fish and game associations.

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# Skyline Takes Fall Signups

Registration for fall day classes at Skyline College will begin Aug. 21. Classes start Sept. 6.

Students planning to attend Skyline this fall should file an application for admission as soon as possible so that they may be given an appointment for counseling and registration, according to Jack Greenalch, dean of students at the San Bruno-based community college.

Although there are no admission requirements for high school graduates or for any San Mateo County resident over 18 years of age, any prospective full or part-time day student must complete an admission form and submit transcripts of recent high school or previous college work.

Students planning to take more than two classes or any English course must also submit the results of a placement test. Comparative Guidance Program placement tests will be administered, free of charge, 8 a.m. in room 2306 at Skyline July 29, Aug. 19 and 26.

For further information or to obtain an application

for admission visit Skyline, on College Drive off Skyline Boulevard in San Bruno.

Applications are available by mail from the Office of Admissions and Records at Skyline College, 3300 College Drive, San Bruno 94066.

The college phone is 355-7000, ext. 314. Office hours are 8 a.m. to 4:30 p.m., Monday through Friday.

Two-year college transfer programs and numerous technical and career courses — covering 100 majors overall — are offered at Skyline, one of three colleges in the San Mateo County Community College District.

Prospective students interested in evening and Saturday courses only should complete the mail-in registration form contained in Skyline's Continuing Education brochure. This brochure, which is being mailed to North San Mateo County residents in August, contains all necessary applications and registration forms for these courses. Copies will be available at libraries throughout the County.

# Big Show at CSM

The pageantry and sound of a drum and bugle corps competitive field show comes to the Peninsula July 30.

The Golden Gate Invitational drum and bugle contest, featuring several of the nation's leading marching units, will begin at College of San Mateo stadium at 2 p.m.

IT WILL be the largest show of its kind ever in this area. A dozen corps scheduled to appear include the Concord Blue Devils, 1977 international champions.

The show is sponsored by the Conquistadors Drum and Bugle Corps of South San Francisco. Admission is \$3 for adults.

Bill Borba, Jr., chairman of the event, said the top-flight slate of corps on the field should attract new audiences to drum and bugle entertainment. Such shows regularly draw thousands of spectators in the Midwest and East where they have been a summer tradition for many years, but are relatively new in California.

ALONG WITH the Blue Devils in competition at CSM will be the Santa Clara Vanguard, the Sacramento Freelanders and the Anaheim Kingsmen, all previous national champions.

Other are the Velvet Knights of Santa Ana; the Cascades and Imperials of Seattle, Wash.; the Titans from Bremerton, Wash.; the Barons of Milpitas; the Marauders of Longview, Wash.; the Blue Devils B Corps; and the host Conquistadors.

Each corps performs its own distinctive drill, with up to 128 marchers including bugles, drums, flag bearers and rifle carriers. A team of judges scores the units on the basis of marching precision and music, which ranges from military airs to rock and show tunes.

THE UNITS will be at their best for the CSM appearance, having completed their early tours in the Midwest and East where they competed

against the best corps in the nation.

In a two-week tour of Iowa, Wisconsin and Illinois, the Conquistadors took second-place trophies in four shows and marched in a number of civic parades.

The Conquistadors are an independent youth group sponsored by its own booster club and co-sponsored by the South San Francisco Department of Recreation and VFW Post 4103 of South San Francisco. It has 68 members from throughout San Mateo County.

Art Ludewig of South San Francisco heads the Conquistadors booster club.

**FREE SHAMPOO SET & HAIRCUT**  
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## TANFORAN PARK & ART RISE

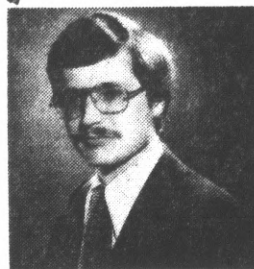
PRESENT

## THE VARIETY ARTS SHOWCASE SERIES

### Robert Watson

Bay Area Pianist

will perform Thursday, July 27 at noon, on The Mall. He received his Bachelor and Master of Music in piano performance from College of Notre Dame, Belmont. He has performed extensively in the Bay area as well as New York. As an accompanist, Watson appeared with Metropolitan Opera finalist Eddy Berry on her master's recital. Presently he is assistant Professor of Music at Simon College. He will perform works by Liszt, Chopin, Mozart and others. Our thanks to Cline Piano and Radio Shack for the use of their equipment for this performance.



THURSDAY  
JULY 27—NOON

Coming:  
Aug. 10—Doba The Mime

Coming:  
Aug. 24—Concert by 'Child's Fancy'

### TANFORAN PARK SHOPPING CENTER

Center Mall—EL CAMINO REAL at Highway I-380 • SAN BRUNO

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• VIVID COLORS ADD SPICE TO ANY ROOM!

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OPEN: Monday thru Friday 8 a.m. to 9 p.m.  
Saturday 8 a.m. to 6 p.m. Sunday 9 a.m. to 5 p.m.

© 1978, COLOR TILE SUPERMART, INC. **PLENTY OF FREE PARKING**

BUY NOW, PAY LATER!



### POLICE AWARD

Daly City Police Dispatcher Virginia A. Sawyer was presented a department certificate of appreciation recently for her alertness that led to the arrest of an arson suspect. She recognized the name of the person in a teletype alert from Sonoma County indicating he was wanted there for arson. The warrant wasn't in the Police Information Network system, but she informed the communications center, ultimately leading to the arrest. Presenting the certificate was Staff Bureau Commander Roger Austin, right.

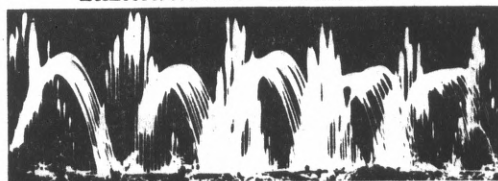
### Red Cross Tests at Fair

High blood pressure has been named "the silent killer" and will be the target of a special Red Cross service project at this year's San Mateo County Fair.

Volunteer nurses are staffing a Red Cross bus

just inside Gate E near the outdoor entertainment area on the east side of the fairgrounds. They will conduct blood pressure screenings from 1 to 3 and 6 to 8 p.m. Monday through Friday. On the weekend the schedule expands to 11-1, 2-4 and 6-8.

### BREATHTAKING · SHOWSTOPPING



## DANCING WATERS

at the  
**SAN MATEO COUNTY FAIR & FLORAL FIESTA**  
July 24-August 5

PLUS: SPECTACULAR FLOWER SHOW • CARNIVAL • FREE STAGE SHOWS • 1001 EATS-TREATS • SMALL-IMPORT AUTORAMA • REC-VEHICLE SHOW • JR. LIVESTOCK

SHOW AND SALE AUG. 3. SUPER ENTERTAINMENT. OPENING DAY 6 P.M.-10 P.M., MON.-THURS. NOON-10 P.M., FRI. NOON-11 P.M., SAT. 10 A.M.-11 P.M., SUN. 10 A.M.-10 P.M. ADULTS \$2.

St. Citizens Day July 28-\$1. Ladies Day Aug. 3-\$1. And on Hilledale Day July 25 and Coca Cola Day July 31 everybody gets in for \$1. These days are also "wrist-band" days... all the Carnival rides you can ride \$3 noon-6 p.m. \*With discount ticket.

### BAY MEADOWS RACING

Pari-Mutuel Racing daily except Sunday. Post time 12:45 p.m. Thoroughbred! Quarter Horse! Appaloosa! Daily double and Exacta racing. New Turf Club features. And there's the Bay Meadows infield for picnics, fun and games.

BAY MEADOWS... next to the San Mateo County Fairgrounds, 25th & South Delaware, San Mateo. Off Bayshore at 19th, off El Camino at 25th.



# When it comes to Summer Meats & Produce ... Lucky Has It!



## Summer Foods as Fresh as Can Be!

At Lucky, you'll always find your favorite fruits and vegetables crisp and fresh for your selection. It's no accident that only finer, fresher produce is offered at Lucky stores. Our own expert buyers inspect each shipment. If it passes our own rigid specifications, then it's shipped on to our stores. Not before. And we are just as fussy about our meats, too. We trim away the parts you don't eat ... like chine bones, excess fat and the "tails" on our T-Bone steaks. Of course we don't remove all fat because you need some for proper cooking. The point is: you can always shop with confidence at Lucky ... for finer, fresher produce and fine quality meats.

## This week's added Key Buy Savings at Lucky



**Mohawk Canned Ham**  
5 lb. **799**

**Little Brownie Creme Cookies**  
Assorted Varieties  
pkg. **29¢**

**Lady Lee Lemon Juice**  
24 oz. **59¢**

**Harvest Day Bread**  
Crushed Wheat - Round Top or Sandwich  
24 oz. **51¢**

**Oregon Farms Carrot Cake**  
Frozen  
17 oz. **155**

**RICE-RONI Golden Grain Rice-A-Roni**  
Beef, Chicken 8 oz. / Fried Rice 6 1/2 oz.  
pkg. **49¢**

**Shasta Mini Beverages**  
Cans - Regular or Diet - Cola or Root Beer  
6's **89¢**

**Texize Spray & Wash**  
Non-Aerosol Stain Remover  
22 oz. **135**

**Crunchola Bars**  
Apple Crunch, Maple Brown Sugar, Peanut Butter, or Peanut Butter Chocolate Chip  
8 oz. **89¢**

**Kraft Toppings**  
Ice Cream - Assorted Flavors or Chocolate Syrup  
12 oz. **59¢**

**Duracell Alkaline Batteries**  
9 Volt Single, Size "C" or "D"  
2's **149**

**Vlasic Whole Dill Pickles**  
Regular, Kosher or Whole Polish Wyrob.  
46 oz. **99¢**

**Eggo Waffles**  
Frozen  
17 oz. **89¢**

**Harvest Day Saltine Crackers**  
16 oz. **49¢**

**Cold Power Detergent**  
49 oz. **125**

**Lady Lee Ice Cream**  
Flat Carton, Assorted Flavors  
1/2 gallon **109**

**Tyson Chicken Wieners**  
12 oz. **63¢**

**Harvest Day Biscuits**  
Buttermilk or Homestyle  
7 1/2 oz. **16¢**

**Purina Dog Chow**  
25 lb. **579**

**Lady Lee Bathroom Tissue**  
1-Ply, Assorted Colors, 500 Sheet Roll  
4's **69¢**

**Twice As Fresh Air Freshener**  
Assorted Scents  
9.5 oz. **79¢**

**Nissin Cup-O-Noodles**  
Assorted Flavors  
pkg. **45¢**

**Ground Beef**  
Does not exceed 30% fat. Any size pkg.  
lb. **89¢**

**Beef Chuck Steak**  
lb. **108**

**Beef Rib Steak**  
lb. **249**

**Beef Round Steak**  
Boneless, Full Cut  
lb. **168**

**Frying Chicken**  
USDA Grade A, Whole Body  
(Cut Up - lb. 72¢)  
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**Young Turkeys**  
USDA Grade A, Frozen, Approx. 16-22 lb.  
lb. **69¢**

**Beef Chuck Cross Rib Roast**  
Boneless  
lb. **168**

**Beef Loin T-Bone Steaks**  
(Porterhouse Steaks lb. 2.89)  
lb. **279**

**Beef Loin Top Sirloin Steaks**  
Boneless  
lb. **279**

**Lady Lee Sliced Bacon**  
(Thick 2 lb. pkg. 2.57)  
1 lb. pkg. **129**

**Beef Rib Roast**  
(Small End lb. 2.29) Large End  
lb. **189**

**Pork Loin Sirloin Roast**  
3 1/2-4 lbs., Finest Eastern  
lb. **139**

**Rich's Ready To Eat Turkey Ham**  
Fully Cooked, Natural Hickory Smoked  
lb. **188**

**Frozen, Buttered Veal Steaks**  
Pan Ready  
12 oz. pkg. **138**

**Fully Cooked Smoked Ham**  
Sugar Cured (Butt Portion lb. 1.39) Shank Half lb.  
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**Wilson Certified Sliced Bacon**  
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**Chuck's Buttered Beef Patties**  
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**Sugar Sweet Cantaloupes**  
Vine ripened! Jumbo Size  
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**Sweet Corn**  
California's finest, fresh tender ears!  
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Sweet & juicy.  
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Ready to eat ... great for snacks!  
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Farm fresh, fancy quality.  
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Garden fresh!  
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Famous Walla Walla sweets from Washington  
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Serve with your favorite sauce  
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Regular or Herbal  
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**Commute Books**  
For S.F.-Oakland Bay, San Mateo and Dumbarton Bridges now available in most Bay Area stores.

Prices effective Wednesday, July 26th thru Tuesday, August 1, 1978.

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# Lucky

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102 SHEETS

**SPECIAL 39¢**

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MINCED OR CHOPPED  
**CLAMS**  
6 1/2-OZ. CAN  
**66¢**



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NET WT. 4.025 LB.



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**5 INDIVIDUAL  
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**FOAM  
ICE CHEST**

**1.88**

LONG CASE PRICE

**STANCES PER ACH  
TELLS YOU WHEN  
YOUR PLANTS  
NEED WATER**

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**ORTHO  
ISOTOX  
INSECT SPRAY**

PINT  
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**COLEMAN  
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Coleman's

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**LONG'S SALE PRICE**



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• TIME  
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**SPEED LANE**  
9 INDIVIDUAL  
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85 WESTLAKE COURT  
ON THE MALL

BOURBON	CASES	BOTTLES
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ANCIENT AGE QT.	59.28	4.94
ANCIENT AGE 1.75	53.10	8.85
OLD CROW 750 ml.	45.95	3.89
OLD CROW QT.	56.96	4.75
OLD CROW 1.75	50.81	8.47
YELLOWSTONE QT.	54.62	4.56
BOURBON DELUXE 750 ml.	45.00	3.79
BOURBON DELUXE QT.	56.00	4.69
BOURBON DELUXE 1.75	49.29	8.22
JIM BEAM 750 ml.	52.00	4.37
JIM BEAM QT.	61.64	5.14
JIM BEAM 1.75	56.59	9.44
EARLY TIMES 750 ml.	51.00	4.29
EARLY TIMES QT.	58.25	4.86
EARLY TIMES 1.75	54.88	9.15
SOUTHERN COMFORT 750 ML	54.65	4.56
TEN HIGH 750 ml.	39.00	3.29
TEN HIGH QT.	50.75	4.23
TEN HIGH 1.75	52.00	8.69
DAVISS COUNTY 750 ml.	47.50	3.99
DAVISS COUNTY QT.	57.25	4.79
CYRUS NOBLE QT.	56.00	4.69
JACK DANIELS 750 ml. 90 pr.	79.94	6.67
I.W. HARPER 750 ml.	54.56	4.55
OLD GRAND DAD QT.	69.82	5.82
WILD TURKEY 5th 101 pr.	109.09	9.10
SEAGRAMS 7 750 ml.	50.00	4.20
SEAGRAMS 7 QT.	61.61	5.14
SEAGRAMS 7 1.75	55.50	9.29

SCOTCH	CASES	BOTTLES
CUTTY SARK 5th	74.13	6.18
CUTTY SARK QT.	99.00	8.29
CUTTY SARK 1.75	83.28	13.88
BALLANTINES 750 ml.	66.18	5.52
BALLANTINES QT.	81.00	6.79
BALLANTINES 1.75	74.50	12.50
J & B 5th	84.30	7.03
J & B QT.	103.75	8.69
J & B 1.75	84.27	14.05
WHITE LABEL 5th	78.84	6.57
WHITE LABEL QT.	87.00	7.29
WHITE LABEL 1.75	79.41	13.24
DAWSON 5th	56.40	4.70
DAWSON QT.	63.29	5.28
SCORESBY 750 ml.	47.54	3.97
SCORESBY QT.	54.09	4.51
OLD SMUGGLER 5th	47.11	3.93
OLD SMUGGLER QT.	55.09	4.60
CHIVAS REGAL 750 ml.	121.47	10.13
CHIVAS REGAL QT.	150.63	12.60
JOHNNIE WALKER RED 750	82.20	6.85
JOHNNIE WALKER RED QT.	102.65	8.60
JOHNNIE WALKER RED 1.75	80.54	13.43
JOHNNIE WALKER BLACK 5th	118.34	9.87

CANADIAN	CASES	BOTTLES
SEAGRAMS VO 750 ml.	66.56	5.55
SEAGRAMS VO QT.	95.55	7.97
SEAGRAMS VO 1.75	78.61	13.11
CANADIAN MIST 750 ml.	44.70	3.73
CANADIAN MIST QT.	57.25	4.79
CANADIAN CLUB 750 ml.	76.29	6.36
CANADIAN CLUB QT.	83.08	6.93
CANADIAN CLUB 1.75	80.73	13.46

VODKA	CASES	BOTTLES
GILBEYS 750 ml.	36.00	3.00
GILBEYS QT.	43.44	3.62
GILBEYS 1.75	42.42	7.07
ROYAL GATE 750 ml.	37.00	3.08
ROYAL GATE QT.	46.80	3.89
ROYAL GATE 1.75	39.30	6.55
WOLFSCHMIDT 750 ml.	44.00	3.69
WOLFSCHMIDT QT.	50.56	4.22
WOLFSCHMIDT 1.75	44.78	7.47
SMIRNOFF 80 pr. 5th	48.28	4.03
SMIRNOFF 80 pr. QT.	58.31	4.86
SMIRNOFF 80 pr. 1.75	51.28	8.55
GORDON 750 ml.	43.35	3.65
GORDON QT.	51.48	4.29
GORDON 1.75	43.60	7.29
RELSKA 5th	36.50	3.05
RELSKA QT.	41.94	3.50
POPOV 5th	37.00	3.09
POPOV QT.	44.50	3.75
STOLICHNAYA 5th	82.88	6.91

GIN	CASES	BOTTLES
GILBEYS 750 ml.	45.43	3.79
GILBEYS QT.	57.88	4.83
GILBEYS 1.75	50.41	8.41
GORDON 750 ml.	49.00	4.09
GORDON QT.	56.80	4.74
GORDON 1.75	50.40	8.40
ROYAL GATE 750 ml.	40.40	3.39
ROYAL GATE QT.	47.70	3.99
ROYAL GATE 1.75	39.80	6.65
TANQUERAY 750 ml.	82.00	6.89
TANQUERAY QT.	95.00	7.95
BEEFEATER 5th	69.00	5.79
BEEFEATER QT.	80.03	6.67
BEEFEATER 1.75	72.03	12.01
BOARDS QT.	50.25	4.19
BOMBAY 5th 86 PR.	74.73	6.23

LIQUEURS	CASES	BOTTLES
CREME DE MENTHE DEKUYPER 24 oz.	3.01	
CREME DE CACAO DEKUYPER 24 oz.	3.08	
ANISETTE DEKUYPER 24 oz.	2.91	
FRUIT FLVDR. BRANDY DEKUYPER 24 oz.	3.51	
TRIPLE SEC DEKUYPER 24 oz.	3.07	
B & B LIQUEUR 23 oz.	9.64	
BENEDICTINE 23 oz.	9.64	
KAHLUA 23 oz.	7.17	
DRAMBUIE 23 oz.	9.61	
CHEERY HEERING 24 oz.	6.56	
DUBONNET APERITIF 5th	3.43	
DUBONNET APERITIF 5th	3.43	
GALLIANO 23 oz.	9.08	
GRAND MARNIER 23 oz.	10.22	
TUACA 23 oz.	9.02	
AMER PICON 5th	7.00	
TIA MARIA 23 oz.	7.23	
IRISH MIST 23 oz.	8.59	
COINTREAU 5th	8.45	
CAMPARI 5th	4.81	
AMARETTO DI SARONNO 23 oz.	4.78	
AMARETTO DI CUPERA 24 oz.	4.55	
PEPPERMINT SCHNAPPS DEKUYPER 24 oz.	2.77	
METAXA OUNZO 5th	6.70	

RUM	CASES	BOTTLES
BACARDI 750 ml.	50.75	4.25
BACARDI QT.	60.60	5.05

IRISH WHISKEY	CASES	BOTTLES
BUSHMILL 5th	78.80	6.57
MURPHY'S 5th	61.52	5.13
JOHN JAMESON QT.	74.81	6.24

COGNACS	CASES	BOTTLES
HENNESSEY 5th	9.90	
COURVOISIER 5th	9.99	
COURVOISIER V.S.O.P. 5th	12.23	
REMY MARTIN V.S.O.P. 5th	13.92	

BRANDY	CASES	BOTTLES
CHRISTIAN BROS. 750 ml.	53.50	4.49
CHRISTIAN BROS. QT.	64.32	5.36
CHRISTIAN BROS. 1.75	58.00	9.89
KORBEL 5th	53.50	4.49
KORBEL QT.	64.37	5.37
KORBEL 1.75	57.00	9.59
A.R. MORROW 750 ml.	49.07	4.09
A.R. MORROW QT.	58.06	4.84

TEQUILA	CASES	BOTTLES
JOSE CUERVO (WHITE) 5th	56.88	4.74
JOSE CUERVO (GOLD) 5th	63.53	5.30

CHRISTIAN BROTHERS 5th	CASES	BOTTLES
BURGUNDY	16.87	1.44
CHABLIS	16.87	1.44
SAUTERNE	16.87	1.44
RIESLING	16.87	1.44
NAPA ROSE	16.87	1.44
VIN ROSE	16.87	1.44
CHATEAU LA SALLE	22.50	1.89
LA SALLE ROSE	22.50	1.89
ZINFANDEL	22.37	1.89
CHENIN BLANC	22.37	1.89
GREY RIESLING	22.37	1.89
CABERNET SAUVIGNON	29.30	2.48
PINOT NOIR	29.30	2.48
PINOT ST. GEORGE	32.40	2.70
PINEAU DE LA LOIRE	33.60	2.80
PINOT CHARDONNAY	32.40	2.70
CREAM SHERRY	16.87	1.44
GOLDEN SHERRY	16.87	1.44
DRY SHERRY	16.87	1.44
RUBY PORT	16.87	1.44
TAWNY PORT	16.87	1.44
COCKTAIL SHERRY	18.45	1.58
TREASURE PORT	18.45	1.58

CHARLES KRUG 5th	CASES	BOTTLES
VIN ROSE	19.14	1.60
BURGUNDY	19.14	1.60
CHABLIS	19.14	1.60
GREY RIESLING	26.80	2.24
GAMAY BEAUJOLAIS	26.80	2.24
ZINFANDEL	26.80	2.24
CHENIN BLANC	26.80	2.24
GEWURZTRAMINER	34.46	2.88
JOHANNISBERG RIESLING	34.46	2.88
BLANC FUME	34.46	2.88
PINOT NOIR	34.46	2.88
CABERNET SAUVIGNON	38.29	3.20
PINOT CHARDONNAY	43.88	3.69
MASCATO DI CANELLI	49.61	4.15

WENTE BROS. 5th	CASES	BOTTLES
CHABLI	19.14	1.60
ROSE	19.14	1.60
ZINFANDEL	23.10	1.95
DRY SEMILON	24.89	2.08
GREY RIESLING	24.89	2.08
LE BLANC DE BLANCS	24.89	2.08
PINOT BLANC	26.80	2.24
JOHANNISBERG RIESLING	27.90	2.35
SAUVIGNON BLANC	27.90	2.35
PINOT CHARDONNAY	38.10	3.20
PETITE SIRAH	23.10	1.95

ALMADEN	CASES	BOTTLES
MT. BURGUNDY 1.5 LITER	11.48	1.92
MT. CLARET	11.48	1.92
MT. VIN ROSE	11.48	1.92
MT. RHINE	11.48	1.92
MT. CHABLIS	11.48	1.92
ZINFANDEL	13.04	2.19
CHENIN BLANC	13.04	2.19
MT. BURGUNDY GALLON	14.32	3.58
MT. CHABLIS	14.32	3.58

VERMOUTH	CASES	BOTTLES
LEJON	11.60	.99
PAUL MASSON	14.80	1.25
CHRISTIAN BROS.	14.28	1.22
CRIBARI FULL QUART	12.40	1.05

C & K MONDAVI	CASES	BOTTLES
BURGUNDY 1/2 GAL.	12.07	2.02
CHianti	12.07	2.02
BARBERONE	12.07	2.02
LT. BURGUNDY	12.07	2.02
RHINE	12.07	2.02
VIN ROSE	12.07	2.02
CHABLIS	12.61	2.11
ZINFANDEL	12.61	2.11

C & K GALLONS	CASES	BOTTLES
BURGUNDY, RHINE	14.67	3.67
LT. BURGUNDY, VIN ROSE	14.67	3.67
CHABLIS, ZINFANDEL	15.28	3.82

INGLENOK 1.5 LITER	CASES	BOTTLES
NAVELLE		
BURGUNDY	11.86	1.98
CHABLIS	11.86	1.98
VIN ROSE	11.86	1.98
CLARET	11.86	1.98
RIESLING	11.86	1.98
FRENCH COLOMBARD	12.62	2.11
CHENIN BLANC	12.62	2.11
ZINFANDEL	12.62	2.11
RUBY CABERNET	12.62	2.11

PAUL MASSON 750 ml.	CASES	BOTTLES
CHABLIS	16.56	1.38
BURGUNDY	16.56	1.38
VIN ROSE SEC	17.37	1.45
RIESLING	18.86	1.58
EMERALD DRY	18.86	1.58
RHINE CASTLE	18.86	1.58
RUBION	18.86	1.58
BAROQUE	18.86	1.58
GAMAY BEAUJOLAIS	22.97	1.92
CABERNET SAUVIGNON	23.93	2.00
PINOT NOIR	24.89	2.08
PINOT CHARDONNAY	28.72	2.40
CRACKLING CHABLIS	29.75	2.49

LOS HERMANOS MAGNUMS	CASES	BOTTLES
BURGUNDY	10.48	1.75
CHABLIS	10.48	1.75
VIN ROSE	10.48	1.75
ZINFANDEL	10.98	1.85
CHENIN BLANC	10.98	1.85

LOUIS MARTINI. 5th	CASES	BOTTLES
BURGUNDY	19.91	1.66
BARBERA	24.89	2.08
ZINFANDEL	24.89	2.08
GAMAY BEAUJOLAIS	24.89	2.08
PINOT NOIR	30.25	2.53
JOHANNISBERG RIESLING	30.25	2.53
FOLLE BLANCHE	30.25	2.53
CABERNET SAUVIGNON	32.55	2.72

IMPORTED WINES 5th	CASES	BOTTLES
HARVEYS BRISTOL CREAM	66.54	5.55
LANCERS	33.87	2.83
MATEUS	29.02	2.42
SICHEL BLUE NUN		
LIEBFRAUMILCH 5th	32.54	2.72

CHAMPAGNE	CASES	BOTTLES
ANDRE	19.68	1.64
LEJON	25.88	2.16
CHRISTIAN BROS.	34.38	2.87
LE DOMAINE	26.72	2.23
KORBEL	52.82	4.41

IMPORTED CHAMPAGNES	CASES	BOTTLES
MUMM'S CORDON ROUGE BRUT '26 oz.	106.85	8.91
MUMM'S EXTRA DRY 26 oz.	95.74	7.96

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BONELESS TOP SIRLOIN STEAK 2.99 LB.	GRND. BEEF FRESHLY GROUND LB. 89c
FANCY BOTTOM ROUND ROAST 1.79 LB.	DUBUQUE FRANKS 12-OZ. PKGS. 89c
FANCY RUMP ROAST 1.79 LB.	FANCY CROSS RIB ROAST 1.89 LB.
	FANCY SIRLOIN TIP ROAST 1.99 LB.

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Expires 7/30/78	2 LB. TIN 4.69	
25c	1-LB. TIN 2.79	3-LB. TIN 7.99 25c
M.J.B. COFFEE		



There's Been a Wild Proliferation

# Hypnosis: Cure-all or Rip-off?

It's usually a "last resort" and they're willing to pay anything for it. They want to lose weight. They want to stop smoking. Now, Or they need to concentrate better to pass a test tomorrow.

Those are the frustrated and troubled compulsive eaters, chain smokers and daydreamers who pay \$35 and more to be hypnotized and find out if "self-hypnosis" is the key to self-satisfaction.

Hypnotism is thriving in San Mateo County and throughout the Bay Area where suburbanites are always looking for the key to total happiness and security.

The new wave of hypnotism has spawned new businesses. It has encouraged new professional associations with prestigious sounding titles like "The National Society of Hypnotists." It has given the defeated and the dejected one last chance to rid themselves of an insidious habit.

A Stanford University professor who has studied hypnosis for 30 years, Dr. Ernest Hilgard of the Department of Psychiatry, noted there is even a union of hypnotists in Southern California under the leadership of the Teams-ters.

Hilgard, who believes the field should only be open to those who are credentialed in a profession, is concerned about what he calls "wild hypnotists."

"There's been a wild proliferation of hypnosis," Hilgard said at his Stanford office. "All you have to do is look in the yellow section of the phone book."

"It's hard for a person to find a reputable hypnotist for their particular purpose," he added.

His concern is shared with a Menlo Park hypnotist, Sheila Spaulding, who directs Hypnosis Workshop, specializing in difficult subjects.

"The experience of hypnotism has become very much of a fad," Ms. Spaulding said. "What hypnotists are now doing is riding on this wave of enthusiasm that has suddenly hit the public."

They're advertising, she said, cures for anything they think they can sell — obesity, shyness, smoking, nail-biting — and the charge can be outrageous. She's heard of fees of up to \$150 for a single session.

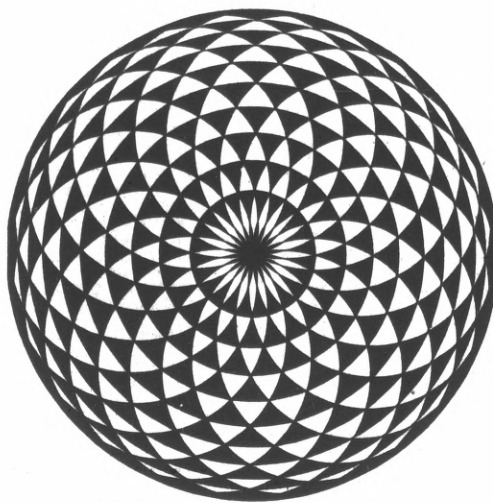
"They are preying on a group of people who are usually desperate, hoping for a miracle and lacking the confidence in themselves and confidence in telling the world they've been ripped off."

In other words, those who seek the help of hypnotists and end up the victims of fraud are the least likely to complain about their bad experience. They are embarrassed and ashamed.

They went to the hypnotist based upon the claims of vague ads ("I lost 50 pounds in a month...") and they were expecting too much, Ms. Spaulding contended.

Most newcomers to hypnosis are familiar only with the so-called "stage hypnotist" who handpicks his subjects, making them squawk like chickens or perform exotic fan dances. The problem, the hypnotist said, is that kind of hypnotic act gives the impression the people on the stage are under magical powers. The illusion of mind control is misleading, she said.

"A good hypnotist will help you learn how to use your own unconscious



You're Getting Sleepy,  
Verrry Sleeepy . . .

## I Wanted Nothing More Than to Stop Destroying My Fingers . . .

By JANET PARKER

I can't concentrate. And, I can barely visualize a black and white sketch of a weed at the suggestion of flowery fields and rolling, luscious lawns in vivid, living Technicolor.

That's why I wouldn't consider myself a likely candidate for hypnosis.

Any hypnotist who knows the trade will insist that "control" is a dirty word. Hypnotists, they insist, never take over anyone's mind in a Svengali-like trance. They don't brainwash and they don't work miracles.

"It's wonderful if they do happen. Maybe they can happen. But don't go in with that high of an expectation," Redwood City hypnotist Gloria Shero warns.

For most reluctant hypnotic subjects, hypnosis is a last resort. There's a fear, she says, that hypnotists possess some magical, dangerous power when, in reality, the hypnotist is little more than a tour guide.

"You're always in control," she says. "Nobody can do anything to you that you don't want done."

I wanted nothing more than to stop destroying my fingers. Not just biting my nails but gnawing, nibbling, chewing, chomping and munching away under the provocation of the slightest stress or strain.

To see if hypnosis might be a potential aid in the relief of fingernail fetish, I sat

in a director-style chair in a dark room and, with all the gullibility of a native Missourian, submitted to an introduction into hypnosis.

Admittedly, the conditions were less than ideal. Ms. Shero, a receptionist in a photographic lab, competed with ringing phones, background chatter and slamming doors.

In a soothing voice, the hypnotist encouraged relaxation. Starting with the scalp, I relaxed every muscle from head to toe — even the solar plexus. But, skepticism won out and when someone knocked on the darkroom door, the effort collapsed.

Next, she tried imagery. Picture, she directed, any staircase (mine was circular). It could, she said, be any color (yellow) and any size or in any location (the lobby of an elaborate hotel) but it had to have 10 steps. Then she instructed her subject to "feel the railing under your hands." That was followed by cues to descend the 10 stairs, step into an elevator and descend still further, opening the door to a brilliant garden.

This time, another knock on the door of the make-shift hypnosis studio was audible but barely distracting. I resisted a temptation to laugh.

The hypnotist "tour guide" brought her subject to a grassy knoll backed by a soft breeze. Then she directed the fingernail-munching addict to relax on the grass and stare at her hands.

But instead of 10 ragged stubs there were two sets of neatly manicured nails to ogle, she said. She asked several questions about the appearance of the nails and then allowed time for the impression of those specimens to sink in.

She then suggested that every time there would be an urge to pop one of those fingers between two eager teeth, that temptation would be resisted.

And she concluded by suggesting that any confusion in future attempts at self-hypnosis be straightened out by a phone call to "reinforce all the suggestions I've given you today."

Then this reluctant hypnotic was ascending the stairs, counting from 10 to one, and the experience was over.

According to Ms. Shero, hypnosis had indeed been attained. That deep feeling of relaxation — almost like suspension in air — was precisely on the track, she said.

A deep trance is not necessary for a subject to accept the suggestion of change in a behavior pattern, she said. Most people can achieve at least a light trance, that comfortable feeling of relaxation.

Just how successful any hypnotic suggestion will be depends upon the individual subject. But hypnosis is not magic, and it takes time and practice to develop a success story, she stressed.

My worn-down fingernails can attest to that fact.

abilities and make sure you have the unconscious ability to stop eating or stop smoking," she related.

One young woman who confided in Ms. Spaulding claimed she was charged \$225 for a weight-reduction tape — a mass-produced do-it-yourself lesson in self-hypnosis with absolutely no personalization.

Another woman told of being placed in a room — at \$50 an hour — while a "stop smoking" tape whirled away on hypnosis and smoking. She had asked for a session on weight loss and couldn't get her money back after she shamefully reported the error.

Still another woman said she went to a San Mateo County medical doctor who charged her \$65, cash in advance, for an hour session of hypnosis aimed at enlarging the size of her breasts.

However, the San Mateo County district attorney's consumer fraud division has received no complaints against hypnotists, a spokeswoman said.

According to Sam Levin of the state Board of Behavioral Science Examiners, there are no licenses required to perform hypnosis in the state of California.

"You can go on stage after-noon as a hypnotist and have absolutely no credentials," Levin said. Until 1977, marriage, family and child counselors were prohibited by state law from practicing hypnosis, but even that regulation has been removed.

"It was the only way in which hypnosis was regulated," Levin said.

However, other California laws prohibit anyone but a licensed doctor from making a diagnosis or offering treatment.

That's why, according to hypnotist Gloria Shero of Redwood City, the lay hypnotist can only offer instruction in "self-hypnosis." If the hypnotist probes into his subject's past in the manner of a psychiatrist or suggests the reason behind a certain neurosis or phobia, he's out of bounds.

Ms. Shero, vice president of the California Professional Hypnotist Association, said most of her colleagues will cringe at the suggestion but she believes hypnotists should be licensed.

"A hypnotist should have a minimum of one year of training — a combination of theory and practical classroom experience," Ms. Shero said. "A lot of people have all the theory. They can quote theory better than I can. But, they don't have the practical experience."

Unfortunately, she said, there aren't many places for a lay person to obtain legitimate training in hypnosis. She went to a now defunct Menlo Park clinic.

One of the major aims of an association like her own is to gather strength when, and if, licensing comes to pass. Frankly, she said, many persons now practicing hypnosis will be unprepared to pass stringent tests of their hypnotic skills.

A Burbank-based company with a regional office in San Mateo, Hypnomatic, trains its own contingent of some 30 hypnotists for about a year, after which time they receive a "master" label. The eight self-hypnosis sessions cost \$200 and clients can repeat the course at any time in the future without additional charge, regional director Leslie Ann Williams said.

There are six trained hypnotists employed by Hypnomatic. The company, Ms. Williams explained, is primarily aimed at businesses like real estate firms and insurance companies.

Two common fallacies about hypnosis, she said, are that some people can not be hypnotized and that the hypnotist controls a subject's mind.

Burlingame hypnotist Bob Allen

claims anyone capable of daydreaming can be hypnotized.

Allen, who runs the local branch of a chain of offices called Habit Control Clinics International, said he's a self-taught hypnotist who has been studying the techniques for 25 years. Each of his 45-minute sessions costs \$35. He recommends three sessions for weight loss and four daily sessions to stop smoking.

Hypnosis, Ms. Williams said, is simply "focused relaxation and concentration." Similarly, Ms. Shero called it "the state of relaxation with focused concentration on one subject."

Dr. Hilgard, who scoffs at many hypnotic claims, defines the art as "belief in the imagination." In fact, he said, children make the best subjects because they usually have a better imagination than adults.

Hilgard, who created the Stanford Hypnosis Laboratory 20 years ago, would like to see the use of hypnosis limited to doctors, dentists, psychologists and other professionals.

The scientific reputation of hypnosis has improved in recent years, Hilgard said, and he'd like to keep it that way. It's now taught in medical schools, and government agencies like the National Cancer Institute are supporting hypnosis studies.

Scores of Bay Area doctors are quietly using hypnosis in their private practices as a pain diversion.

Hilgard and his wife, Dr. Josephine Hilgard, have been focusing on the use of hypnosis to relieve the painful side effects of leukemia treatment at Stanford Children's Hospital. There are many other valuable potentials for the use of hypnosis in the medical field, he added, including burn treatment and childbirth.

But, he doubts claims that everyone can be hypnotized. It may be that the simple relaxation derived from hypnotic suggestions is beneficial for many persons, he said.

He is concerned about what he believes is the misleading appearance of some organizations not composed of medical professionals.

The only organizations of professionals who practice hypnosis are the American Society of Clinical Hypnosis and the Society for Clinical and Experimental Hypnosis, Hilgard said.

Membership in these, he said, is comparable to membership in the American Medical Association. It's assurance, he said, that the practitioner is bound by some kind of ethical code. Unionized hypnotist, he said, is viewed by "serious hypnotists" with alarm because it's unifying the least qualified practitioners. It would be like starting the AMA with a group of chiropractors, he said.

Ms. Spaulding expects that someday, someone will "blow the whistle" on a hypnotist they believe deceived and cheated them. Then, the publicity will force the state to step in and regulate the trade.

"It will doom hypnosis to a long period of dormancy," she related. "No one will pay attention to the values of hypnosis for a long time to come." She objects to state intervention and licensing.

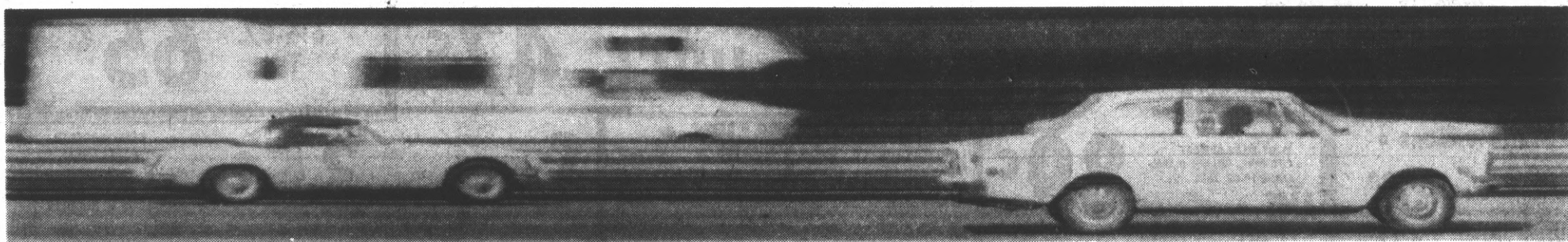
And, she added, there's no guarantee that a doctor or any other credentialed person will be a qualified hypnotist either.

Ms. Williams said if a hypnotist offers advice like "get a divorce," run fast. They are not properly practicing the trade.

Ms. Spaulding advised anyone considering a session with a hypnotist to enter with opened eyes and trust their own judgment.

"If they're taking cash in advance and promising too much, you can pretty well know it's a fake," she said.

— By Janet Parker



THERE THEY GO — BUT THE CALIFORNIA HIGHWAY PATROL AND TRUCKING ASSOCIATIONS ARE CRACKING DOWN

Traffic is moving slightly faster, recent survey shows, and more drivers are getting tickets.

## A Person Driving 55 MPH Could Flat Get Run Over

By LIN DAY

The fact that people on the Bayshore and Route 280 seem to be going faster and faster has prompted a closer look at what is happening to the magical 55-mile-an-hour speed limit that is supposed to save gas, lives and almost everything but tempers.

One reader suggested that perhaps the California Highway Patrol was easing up on things, but giving lip service to the Congressional mandate that the state must maintain a 55-mile-an-hour limit if it is to get any federal money for its highways.

A survey of figures and VIPs in the highway action business turned up these facts:

• Traffic is moving slightly faster.

• As a consequence, more people are getting tickets.

• The state receives about a half billion a year

in federal highway subsidies.

• The state (through its tax on gas, and other items by federal authorities) turns back considerably more than that to the federal government. It is a "donor" state.

• The CHP not only is enforcing the speed law, it has put so many highway patrolmen over into the speed enforcement that it has nearly crippled an accident-reduction program on lesser highways, where most of the serious accidents are occurring.

• Trucking companies are enforcing their own speed programs and find California "not a harassing" state, but still a strict one.

Harassing might be what the truckers think of Maryland, where not only are special systems used to catch speeders, but, of late, state police have taken to

patrolling two-lane, one-way superhighways in pairs, with the cars staying at 55 and blocking off all passing.

Some states are using radar, playing games with truckers, who use radar detectors and keep a running comment going on where "Smoky the Bear," a trucker term for state police patrols, is hiding.

Truckers get most of the speeding tickets, a CHP spokesman said. The 55-mile limit always has been the top speed for truckers in California.

Mostly, it is not the big chains who are causing the commotion and getting the tickets, but the small independents, who can be just about anybody, even renters, one authority said.

Lauren Applegate, safety director of the California Trucking Association, credits the 55-mile limit with a "tremendous decrease in the number of severe and

fatal accidents both on California highways and nationally, although he admits the number is now rising.

The trucks, he said, "are definitely slowed up nationally," dropping down in speed about 10 miles an hour from what they used to do.

Of the association, Applegate said, "We are pushing hard for trucks to stay at 55. That's a good economical speed limit. We have all kinds of programs for it."

He noted the association has introduced two bills to give the CHP radar.

"The CHP refers all complaints which it has not witnessed, but which involve trucks, to us, so that we can act on it. We refer the complaints to the truck owners and have had good results," he noted.

One such program has been safety monitoring, with 1,500 members in the association signing up.

"They carry the forms in their car, and when they see a violation, fill out the form and mail it in. We

send them on to the truckers," Applegate said.

"We have stood behind the CHP in all programs for enforcement on trucks."

"I have always had the impression the CHP is one of the best in the business," Applegate continued. "Out-of-state drivers say the CHP does not harass you, but it doesn't take any nonsense."

Another trucking official, noting that the trucking industry is the largest in the country, said there are about 16,000 to 19,000 truck companies in California. "You can't tar us all with one brush," he said, "but I see both regulated and unregulated breaking laws."

"We have our own enforcement and our own equipment, with safety supervisors out to assist drivers and stranded motorists," the official said. "I don't like to use the word enforcers."

The OPINIONS expressed on this page do not necessarily reflect the view of The Post. The publisher's views are expressed only in clearly marked editorials. Similarly, the conclusions reached in any feature articles or series are not necessarily the majority view of specific groups or of the public at large.

Opinion/feature  
**The POST**

J. MARY CLINTON, editor and publisher  
W. E. Thomas, managing editor

(Times Photo by Mike Spinnell)



## THE DIET CORNER

Memories and the stuff they are made of are sometimes the stuff a fat adult is made of. Ever ask a fat adult about early childhood memories? I have, and this is what I heard.

"31 Flavors, it was a regular Sunday treat with my family."

"Sunday dinner with everyone there and plenty of roast beef, mashed potatoes and gravy."

"Birthday parties — I loved the refreshments. Ice cream and cake at the same time. Boy, that was living."

"My mother saying to me eat all of your meal and you may have dessert. I usually had two or three helpings so that I was certain to get that dessert."

You are setting the pattern for your child's future with the eating habits and emphasis that you are teaching. Did you know that 85 percent of obese children go on to become obese adults? And did you know that obese adults are discriminated against in the fields of education, employment and social life?

Happy mealtimes should be an important ingredient in any child's memories, that I don't deny. Only let your emphasis be on the happy not the meal. Don't feed your child a future of misery. Nourish your family with food that makes them happy and adjusted for both the present and the days to come.

That doesn't mean there won't be treats. Perhaps this diet dessert will convince you as no words can.

### BRANDY ALEXANDER CREME

- 2 cups low-calorie cream soda
- 1 cup chocolate non-fat dry milk
- 2 eggs separated
- 1 teaspoon vanilla
- 2 teaspoons brandy flavoring
- 3 packets artificial sweetener
- dash of salt

Stir chocolate skim milk powder into cream soda until mixture is smooth. Over low heat, bring to boil. In small bowl, beat egg yolks lightly with fork. Add small amount of hot mixture to yolks, stir, then pour slowly into rest of mixture on the stove.

Stir constantly as mixture cooks for about 6 minutes. Remove from stove, add flavorings and salt. Cover and chill. Beat egg whites until frothy. Add sweetener and beat until thick and fluffy. Fold thickened, cold pudding into egg whites. When smooth and creamy, pour into 4 brandy snifters or stemmed dessert glasses. Chill. Spoon fluffy cream over dessert before serving.

### FLUFFY CREAM

- 1/2 cup evaporated skim milk, chilled in freezer
- until crystals form
- 1/2 teaspoon vanilla
- 1/2 teaspoon brandy flavoring
- 1 packet artificial sweetener
- dash of nutmeg

Whip milk until thick. Add sweetener and flavorings. Beat until cream stands in peaks. Spoon a fluff of whipped cream on top of each dessert. Dust lightly with nutmeg. Serve immediately to 4 delighted people.

Believe the words of one who suffered through a fat childhood, a fat adolescence, and a fat adulthood — someday your six-year-old will be 26 years old, applying for a job, seeking further education, or entering a marriage. All of these states will be easier if you guarantee now that a healthy, slim body is part of these future possibilities. What a marvelous way to have your child remember you.

I'll be happy to help you with diet hints for a fat child if you need them. Please write to me at The Diet Workshop, 2533 Taraval St., San Francisco 94116.



Nell Norton

Good morning, good cooks.

The most versatile dessert you can make is an old-fashioned butter cake with a simple powdered sugar dusting. This buttermilk poppy seed cake baked in a bundt pan is a fine example. It is so moist and flavorful it doesn't need a frosting. It slices beautifully and it's a good keeper.

The reason for all these outstanding qualities are, of course, real butter and buttermilk. They are the key ingredients for wonderful flavor, aroma, and texture. For a great dessert anytime, serve this cake with fresh strawberries and sour cream. It will rave reviews.

### BUTTERMILK POPPY SEED CAKE

- 1 cup butter, softened
- 1 1/2 cups sugar
- 3 eggs
- 1/2 teaspoon pure vanilla extract
- 2 1/4 cups flour
- 3 teaspoons baking powder
- 1 teaspoon cinnamon
- 1/2 teaspoon salt
- 1 cup buttermilk
- 1/3 cup poppy seeds
- 1 1/2 teaspoons grated lemon peel
- Powdered sugar

Beat together the one cup butter and one and one-half cups sugar. Beat in the three eggs with the half teaspoon vanilla. Combine the two and one-fourth cups flour, three teaspoons baking powder, one teaspoon cinnamon and half-teaspoon salt. Mix into the butter mixture alternately with the one cup buttermilk. Stir in the third cup poppy seeds and one and one-half teaspoons lemon peel. Turn into greased and floured 9-cup tube mold or bundt pan.

Bake in 350-degree oven 50 minutes or until pick inserted into center comes out dry. Cool 10 minutes then remove from pan onto rack to cool completely. Dust top with sifted powdered sugar.

Makes 19 (9-inch) cake (10 to 12 servings).

# Adolescent Survival Neglected

By ARVILLE FINACOM

Not too long ago I was thinking about students in my early teaching days. Most of them would be in their middle and late 30s now and I found myself wondering how their lives had turned out.

A few I've kept up with and some I've almost forgotten, but there are others who, because of the personal problems they were experiencing as fifth and sixth graders, stand out in my memory as tragic figures, ones for whom childhood already was over. I wonder how well they survived adolescence.

ADOLESCENT survival techniques interested Lois Welches of San Bruno in the years she worked as a school nurse. Because she was a non-threatening, non-authority figure on the junior and senior high scene, students felt free to talk with her. So did parents. She counseled students informally and also found it possible to set up afternoon sharing sessions for mothers where they could express comments and ideas about their teenagers and experience some reassurance that much of the behavior they saw was normal.

Then Welches decided to go back to school herself, to UC Berkeley and San Francisco, first for a master's degree and subsequently a doctorate in nursing science with a major in adolescence. Now, with a total of 23 years in her nursing career, Dr. Welches is an assistant professor in the Department of Family Health Care Nursing at the UC Medical Center in San Francisco, concerned specifically with health services for adolescents. She also is one of two nursing coordinators working with two physicians, two psychologists, a social worker and a nutritionist on a five-year "Training Grant in Adolescent Health Services."

BUT to back up a moment to her earlier career. After deciding to pursue higher degrees, Welches needed to settle on a suitable project. She chose to follow a teenager involved in the Florence Crittenton Program, keep-

## Perspective

ing track of the pregnant girl through delivery of her child.

As Welches got intensely involved with a number of pregnant teen-agers, she began to see that no matter how skillfully the situation was handled, the outcome generally was sad. Along with her innocence, the young mother's adolescence was interrupted and she lost an irreplaceable portion of her youth.

Welches saw the answer to the problem as prevention and began to question why a girl seemed almost unconsciously to welcome pregnancy. An early teen could be physically capable of carrying and bearing a child, but she frequently was not ready for it emotionally or psychologically. How could such circumstances be avoided?

SEVERAL years and a study later — results of which appear next month in the professional journal "Mental Health Perspectives" — Welches draws a number of conclusions. One can be stated simply: when an adolescent girl feels close to both parents and when she sees her parents close to each other, she is less likely to engage in sexual experimentation.

Others, though, remain speculative and grew out of Welches' many conversations with parents. She began to wonder what helps were available to parents of teens and searched the literature to find out what had been written by professionals about the parenting of adolescents.

Welches drew a blank. Although there are some doctors trained in adolescent medicine, there are very few other health professionals sharing specific information about how parents feel about the predictable developmental stages of adolescence.

ADD TO this the fact that many parents of teens are also at critical personal life stages and may be both guilt-ridden about their past failures and doubtful of their future successes as well as uncomfortable about their present responsibilities as parents. Education and services both are needed.

As is often the case at the end of many scientific studies, Welches found herself with a few answers and far more questions. It was these questions about the basic premise of the family as well as a desire to focus some attention on the parents of teen-agers, a group neglected and forgotten in the child rearing manuals, that led Welches to her current study.

Over the next few months she plans to tape record interviews with volunteer parents. Then, after the tapes are transcribed, she plans to pull out the recurring themes and use these to create a questionnaire for a much larger sampling of participants, adolescents as well as parents.

FROM THIS larger grouping, Welches will request a number of in-depth interviews at random. All participation is guaranteed confidential under guidelines set down by the UC-SF Human Subjects Review Committee which admonishes researchers to respect the personal privacy rights of volunteers.

Although she will ask some questions, Welches anticipates the interviews will be open-ended. If a volunteer feels uncomfortable, there is no requirement to continue. The consent form the interviewee signs makes clear his option to remain silent.

Somewhere within the 50 or so initial interviews she hopes to conduct, Welches expects to find out what really takes place within a family unit and what are the major concerns of parents about their teen-agers. How much do parents worry about peer influence and how great is peer influence? How parents and teens handle stresses as their relationships change, how parents set limits and what kind of limits are set, are areas to be touched.

WELCHES doesn't consider this list limiting; anything the interviewee considers appropriate will be discussed. Welches is interested especially in comments about teen-agers' sexuality and sexual experimentation practices.

If you have opinions and experiences you'd like to share and would like to assist in the study, call Welches either at her UC-SF office, 666-4442, or at her San Bruno home, 583-9675. She promises that all who participate will receive results of the survey.

## Animal Forum

# Curbing a Fat Cat's Eating

By D.R. BARNETT, DVM  
Q. Lilly, our four-year-old female cat, is, to say the least, fat. We had her spayed two years ago.

Prior to that she did not have an overweight problem. She is a "house cat" (she doesn't even like to be carried outside) and

always has been lazy, even as a kitten.

Her biggest problem is an insatiable appetite. She will eat anything from house plants to guinea pig pellets (the only exception is milk). She often finished her food before the dog does and pushes him aside and eats his kibble. We feed her both canned and dried cat food.

We reduced the amount of food she was getting after she was spayed and even further after her checkup. But all this did was to make her raid the butter, sneak up on the sink and clean the dishes for me and eat the guinea pig's alfalfa.

If we had a bird, she'd probably eat the seed. Is there any low-fat, low-calorie, high-fill food we can feed her? Help, please, we are desperate. We enjoy your column very much.—M.B.

A. I'm not aware of any commercially-prepared low-calorie cat food although there are several available for dogs. You might try feeding one of the dog foods that are lower in calories. The other thing that may help is to cut down on their intake of cat food by 25 to 40 percent and mix green beans, carrots or other low-calorie vegetables with her food.

The vegetables will give her more bulk in her diet so she hopefully won't want to continue eating, but fewer calories and an equal amount of canned or dry food. It also may be necessary to feed the dog in a different area and keep her away from any area where she can steal food.

The best way to evaluate the success of a diet is to weigh and record the cat's weight every two or three weeks. If it is going up or remains the same, she still is getting too many calories.

Q. What do you recommend for stopping a dog fight? My two females (one Airedale and one Maltese and poodle mixture) once in a while have a disagreement and the little one grabs the skin on the big dog's back and won't let go.

The big dog can't reach her, and if I try to pull her off she hangs on like a burr, pulling on the other dog's skin. I've tried throwing water on them, kicking the little one in the sides (not too hard, of course), but she will not let go. What do you advise, as this is most upsetting to me.—C.E.

A. The best thing to do in the case of these fights among your two dogs is to just leave them alone to settle their own differences. In a multiple-pet household the animals establish a definite social structure and pecking order with one being dominant and the other subordinate.

The occasional fights are merely part of the establishment and reinforcement of the social order. The dogs are not usually hurting each other severely, even though it may appear so. If you start interfering, it could lead to disruption of this order, and eventually behavioral problems, plus you can get hurt trying to split up the fight.

## The Gamesman

# Board Games Have Endured

By RICHARD C. MOON

One of the surest signs of success for a television show is to have a game patterned after it. There are a number of board games on the market based on the popular TV shows and some of these games are quite inventive.

"Barney Miller" is an example. The television show has enjoyed a fair measure of success; Hal Linden and his compatriots do an outstanding job with their humorous portrayal of the 12th Precinct police. The show is lively, human and warm without being "saccharine" or overly sentimental, and Parker Brothers has done a fine job capturing the spirit of this show in their game of the same name.

BARNEY MILLER can be played by two to four players and may be enjoyed by ages eight to adult. The game includes a colorful game board, one die, a playing piece, a supply of chips and one deck of 56 playing cards.

Players assume the identity of one of Barney Miller's detectives — Fish, Harris, Wojchowitz, Yemana — and sit facing that detective's desk blotter on the board. The object is to be the first detective to capture all four suspects appearing on the wanted poster to the left of the desk blotter.

Although the game is not difficult to master, it is important for players to read the rules thoroughly before beginning to play. If four players participate, each player is dealt two hands of seven cards.

ONE HAND is ready for play and the other is held face down on the desk blotter in the space marked "2nd hand." The chips are placed in the center of the board and the playing piece is placed in the space marked "start."

A player starts the first round by rolling the die and moving his piece along the track. After the playing piece is moved, cards are played to see who wins the round. The cards are numbered from 0 to 10.

The player to the left plays a card, announcing its value. The next player does the same thing, announcing the total value

of both cards that have been played. Play continues in this manner until the total value of all cards played is 10 or above.

At this point the round is over. The last player whose card kept the total under 10 or whose card made the total exactly 10 wins the round.

THE WINNER of a round can do several things depending on the state of the game and position of his playing piece. The object is to capture all four suspects and the winner is the first to do this.

There are a couple of points that make Barney Miller a game well worth playing. It can be educational — helping children in particular with strategic thinking — and it encourages logic. Most importantly, Barney Miller is a game that is not over until the last criminal is captured; it is possible for the player who has been trailing in the game to come from behind and win.

## Help Wanted

The following agencies have requested volunteer assistance from the Volunteer Bureau/Voluntary Action Center of San Mateo County, with offices in Burlingame, Daly City and Redwood City.

The local number for area residents is 992-0957, an answering service. Residents also may contact the main office in Burlingame at 342-0801, from 9 a.m. to 5 p.m. Monday through Friday.

DAY CAMP FOR THE HANDICAPPED — Many more volunteers are needed for this annual outdoor recreation program which begins July 31 at Coyote Point Park. Volunteers are the most essential part of the camp and it can't function without their help. There are two sessions to choose from, July 31 to Aug. 11 and Aug. 14 to Aug. 25. The camp runs from 9:45 to 3:15, Monday through Friday and about 60 more people are needed to help.

AMERICAN CANCER SOCIETY — Volunteer

drivers are needed to transport patients to local hospitals for treatment. Drivers are especially needed in Daly City, South San Francisco and Millbrae.

SAN MATEO COUNTY — HEALTH AND WELFARE DEPARTMENT — A volunteer is needed to coordinate a referral service for donated clothing and furniture. This will involve publicity to advertise the service and matching of donors with individuals in need of these items. This could be done from your own home.

For further information about these and other volunteer opportunities contact the Volunteer Bureau at the number listed or come into the main office in Burlingame, at 119 Primrose Road. Interviews will be made in Daly City by appointment. A project of the Assistance League of San Mateo County, the Bureau shares in the United Way of the Bay Area and is funded, in part, by the County of San Mateo.

## Begonia Show Comes to Serramonte

The San Francisco Begonia Society will have its annual begonia show and plant sale at the Serramonte Shopping Center Mall July 29 from 10 a.m. to 6 p.m. and July 30 from 11:30 a.m. to 5:30 p.m.

On display will be tuberous begonias, rex begonias, cane and shrubby types. Tuberous begonias and other types of begonias will be available at the sale. Many other house and shade tolerant plants also will be on sale.

Experts will give demonstrations on propagation, care of plants and corsage making.

## Times-Post Classified Advertising

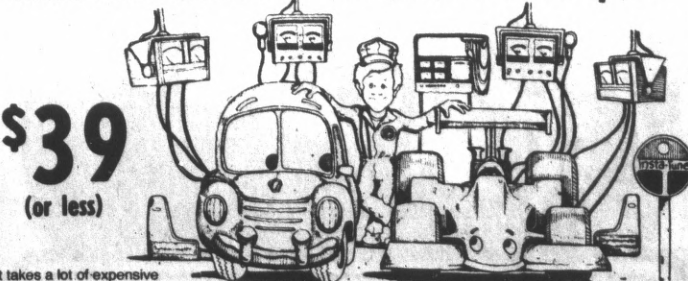
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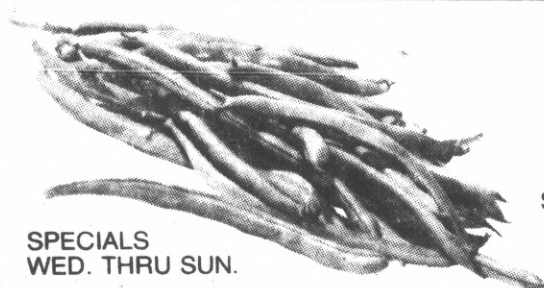
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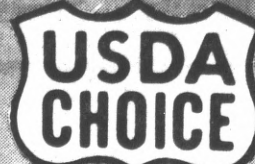
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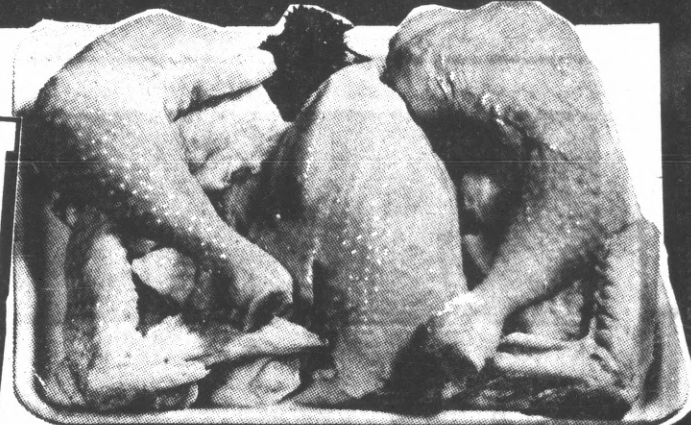
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<b>STORAGE BAGS</b> ZIP-LOC, 25 COUNT, QUART SIZE.....	<b>69¢</b>
<b>PURINA CAT CHOW</b> 5-LB. BONUS BAG.....	<b>\$1.79</b>
<b>ICE CREAM TOPPING</b> SMUCKERS, 12 OZ. (BUTTERSCOTCH, CARAMEL 59¢) <span>All Varieties</span> .....	<b>69¢</b>
<b>MOTHER'S FIG BARS</b> 14-OZ. WHOLE WHEAT.....	<b>89¢</b>
<b>TORTILLA CHIPS</b> LAURA SCUDDERS, REG. TACO, OR MACHO.....	<b>59¢</b>

## Petrini's FISH & POULTRY

SPECIALS WED. THRU SUN.

**FRESH FRYER PARTS**  
FRESH! FRESH! FRESH!

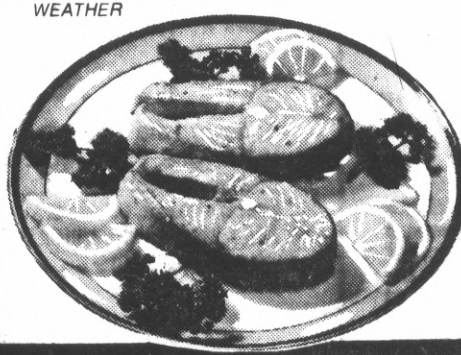


<b>FRYER BREAST</b> NOT BONED AT SALE PRICE.....lb.	<b>\$1.49</b>	<b>LEGS &amp; THIGHS</b> .....lb.	<b>99¢</b>
<b>FRYER WINGS</b> .....lb.	<b>79¢</b>	<b>CHICKEN HOT DOGS</b> .....lb.	<b>\$1.09</b>

### SHRIMP MEAT \$3.79

FOR COCKTAILS OR SALADS

FISH SPECIALS  
SUBJECT TO  
WEATHER



<b>ROCK COD</b> FILLETS, OCEAN FRESH.....LB.	<b>\$2.29</b>
<b>PERCH</b> FILLETS.....LB.	<b>\$2.29</b>
<b>Butterfish</b> FRESH FILLETS.....LB.	<b>\$2.09</b>
<b>KIPPERS</b> FOR BREAKFAST.....LB.	<b>\$2.09</b>

ATE CHIFFON CAKE

**\$4.10**

PONS

PETRINI'S 42nd AVE. • BAYHILL • NEW BURLINGAME  
**JOHN'S Delicatessen**

<b>TURKEY BOLOGNA</b> REG. \$1.59 LB. SLICED TO ORDER.....LB.	<b>\$1.09</b>
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<b>Schwartz' GARLIC SAUSAGE</b> REG. \$2.39.....LB.	<b>\$1.79</b>
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<b>HOFFMAN'S ONION CHEESE</b> REG. \$3.19 LB.....LB.	<b>\$2.39</b>
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## Dairy Deli

**KRAFT**

**CHEESE 40¢ OFF PKG.**

SWISS, SHARP, JACK, RANDOM WT.

<b>New Churney's Cheese Balls</b>	
7-oz. CHEESE BALLS.....	1.19
12-oz. CHEESE BALLS.....	1.69
6-oz. SMOKSTIK.....	.99¢
8-oz. YANKEE AMBROSIA.....	1.09

<b>KLEBES EGGS</b> LAGE AA, DOZEN.....	<b>75¢</b>
<b>KRAFT AMERICAN</b> DELUXE CHEESE, 12 OZ.....	<b>\$1.19</b>
<b>Challenge BUTTER</b> AA—LB CUBES.....	<b>\$1.32</b>
<b>Buon Gusto SALAME</b> (7 OZ. 1.19) 15 OZ.....	<b>\$2.35</b>
<b>SAUSAGE ROLLS</b> MORRELL'S, 16 OZ.....	<b>99¢</b>
<b>LEO'S SLICED MEATS</b> LION'S SIZED, VARIETY PAK, 5 OZ.....	<b>79¢</b>
<b>OSCAR MAYER BACON</b> REG. OR THICK, LB.....	<b>\$1.79</b>
<b>OSCAR MAYER SMOKIE LINKS</b> MEAT OR BEEF, 12 OZ.....	<b>\$1.49</b>

## Frozen Foods

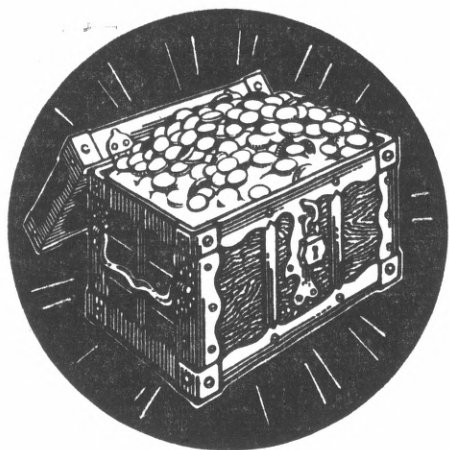
<b>PETITE PEAS</b> 16 OZ.....	<b>69¢</b>
(CASE LOTS, SAVE 10%.....)	<b>\$7.45</b>

<b>ICE CREAM</b> ALL FLAVORS 1/2 GALLON.....	<b>\$1.19</b>
--	---------------

<b>ORANGE JUICE</b> DONALD DUCK, 12 OZ.....	<b>69¢</b>
<b>APPLE JUICE</b> TREETOP, 12 OZ.....	<b>69¢</b>
<b>Sara Lee Dessert YOGURT PIE</b> NEW, 20 OZ. CHIFFON, BLUEBERRY, STRAWBERRY DARK SWEET CHERRY, EACH.....	<b>\$1.59</b>
<b>SWANSON DINNERS</b> BEEF ENCHILADA, MEXICAN COMBO.....	<b>79¢</b>
<b>WEIGHT WATCHERS</b> ITALIAN PIES, CHEESE, 12 OZ.....	<b>\$1.75</b>
<b>WEIGHT WATCHERS</b> SAUSAGE, 14 OZ.....	<b>\$1.89</b>
<b>SWEET BUTTER</b> CHALLENGE, 8 OZ. PKG.....	<b>75¢</b>

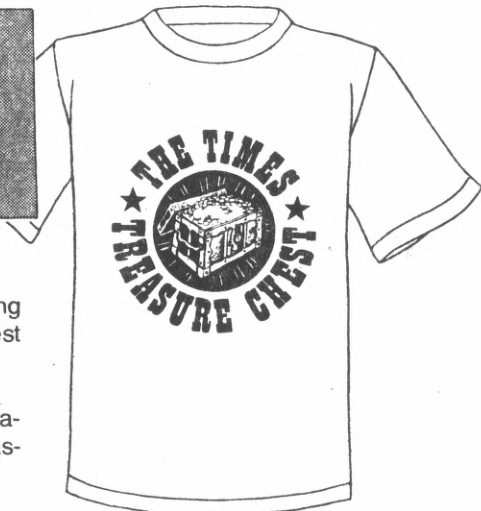
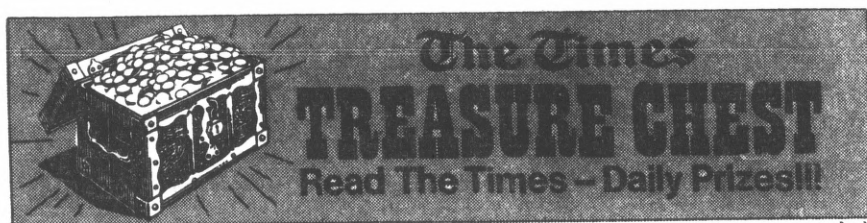


# THE TIMES TREASURE CHEST



A new, fun-to-play game with prizes totaling over \$10,000 in merchandise and services including the Grand Prize, a 1978 Pontiac Phoenix 4-door sedan. Play now through September 8, 1978.

**THERE ARE TWO EASY WAYS TO WIN! ENTER NOW!  
THERE IS NOTHING TO BUY! YOU COULD BE A WINNER!**



- #1** Display this decal on your car. The mystery spotter will be taking license numbers of cars displaying The Times Treasure Chest decal.
- #2** Wear this imprint on your shirt or blouse. The mystery photographer will be taking pictures of people wearing The Times Treasure Chest imprint.

For convenient home delivery of  
**The Times**  
phone 348-4411,  
952-1295 or  
369-1791



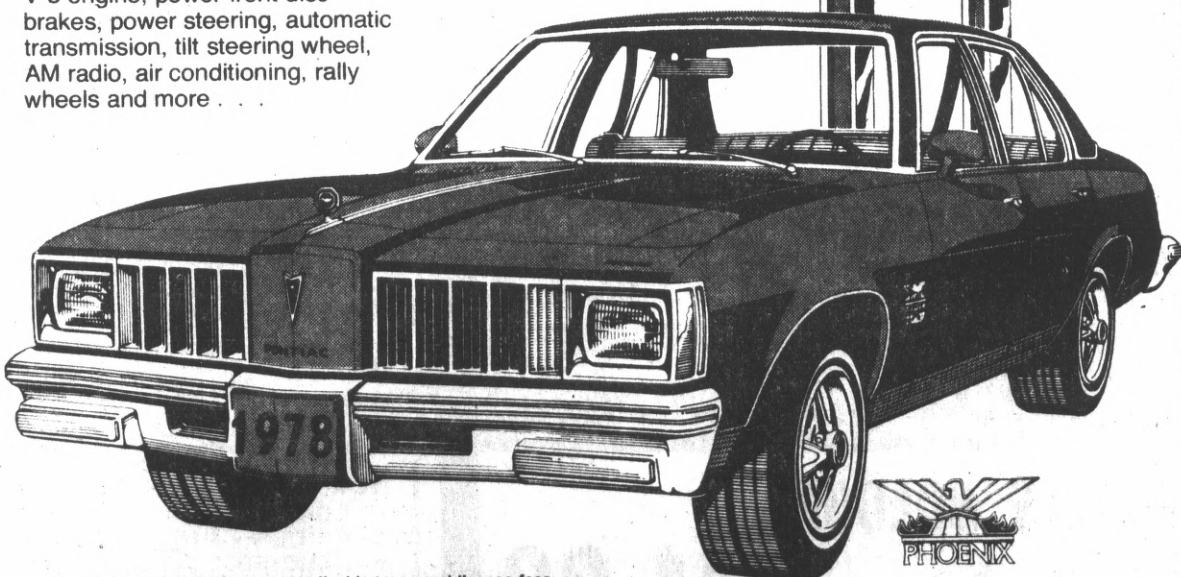
## HOW TO PLAY — CONTEST RULES!

1. Display a Times' Treasure Chest decal on or near the rear bumper of your car. Transfer a Times' Treasure Chest imprint to your shirt or blouse.
2. Watch The Times each day for winning license numbers and/or photographs of people wearing The Times' Treasure Chest imprint on their shirt or blouse.
3. If you spot your license number or see your picture in The Times, come to The Times main office, 1080 South Amphlett Blvd., San Mateo, the following day between 9 A.M. and 1 P.M. to claim your prize. (Winners that appear in Friday's or Saturday's Times claim their prize on the following Monday between 9 A.M. and 1 P.M.) Copies of The Times are available for your inspection during business hours at The Times' three San Mateo County offices. Children under 16 years of age must be accompanied by parent or guardian to claim prize.
4. License number winners must bring state automobile registration card showing winning license number in order to claim prize. Picture winners must bring their Treasure Chest imprinted item of clothing in order to claim prize.
5. Daily prizes are merchandise or services of at least \$30. value from participating retailers and admission passes to Marine World-Africa U.S.A. None of the daily prizes or the Grand Prize are redeemable for cash.
6. All The Times' Treasure Chest daily prize winners become eligible for the Grand Prize which will be awarded at the conclusion of the contest, September 8, 1978.
7. Employees and the immediate families of Amphlett Printing Company, participating retailers and Arata Pontiac are not eligible for Times' Treasure Chest prizes.

## GRAND PRIZE

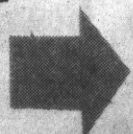
Win this Arata Pontiac Phoenix

Equipped the way you like: 5.0 litre V-8 engine, power front disc brakes, power steering, automatic transmission, tilt steering wheel, AM radio, air conditioning, rally wheels and more.



Grand Prize Winner must pay applicable taxes and license fees.

Times' Treasure Chest decals and transfer imprints are available at all participating retail stores, no purchase necessary. Get your's today and share in the fun, you could be a winner.



- |   |   |   |   |
|---|---|---|---|
| MARINE WORLD/AFRICA USA<br>Redwood City<br>BALLARDS UNIFORM SHOP<br>San Mateo<br>NATIONAL FIRESTIDE TV<br>San Mateo<br>TRAINS-CRAFTS<br>San Mateo<br>CREATIVE KNITS<br>San Mateo<br>THE HAIR GARDEN<br>San Mateo<br>BETTY'S CROSSROADS CATERING<br>San Mateo<br>WIGETS GIFTS<br>San Mateo<br>TALBOTS<br>San Mateo | ZALES JEWELERS<br>Hillsdale<br>NEWBERRY'S<br>Hillsdale<br>EDWARDS LUGGAGE<br>Hillsdale<br>PENINSULA PAINT<br>San Mateo<br>MITCHELL'S SKATEBOARDS<br>San Mateo<br>YARBRO'S<br>Hillsdale<br>GEORJEANS HEALTH CLUB<br>San Mateo<br>SAKURA GIFTS<br>San Mateo<br>HARDWARE UNLTD.<br>Laurelwood Center | STRETCH & SEW<br>Laurelwood Center<br>THE GAP<br>Hillsdale<br>THE LIGHTING CENTER<br>San Mateo<br>BAILEY RUG & UPHOLSTERY CLEANERS<br>San Mateo<br>MICHAEL OF IRELAND<br>San Mateo<br>TELECENTER<br>San Mateo<br>HICKROY FARMS<br>Hillsdale<br>MONTGOMERY WARD<br>San Mateo<br>LONGS DRUGS<br>San Mateo | BREUNER'S<br>San Carlos<br>Serramonte<br>WALGREENS<br>Millbrae<br>DOCKTOR PET CENTER<br>Hillsdale<br>PAYLESS DRUGS<br>San Mateo<br>SOMMER & KAUFMANN<br>Hillsdale<br>LITTLE OL' SUIT MAKER<br>Tanforan Park<br>HOUSE OF GRAHAM<br>Burlingame<br>Foster City<br>HUMPHREY'S MKT.<br>San Mateo |
|---|---|---|---|







## County Awarded For Publications

San Mateo County has been notified that it has won two national awards, one for a 1978 publication that identifies and locates all county government services, and another for its innovative Youth Service bureaus.

The National Association of Counties made the announcement in Washington, D.C. of counties selected as 1978 Achievement Award winners.

The blue-on-white brochure, first available early this year, is the result of a CETA (Comprehensive Employment and Training Act) publications project to upgrade county publications.

It features maps, 24-hour emergency services, and hundreds of other services in easy-to-read everyday language. It was developed by writer Barbara Haines of Menlo Park and artist Michael Dowdall of Burlingame, under the direction

of Public Information Officer Alice E. Holmes.

Chairman Edward J. Bacciochio Jr. of the Board of Supervisors also was notified that a case study submitted by Chief Probation Officer Loren Beckley dealing with the evolution of the youth service program in East Palo Alto, Redwood City, Belmont, San Mateo, South San Francisco and Pacifica was also recognized as an outstanding project.

THE YOUTH service bureaus provide alternative programs for youth diversion and delinquency prevention.

Purpose of the awards program is to extend national recognition to progressive County programs and services, the NACO announcement said.

Copies of the County services locator can be obtained by writing Public Information Office, County Government Center, Redwood City 94063.



THE STEPHEN POLLARDS  
(Carol Belotz)

## Carol Belotz Becomes Bride

Canada was the honeymoon destination of Stephen Pollard and his bride, the former Carol Belotz, who were married earlier this month at Congregation Beth Israel-Judea in San Francisco.

Rabbi Herbert Morris performed the double ring ceremony which was followed by a reception at the Lake Merced Golf and Country Club.

The bride, the daughter of Mr. and Mrs. Alfred O. Belotz of Daly City, asked Maideh Radpour to be her maid of honor. Bridesmaid duties were shared by Linda Greiff, Marcia Maurer and Judy Belotz, the bride's sister. Karen Goldberg, a cousin of the bridegroom, performed flower girl duties and Kevin Texara, a cousin of the bride, served as the ring bearer.

Michael Berch was the best man for the son of Mr. and Mrs. Stan Pollard of Burlingame. Bruce and Gary Pollard, his brothers, shared ushering duties with Bruce Belotz, brother of the bride.

The newlyweds are making their home in Columbus, Ohio where the bridegroom will be attending graduate school at Ohio State University. He is the grandson of Mr. and Mrs. Myer Albert and Mrs. Fae Pollard.

### Arlie-Derhelm

A home in Burlingame awaits the new Mr. and Mrs. LeRoy E. Derhelm (Linda Ann Arlie) who exchanged wedding vows in an early afternoon ceremony at the San Mateo Elks Lodge, with the Rev. J. Dominique Olcomendy officiating.

The bride is the daughter of Mr. and Mrs. Richard L. Arlie of South San Francisco, who gave her in marriage, and the bridegroom's parents are Mr. and Mrs. Elmer Derhelm of Billings, Mont.

For her wedding, Linda chose a gown of ivory Qiana designed with a Queen Anne neckline, cap sleeves and a beaded lace bodice. The bouquet she carried was an arrangement of ivory roses and baby's breath.

Linda asked Ann Di Lorenzo of San Carlos to perform matron of honor

The annual San Mateo County Fair and Floral Fiesta opened its doors Monday night at the fairgrounds in San Mateo, with many special events scheduled until the closing Aug. 5.

The chance to perform with the professionals is yours if you enter your acting, instrumental, singing or dancing bit in the fair's newest contest — the Fairtime Gong Show — at 7 p.m., July 30 in the Fiesta Bowl.

WINNERS of auditions July 22 and 23 will be judged on talent, originality, personality and audience response. The ultimate winner will perform at the free 8:45 p.m. professional show Aug. 5, closing night of the fair.

All contestants in the Fairtime Gong Show will receive a prize. The winner will perform on stage with the Jack Fisher Orchestra, magician Dirk Arthur and Company, singing trio Sunshade 'n Rain, comedian Hank Garcia, and the Duane Dancers.

Entry forms are available at 341-2954.

ON-GOING FLOWER demonstrations in the Hall of Flowers will be highlighted by the Ikenobo School of Flower Arrangements 2:30 and 7:30 p.m., July 30.

Activities will center around the new "Dancing Waters" water, light and music spectacular daily from 2 to 8:30 p.m.

THE HUNDREDS of hours of volunteer effort and enthusiasm spent on floral displays at the fair will be honored at a noon luncheon Aug. 2, Garden Club Day, in the fair's Garden Restaurant.

Sweepstakes trophies and awards will be presented and Master Judge Mrs. Henry Dolezal of Ripon will speak on "California: Yesterday, Today, and Tomorrow," according to Joan Shoaff of Hillsborough, Fair chairman for the floral arts department.

Highlights of the 44th Fair's floral display are educational exhibits of roses, fuchsias, African violets and begonias.

THIRTY varieties of

roses, not available to the public until next year's season, are on display with volunteers on hand to answer questions concerning how to plant and care for them. Fuchsia displays contain standards, hanging and potted plants.

The fair boasts the largest named collection of begonias in the United States.

Volunteers are available throughout the Fair to assist the public with questions, literature, equipment and other information.

Those wishing to attend the luncheon should contact a local garden club.

THE FIRST poetry competition ever in the Fine Arts division of the fair drew 284 entries by approximately 150 aspiring Bay Area poets.

In announcing winners of the first annual event, Poetry Chairman Rosemary Wilkinson of Burlingame also announced poetry reading days at 2 p.m. July 30 and Aug. 5 in the Hall of Flowers Little Theater.

Mrs. Wilkinson, who has participated in the World Congress of Poets in Korea, China and other parts of the world, is chairman of the fifth World Congress slated for San Francisco in 1981.

First place award went to Francisco Santa of Mountain View for "Torero." Atherton resident Cosette Dudley placed second for "Child Next Door."

A COMPLETELY outfitted 17-foot motor home valued at \$11,000 and a motorcycle will be given away at the fair in connection with the first recreational vehicle and import car show to be added to the fair.

Recreational vehicles will be displayed in the drill area, to the right of the main entrance, while tent trailers and custom vans will be to the left near the carnival area.

Other vehicles and import cars will line the perimeter of the Twin Industrial buildings. The new feature also includes trail bikes, motorcycles and mopeds.

## PROTECT YOUR FUTURE! TOP-PAYING CAREER...

COME NOW AND SEE WHY Don's Beauticians and Hairstylists EARN MORE MONEY

1. Complete Cosmetology
2. Latest Hair Design fashion
3. Only exclusive precision cutting
4. Blow Dry styling classes FROM LONDON

ALL FROM LONDON Nationally Accredited

FEDERAL GRANTS and Financial Assistance Available

don's Beauty Schools

204 2nd AVE., S.M.  
(Opposite Shadow's Restaurant)  
342-5703



MR. AND MRS. LEROY E. DERHEIM

(Linda Ann Arlie)

duties in a long gown of seafoam green featuring spaghetti straps and a chiffon float. Similarly dressed were bridesmaids Linda Savage and Kathy Baca, both of South San Francisco.

LeRoy asked Richard Di Lorenzo of San Carlos to be his best man and Richard and Jeffrey Arlie of South San Francisco, brothers of the bride, to serve as ushers.

A reception at the Elks Lodge followed the nuptial ceremony, after which the couple departed for a week in the Disneyland area.

Linda is a graduate of El Camino High School and San Francisco State University. LeRoy was graduated from Billings High School in Billings.

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**Earn Extra Money delivering The Post one morning per week.**



Delivery of The Post is every Wednesday Morning. A summer job you can keep next fall after school starts.

Carriers are currently needed in Daly City, Belmont, San Carlos and some areas of San Mateo. For information or to apply for a route, call The Times Circulation Department.

**348-4411**

## Mountain Deal Falls Through

Negotiations over the possible sale of Crocker Land Co. holdings including property on San Bruno Mountain and in nearby Crocker Industrial Park have broken off, it was announced on Friday.

There were no indications of any future discussions.

The Times revealed on July 11 that Foremost

McKesson Inc. — Crocker Land's parent firm — was negotiating to sell nearly all of its real estate assets to Daon Corp. based in San Francisco.

According to a spokesman for Daon, a wholly owned subsidiary of a publicly held Canadian firm, the sale had been approved in concept by both boards of directors.

BRAND NAME

## SHOPPING

AS ADVERTISED IN TUESDAY'S SAN MATEO TIMES

IMPERIAL MARGARINE — Store coupon — New! Designer Tub.  
CHOCK FULL O NUTS COFFEE — Store coupon — The Heavenly Coffee.  
LADY SCOTT BATHROOM TISSUES — Store coupon — In Soft pastels and pretty floral prints  
CREST, SECRET, PRELL, SCOPE — Store coupons.  
FRISKIES DINNERS — Store coupon — Color ad — Save on Friskies Sauce Cubes.  
BRIM DECAFFEINATED — Store coupon — Color ad — Tastes rich and delicious  
KNUDSEN'S SWEET ACIDOPHILUS

CLIP AND REDEEM MONEY-SAVING COUPONS

The Times



A diamond as special as your love.

At Zales, we choose our diamonds as lovingly as you chose each other.

- a. Round solitaire, \$300
- b. Oval solitaire, \$575
- c. Pear-shape solitaire, \$1350
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SAN MATEO, Hillsdale Shopping Center — 345-7973  
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EASTRIDGE, VALLEJO, VALLEY FAIR, STANFORD, SOUTHLAND, SUN VALLEY, HILLYTOP, CAPITOLA MALL and 4 other great Zales to serve you in Northern California

Illustrations enlarged.





# STILL TIME TO WIN!!

## FREE DRAWING — 2 WEEKS TO GO

### 800 MORE WINNERS — ENTER NOW!!

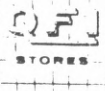


# \$100,000.00

## FOOD CERTIFICATE GIVE-AWAY!

EACH WEEK EACH QFI MARKET WILL GIVE AWAY THE FOLLOWING RETAIL VALUE GIFT CERTIFICATES

CLIP ENTRY BLANK AND DEPOSIT IN STORE



FREE  
DRAWING

NAME \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_  
PHONE \_\_\_\_\_

ENTRY BLANKS AVAILABLE AT CHECKSTANDS  
NO PURCHASE NECESSARY

**MICHELOB BEER** **179**  
12 oz. NR Bottles — 6 Pak

**DELI-DAIRY BUYS**

**BORDEN'S AMERICAN SLICES** **129**  
12 oz.

SLICED BACON	ARMOUR STAR 1 lb. Pkg.	1.59	CHIP DIPS	Ostrow Asst. Flavors	49c
SLICED MEATS	Leo 3 oz. All 53c Varieties	45c	OSTROW CHEESE	Monterey, Mild or Econ. Swiss	15c Off Pkg
BEEF BOLOGNA	Ostrow 12 oz. Pkg.	99c	O. MAYER WIENERS	Or Dogs 1 lb. Pkg.	1.49
SHRIMP COCKTAIL	Ostrow 4 oz. Size	59c	SLICED HAM	Plumrose 3 oz. Pkg.	85c



**NAVALLE TABLE WINE**  
BURGUNDY - ROSE  
CHABLIS - 1.5 LITER **249**

**QFI BONUS BUY**

**CORONET TISSUE**  
2 Ply 4 Roll PAK  
**67c**  
After 1-79c



**ROAST-A-RAMA RUMP ROAST** **168**  
BONELESS-BEEF SOLID LEAN MEAT lb.

**QFI BONUS BUY**

**CUDAHY BAR S HAM** **799**  
5 lb. Can  
Boneless, Cooked All Meat, No Waste

**QFI BONUS BUY**

**TASTERS CHOICE REGULAR COFFEE**  
Big 8 oz. Jar **439**

<b>CHUCK ROAST</b> BLADE CUT <b>99c</b> 7-BONE 1.19 lb.	<b>CHUCK ROAST</b> BONELESS <b>168</b> Pot Roast lb.	<b>CROSS RIB ROAST</b> BONELESS <b>178</b> Shoulder Roast lb.	<b>ROUND TIP ROAST</b> BONELESS <b>189</b> Sirloin Tip lb.	<b>RIB ROAST</b> STANDING RIB <b>239</b> 1st 4 RIBS 2.69 Lb. lb.
<b>PORK BUTT ROAST</b>	<b>PORK LOIN ROAST</b> 4 lb. AVERAGE	<b>VEAL ROAST</b>	<b>SWISS STEAK</b>	<b>CHUCK STEAK</b>
<b>STEWING HENS</b>	<b>FRESH WHOLE CHICKENS</b> <b>39c</b> lb.	<b>FRESH PORK CHOPS</b>	<b>PORK SPARE RIBS</b>	<b>CATFISH STEAKS</b>
<b>FRESH CHICKEN PARTS</b>	<b>FRYER BREASTS</b> <b>139</b> lb.	<b>FRYER THIGHS</b> <b>129</b> lb.	<b>FRYER DRUMSTICKS</b> <b>119</b> lb.	<b>FRYER WINGS</b> <b>89c</b> lb.
<b>MONTEREY SQUID</b>				

**QFI BONUS BUY**

**DEL MONTE TOMATO CATSUP** **69c**  
Big 32 oz. Jug

**QFI BONUS BUY**

**Imperial margarine**  
**MARGARINE** **59c**  
1 lb. Cubes

**CANTALOUPE** **39c**  
CALIF. JUMBO SIZE BEAUTIES  
EXTRA JUMBO SIZE ALSO ON SALE 49c EACH

**PINEAPPLE** **69c** EACH  
LARGE HAWAIIAN

NECTARINES EXTRA LARGE	39c	PAPAYAS SO GOOD	49c
PLUM SALE LARGE ASSORTMENT	49c	MANGOS LARGE SWEET	3.99c
PEAR SALE NEW CROP BARTLETT	49c	BANANAS GOLDEN RIPE	4.99c
PEACHES YELLOW OR WHITE	49c	GREEN BEANS FRESH-FRESH	39c
MELONS SWEET HONEY DEW	25	COB CORN NEW CALIF. FRESH CROP	5.99c

**SQUASH SALE!**  
ZUCCHINI OR CROOKNECK **4.99c**

<b>GOLDEN GRAIN NOODLES</b> Fine Wide Medium 12 oz. Pkg. <b>47c</b>	<b>SEBASTIANI MT. WINE</b> BURGUNDY CHABLIS ROSE 1.5 Liter <b>249</b>	<b>BORDENS GRATED CHEESE</b> Parmesan Or Blended 3 oz. pkg. <b>59c</b>	<b>BIG "H" SAUCE</b> Best Foods Burger Favorite 12 oz. Jar <b>65c</b>
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**QFI BONUS BUY**

**SHASTA SODAS** **679c**  
Asst. Flavors 8 oz. Cans

**GREEN GIANT** **49c**  
Buttered Niblets Or Sweet Peas 10 oz.

BLACK FLAG INSECT SPRAY	12 oz. Can	1.45
CHUN KING DINNERS	Driver Pak Asst. Cheese 24 oz. Sweetened	1.59
NESTEA INSTANT TEA	24 oz. Sweetened	2.49
PAMPERS EX. ABSORBENT	24 Count 10 Tm	2.69
QUIK CHOCOLATE DRINK	10 Tm	1.49
RITZ CRACKERS	15 oz. Box	79c
KING SIZE RINSO	Super Special	1.79
VANILLA WAFERS	11 oz. Sunshine	55c
WISH-BONE LO-CAL	6 oz. Dressing, Low Fat 1000	57c

**FOREMOST ICE CREAM** **119**  
All Flavors 1/2 Gal.

**WAFFLES** **49c**  
DOWNFLAKE 12 oz. Pkg.

**BURRITOS** **4.99c**  
ELENAS — 5 oz.

**ORANGE PLUS** **79c**  
BIRDSEYE — 12 oz. Can

**APPLE JUICE** **69c**  
TREE TOP — Big 12 oz. Can

**Lloyd J. Harris APPLE PIES** **89c**  
OR Dutch Apple Or Lemon Krunch 26 oz.

CHEF BOY-AR DEE RAVIOLI	15 oz. Best of Cheese	57c
GORTONS MINCED CLAMS	6 oz. Tin Or Chopped	79c
HOMESTEAD GRAVY	15 oz. Tail Tin Medium	59c
KITTY QUEEN CAT FOOD	6 oz. Tin	5c
M.J.B. RICE MIXES	6 oz. Except Wild	45c
MAZOLA MARGARINE	7 lb. Cabinet	79c
MOTT'S PRUNE JUICE	32 oz. Size With Pulp	73c
NABISCO FIG NEWTONS	16 oz. Pkg	99c
NALLEY CHILI & BEANS	15 oz	59c

**SPECIALS GOOD TUESDAY THRU SUNDAY, JULY 25 THRU JULY 30**  
10 Great Locations To Serve You!

QFI-Stonestown Market  
QFI-2900 Alemany Blvd.  
QFI-Serramonte, Daly City  
QFI-King Plaza, Daly City  
QFI-Eureka Square, Pacifica  
QFI-Buri Buri, South S.F.  
QFI-Millbrae Market  
QFI-Hillsdale Market  
QFI-San Mateo Market  
QFI-Redwood City Market

QFI'S MEAT SPECIALS ARE NOT AVAILABLE AT STONESTOWN MKT

**QFI**





## BRIGHT LIGHTS BY LLOYD ★ JOHNSON

### The Sweyers Open Seafood Restaurant

The COUNTRY SWEYER'S Seafood and Deli, a new family-operated restaurant in Burlingame, is now open for business. HELEN SWEYER, whose sons MARK and BOB and daughter JAN play an important role in running this Primrose Avenue restaurant, features seafood variety, plus an Oyster Bar and a fresh fish market. All entrees are served with soup or their super-supper-salad, choice of baked potato, rice pilaf or rigatoni, and French bread and butter. A "Happy Hour" (4 to 6 p.m.) feature Monday through Friday is a pitcher of beer and a dozen Eastern clams for \$2.75. BOB McLANE, owner of YOLANDA'S restaurant, and Chef Jim Castro have made it possible for you to enjoy a special \$4 family dinner any day during July. Filet of Sole Almondine includes soup or salad, two vegetables, French bread and a glass of wine. Served from 5 to 9 p.m. daily. GONG'S Chinese restaurant, where "less frills and more taste" is very important, has experienced five successful years living up to this motto. Owner JOHN CHIANG says his authentic Chinese food is even appreciated by Chinese gourmet diners. Before ordering one of the many Mexican specialties at LA PINATA restaurant, relax in the cocktail lounge. Such daring drinks as a Tequila Lime will put pep in your step.

### New Production Finocchio Smash

Tarentella with Tambourines, the new production number at FINOCCHIO'S, lives up to the usual standard of Finocchio excellence. The EVE-ETTES, a beautifully-costumed chorus line of talented singers-dancers, is a colorful sight to behold. Their tambourine accompaniment involves the audience, and soon all are tapping their feet to the musical beat. The Eve-ettes and the other Finocchio entertainers present a show to be remembered. Finocchio's is open nightly, except Mondays, featuring four shows. A fun place to take your out-of-town guests. SCOTTY CAMPBELL'S in Redwood City, which is now under the ownership of former 49ers linebacker JIM SNIADOCKI, is a popular rendezvous for sports celebrities and fans. The odds are three to one that the GUST family can satisfy your breakfast, lunch or dinner demands in one of their three Rockaway Beach restaurants, NICK'S, THE MOONRAKER and CAPTAIN CHARLES. All are located along the coastline of Pacifica and offer an illuminated beach view for after-dark dining. A lot of planning went into the decorating of BAYHILL LOUNGE, report HARRY CURUSIS and MEL CICERO. Their aim was to create a come-as-you-are, yet quality, atmosphere. The LICATA family supervises every phase of the famed VINCE'S ITALIAN AND SEAFOOD restaurant, where a casual, hospitable atmosphere prevails.

### Mandarin Cuisine Lung Wah Specialty

Musée Pork (slices of tenderloin pork with shredded snow peas, skin and black mushrooms, bamboo shoots and eggs served with Mandarin pancakes) is one of several specialties pleasing patrons at LUNG WAH Mandarin restaurant. It's not too early to make reservations for the HAWAIIAN LUU dinner dance to be held at the RODEWAY INN Friday, August 25. There will be a special menu, dancing, entertainment, door prizes and contest prizes. \$35 per couple buys the complete package. Reservations are necessary. Although it is customary for restaurants to close one or two days a week serving cocktails and an outstanding menu. Sandwich variety, soups, crepes, quiches, salads galore, desserts (try the Carrot Cake) and beverages (including beer and wine) are served from 11 a.m. to 4 p.m., Mondays through Saturdays, in the delightful garden-like atmosphere of THE GAZEBO restaurant on Third Avenue, San Mateo. TILLIE'S 'LIL' FRANKFURT, located just north of Half Moon Bay, offers different breakfast specials every Sunday morning. Served till noon this Sunday. BILL MONRO, managing partner of ROSEBUD'S ENGLISH PUB, and Beverage Director JACK SPENCER, impressed with the fresh honeydew melon taste of Midori, a new liquor import in the U. S., created three new drinks now featured at the popular San Francisco Geary Street "Theater Row" restaurant.

### L'Auberge Lunch Mid-day treat

Lunch at L'AUBERGE restaurant can be a delightful experience. The menu offers a wide variety of mid-day selections, including omelettes, salads (a choice of six), and daily luncheon specials. Enjoyed one of ENRICO ROMANO's super Italian dinners the other evening, which was topped off with a pizza that defies comparison. Enrico and this scribe have been pals for many years. In fact, "the king," as this popular owner of ROMANO'S Italian and Seafood restaurant, Rockaway Beach, has been known, has been an advertiser in "Bright Lights" since the first "light" was turned on many years ago. PHIL LEHR'S Pay-By-Ounce STEAKERY, on the lower level of the San Francisco Hilton Tower, is open for dinner 'til midnight seven days a week, so it's a popular late-evening gathering place for show biz celebrities. Monday nights are like New Year's Eve at the KING'S TABLE in Redwood City. That's when sports fans flock in to watch Monday Night Baseball on their giant, seven-foot TV screen. Big cocktails are just \$1 and a giant pitcher of their famous Margaritas goes for just \$3. SUGAR 'N' SPICE, the award-winning disco dance team, teaches all the latest disco dance steps Monday through Friday evenings from 5 to 7 p.m. at the exciting new LEHR'S CABARET DISCO, adjoining LEHR'S GREENHOUSE GARDEN RESTAURANT in San Francisco.

Less Frills • More Taste  
**GONG'S CHINESE RESTAURANT**  
135 Hazelwood Drive  
South San Francisco  
588-1180 • 588-0858

**BEARDSLEY'S**  
DINNER  
343-5976  
Burlingame

**Phil Lehr's**  
Original Pay By Ounce  
**Steakery**  
San Francisco  
HILTON HOTEL  
TOWER  
Lower Level  
Taylor St. Entrance  
Open 5 p.m. till  
Midnight  
Reserve 673-6800

IN SAN FRANCISCO  
Dine  
in a Garden  
in full bloom  
11:30 am. until Midnight  
**LEHR'S GREENHOUSE**  
RESTAURANT, DISCO, CAFE  
240 Sutter Street  
474-6478  
NEXT DOOR TO HOTEL CANTERBURY

Italian and Seafood  
Cuisine  
**Romano's**  
Open at 4 P.M.  
7 Days a Week  
270 Rockaway Beach Ave.  
PACIFICA, Calif. 94044  
(415) 359-0528

**ROSEBUD'S**  
ENGLISH PUB  
San Francisco's  
fabulous  
NEW Restaurant  
370 Geary between  
St. Francis and  
The Raphael hotels  
433-0183  
11 A.M. 'TILL 12:30 A.M.  
SUNDAY BRUNCH  
10 A.M. 'TILL 3 P.M.

**Tillie's**  
German & Continental Cuisine  
FAMILY FRIENDLY  
SPECIAL LUNCH \$4.29  
Wine • Beer • Good Tunes  
Hwy. 1 Corner Calif. Ave.  
Moss Beach • 728-5744

**THE KING'S TABLE**  
ALL YOU CAN EAT  
LUNCH \$2.95 DINNER \$3.55  
CHAMPAGNE BRUNCH \$2.95 11:30 TO 2:00  
LIVE MUSIC Fri. & Sat.  
2550 EL CAMINO  
Redwood City 364-3637

**YOLANDA'S**  
SPECIAL FAMILY DINNERS  
FILET OF SOLE \$4.00  
ALMONDINE  
ENTRÉE INCLUDES SOUP, SALAD  
OR PASTA, 2 VEGETABLES & BREAD,  
BUTTER & A GLASS OF WINE  
Have You Eaten at Yolanda's  
Lately? Master Chef JIM CASTRO  
Is Back and His Cooking is  
Better Than Ever.  
WEEKEND  
FAMILY-STYLE DINNERS  
MAINE LOBSTER PRIME RIB  
ITALIAN GOURMET DISHES  
BANQUETS Call for information.  
OFF 101 BEACH "PARK & RIDE"  
IN PRODUCE MKT. SO. S.F. 589-1161

CONSISTENT ADVERTISING  
BRINGS  
**RESULTS**  
Call  
Lloyd Johnson 348-4421

3 GREAT RESTAURANTS  
ROCKAWAY BEACH • PACIFICA  
**Captain Charles**  
Gourmet Seafood 359-6737  
Restaurant & Cocktail Lounge  
1100 S. J. Ave. 11:30-1:30 a.m.  
359-3900  
**NICK'S**  
Steak & Seafood  
Dining, Dancing, Cocktails, Parties  
Open 7 Days a Week—10 to 2 a.m.  
Jimmy Payer—Wgd. thru Sun  
359-3900  
**MOONRAKER** 359-0303  
Continental Cuisine—Cocktails  
Open Tues. Wed. and Thurs. 4 p.m. to 12  
Fri. and Sat. 4 p.m. to 2 a.m.  
Sun 3 p.m. to 12

LAVISH REVEALS  
at the World Famous  
**Finocchio's**  
Featuring a variety of  
FEMALE  
Impersonators  
Join us in an  
Evening of Fun  
and Entertainment  
SHOWS NIGHTLY  
8 P.M. to 2 A.M.  
Adm. \$3.50—No Minim.  
**Finocchio's**  
506 BROADWAY • SAN FRANCISCO  
982-9388 CLOSED MONDAYS

**NOW OPEN**  
**GAZEBO**  
RESTAURANT  
Creative Salads & Seafood  
Delightful Garden-like Atmosphere  
60 East 3rd Ave., San Mateo

**Vince's**  
ITALIAN  
AND SEAFOOD  
RESTAURANT  
Daily 11 a.m.-11 p.m. • Sun. Noon to 11 p.m.  
FRI. and SAT. 11 a.m. to 12 Midnight  
For Fresh Seafood to Prepare at Home Visit Our  
Fish Depot Next Door  
16th and EL CAMINO, SAN MATEO 341-1480

**JIM SNIADOCKI'S**  
**Scotty Campbell's**  
Award Winning Since 1950  
Open 365 Nights — Cocktails from 4:30 p.m.  
Specializing in Prime Beef, Seafood and Fowl.  
Enjoy superb dining at Scotty Campbell's in medi-  
eval atmosphere of an old Scottish Castle.  
**DINNERS, Complete** ..... From \$5.95  
Dinners Mon. thru Thur. 5 p.m. to 10:30 • Fri. & Sat. 11 p.m.  
Sunday 4 p.m. till 10 p.m.  
2907 EL CAMINO REAL, REDWOOD CITY  
Phone JIM SNIADOCKI for reservations 369-3773

All Under One Roof  
**NOW OPEN**  
**THE COUNTRY**  
**SWEYER'S**  
SEAFOOD & DELI  
a family owned  
Natural and Seafood  
Restaurant featuring  
**EASTERN STYLE**  
**STEAMED CLAMS**  
and  
**HOMEMADE**  
**CHOWDERS**  
**FRESH FISH MKT.**  
Shrimp—\$4.29 lb.  
Eastern Clams—\$1.39 lb.  
Eastern Oysters—25c Ea.  
**OYSTER BAR**  
Oysters—Clams—Prawns  
Shrimp and Crab Cocktails  
**HAPPY HOUR** \$2.75  
Pitcher of Beer  
and Dozen Eastern Clams  
4-6 p.m. Mon. thru Fri.  
234 Primrose Rd.,  
Burlingame 344-6756

**HAWAIIAN**  
**LUAU**  
Dinner/Dance Special  
Fri., Aug. 25—7:30 PM to Midnight  
Price \$35.00 Per Couple  
Includes: Special Exotic Drinks  
(3 Drinks per person)  
FULL COURSE SIT-DOWN  
DINNER (Served at 8 PM)  
Baked Chicken Polynesian or  
Oriental Style Roast Pork spareribs  
**DANCING & ENTERTAINMENT**  
DOOR PRIZES  
CONTEST PRIZES—Best Costumes  
Best Solo, Best Over-all Dancers  
LEIS, Party Favors, Souvenirs  
Tickets & Reservations—873-3200  
Ask for Luau Reservations  
**RODEWAY INN**  
380 So. Airport Blvd.  
South San Francisco  
(415) 873-3208

**LUNG WAH**  
MANDARIN CUISINE RESTAURANT  
龍華  
Lunch—Dinner—Banquets—To Go  
Open Daily 11:30 a.m.-9 p.m. • Sunday 4-9 p.m.  
515 VETERANS BLVD., REDWOOD CITY • 368-7815  
(in the Dennis Nelson Bldg.)

**L'Auberge**  
FRENCH RESTAURANT  
Lunches Monday thru Friday  
Dinners Mon.-Sat. • Closed Sunday  
Ph. 365-3735 and 365-9623  
2826 El Camino Real • Redwood City

**BAYHILL LOUNGE**  
Live Music—Dancing—To the Sensational  
**TRI SOUNDS**  
From 9 p.m. Tuesdays thru Saturdays  
LUNCHES: 11 a.m.-3 p.m. Mondays thru Fridays  
BAYHILL SHOPPING CENTER, SAN BRUNO • 873-4477

**La Pinata**  
1205 BURLINGAME AVE., BURLINGAME  
AUTHENTIC MEXICAN CUISINE  
LUNCHES • DINNERS • COCKTAILS  
Open Mon. thru Sat. from 11:30 a.m.  
Sunday from 4 p.m. • 343-0684  
And Don't Forget We Also Have "TAKE-OUT" Service

## Some New 'Magic' for Entertaining Children

Steven Caney's "Kids' America" (Workman, \$6.95). Ah! Here is magic in print, reviewed here in dedication to every adult who needs projects and stories and games for entertaining children. It is a book about the American spirit which, after all, is the legacy passed to every American child. There is a chapter on All-American dishes with

### Samuel Chandler

sections on how to broil hamburgers, how to make better-dipped corn dogs, how to assemble the best-ever submarine sandwich — even how to make "kid-tested" homemade peanut butter.

FOR CHILDREN there's a section on how to have fun with chewing gum. For mothers, there are paragraphs on how to remove it from clothing and hair and furniture. By the way, chewing gum as we know it today was invented by a photographer and part-time inventor who was looking for a substitute for rubber. In a short time dozens of other companies were producing chewing gum sticks. Then came Blubber Blubber, to be the first bubble gum.

In "Kids' America" there is a chapter on games, with paragraphs on tabletop games and those that can be played on a game board. For fun with kids take your calculator and play "Number — Word Poker" or "1001 Exactly" with dice to determine which digits and functions the player may choose to enter in the calculator. The chapter entitled "Saturday Night" is about music and dancing, running all the way from playing the jug to doing the L. A. Hustle. Several paragraphs are about comic books and about making your own comics. One section deals with parlor games. For a scream try "Double Grandmother's Trunk" — everyone from your youngest to your oldest will grow weak with laughter.

THEN THERE is a chapter on tongue twisters. To keep restless children amused while riding in the car, let them see who can repeat the tongue twisters most correctly. Try "One old Oxford on opening oysters," or "Three grey geese sat on the green grass grazing." I'll bet even parents can't say this three times: "Sheep shouldn't sleep in shacks; sheep should sleep in sheds."

In "Kids' America" there are sections on fun with genealogy, weather forecasting, understanding art, kids' fashions, selecting a dog, backyard fun, making stencils. Indeed the list goes on and on. "Kids' America" is a book for fun and a book for knowledge. Children from one to 100 will enjoy it. It was written to capture the American spirit which Caney articulates thusly: "I like the feeling of knowing how to do things for myself even if I don't need to do them." Even with "dedication, hard work and without haste."

### Students on Fresno List

Honors for academic achievement were received by 1,557 students at California State University, Fresno who are included on the Dean's List for the spring 1978 semester. The figure represents about 10 percent of the University enrollment. Students with 4.0 grade point averages included Marian Fitzpatrick and Loren Lavezzoli of Daly City.

### PUBLIC NOTICE

FICTITIOUS BUSINESS NAME STATEMENT  
No. 31818  
The following person is doing business as: "BARBARA CABINET SALES" at 150 - 27th Avenue, San Mateo, CA 94403.  
ARTHUR VEIL, 150 - 27th Avenue, San Mateo, CA 94403.  
The business is conducted by an individual.  
/s/ ARTHUR VEIL  
This statement was filed with the County Clerk of San Mateo County on date indicated by file stamp below.  
(Endorsed) Filed in the office of the County Clerk of San Mateo County, California, July 5, 1978.  
MARVIN CHURCH, County Clerk.  
By Sylvia Collier, Deputy Clerk.  
Published in The Post, San Mateo, CA 94402.  
Wednesday, July 12, 1978.  
August 2, 1978. (P-020)

### PUBLIC NOTICE

#### NOTICE TO CONTRACTORS (Advertisement for Bids)

1. NOTICE IS HEREBY GIVEN that the Board of Supervisors of the County of San Mateo, State of California, will receive sealed bids for Specifications for  
Cleaning Windows  
at  
Various County Buildings  
(Project No. C-000190)  
2. Bids shall be in accordance with Specifications and contract documents which may be examined and copies obtained at the Office of Director of General Services, 500 Hamilton Street, County Office Building, Redwood City, California.  
3. Bidders are responsible to see that they obtain a complete set of Specifications and contract documents covering the work upon which they submit a bid.  
4. Bids shall be submitted upon proposal forms furnished and bound in the Specifications and in accordance with regulations as set forth in the General Conditions, and shall be accompanied by a Certified or Cashier's Check or Bid Bond for Ten Percent (10%) of the bid as noted in said General Conditions.  
5. Bids shall be sealed and filed with the Clerk of the Board of Supervisors of the County of San Mateo at the Hall of Justice and Records, Redwood City, California, on or before the last day of August, 1978, p.m. and will be opened in public in the Chambers of said Board of Supervisors at or about 2 p.m. of that day in said Hall of Justice and Records.  
6. The Board of Supervisors of the County of San Mateo, State of California, reserves the right to reject any and all bids, alternate bids, or unit prices and/or waive any irregularities in any bid received.  
7. No bidder may withdraw his bid for a period of thirty (30) days after the date set for the opening thereof.  
8. WAGE RATES. The Board of Supervisors has determined by Resolution and has published the rates of prevailing wages in the County of San Mateo (in which County the work is to be performed) for each craft or type of workman or mechanic needed to perform the contract. Said prevailing rates are available in the offices of the Board of Supervisors and the Director of General Services.  
9. The prevailing rates so determined are based on an 8-hour day, 40-hour week, except as otherwise noted. Existing agreements between the Building Services Trades and the Construction Industry groups relative to overtime, holidays and other special provisions shall be recognized.  
10. It shall be mandatory upon the Contractor and upon any subcontractors under him, to pay not less than the said specific rates to all service workers or mechanics employed by them in the execution of this contract.  
11. A bond will be required for the faithful performance of the contract in amount of not less than One Hundred Percent (100%) of the amount of the bid, and a bond will be required to guarantee the payment of wages for services engaged and all bids contracted for materials used in the performance of the contract in an amount of not less than One Hundred Percent (100%) of the bid.

BOARD OF SUPERVISORS,  
County of San Mateo, State of California.  
Eileen Kenyon White, Clerk of the Board  
Published in The Post, San Mateo, CA 94402.  
Wednesday, July 19, 26, 1978. (P-021)

### COUNTY OF SAN MATEO STATE OF CALIFORNIA NOTICE TO CONTRACTORS

NOTICE IS HEREBY GIVEN, that  
Sealed bids will be received at the office of the Clerk of the Board of Supervisors, Hall of Justice and Records, Redwood City, California, until the hour of  
2:00 P.M., TUESDAY, AUGUST 8, 1978,  
which bids will then be transmitted to the Chambers of the Board of Supervisors in the Hall of Justice and Records, where the bids will be publicly opened and read aloud for the following project in accordance with the specifications therefor and to which special reference is made as follows:

RESURFACING AND RECONSTRUCTING PARKING AREAS  
AT THE FOLLOWING LOCATIONS:  
A. RESURFACING THE PARKING AREA OF SAN MATEO COUNTY CENTRAL LIBRARY  
B. RECONSTRUCTION OF EXISTING PAVED AREA WITHIN THE BOUNDARY OF SKYLONDA FORESTRY FIRE STATION  
C. RECONSTRUCTION OF EXISTING PAVED AREA WITHIN THE BOUNDARY OF PESCADERO FORESTRY FIRE STATION  
AND ANY APPURTENANT WORK THEREON.

Bids are required for the entire work described herein.  
Engineer's Estimate  
RESURFACING THE PARKING AREA OF  
SAN MATEO COUNTY CENTRAL LIBRARY  
SCHEDULE "A"

Item	Quantity	Unit	Description
1	63	C.Y.	Remove Failed Area
2	2	Each	Adjust Cleanout Box to Grade
3	21	Each	Remove & Reset Concrete Wheel Guards
4	88	Ton	Class 2 Aggregate Base
5	420	Ton	Asphalt Concrete (Type B)
6	1.7	Ton	Asphaltic Emulsion (Paint Binder)

Engineer's Estimate of Construction Costs: \$13,300  
The award of Contract, if awarded, will be made on the basis of Schedules "A", "B" and "C" as a package or any other combination of schedules approved by the Board of Supervisors on the recommendation of the County Engineer.

### Engineer's Estimate RECONSTRUCTION OF EXISTING PAVED AREA WITHIN THE BOUNDARY OF SKYLONDA FORESTRY FIRE STATION SCHEDULE "B"

Item	Quantity	Unit	Description
1	840	C.Y.	Roadway Excavation (Parking Lot)
2	593	Ton	Asphalt Concrete (Type B)
3	3.7	Ton	Asphaltic Emulsion (Paint Binder)
4	90	L.F.	Place Asphalt Concrete Dike (0.50' Type B)

Engineer's Estimate of Construction Costs: \$24,800  
The award of Contract, if awarded, will be made on the basis of Schedules "A", "B" and "C" as a package or any other combination of schedules approved by the Board of Supervisors on the recommendation of the County Engineer.

### Engineer's Estimate RECONSTRUCTION OF EXISTING PAVED AREA WITHIN THE BOUNDARY OF PESCADERO FORESTRY FIRE STATION SCHEDULE "C"

Item	Quantity	Unit	Description
1	500	C.Y.	Roadway Excavation (Parking Lot)
2	1	Each	Remove Existing Miscellaneous Concrete Structures
3	361	Ton	Asphalt Concrete (Type B)
4	215	Ton	Asphaltic Emulsion (Paint Binder)
5	150	L.F.	Place Asphalt Concrete Dike (0.50' Type B)

Engineer's Estimate of Construction Costs: \$15,514  
The award of Contract, if awarded, will be made on the basis of Schedules "A", "B" and "C" as a package or any other combination of schedules approved by the Board of Supervisors on the recommendation of the County Engineer.

The foregoing quantities are approximate only, being given as a basis for the comparison of bids, and the County of San Mateo does not, expressly or by implication, agree that the actual amount of work will correspond herewith, but reserves the right to increase or decrease the amount of any class or portion of the work, or to omit any portion of the work, as may be deemed necessary or expedient by the Engineer.

Pursuant to Section 1773 of the Labor Code, prevailing wage rates have been established by the Department of Industrial Relations and copies are available in the office of the Director of Public Works. Said prevailing wage rates shall be made available to any interested party on request, and in such case the successful Bidder shall post a copy thereof at each job site.  
Overtime — not less than one and one-half (1½) times the above rates. Sundays and holidays not less than two (2) times the above rates.  
The holidays upon which such rates shall be paid shall be all holidays recognized in the collective bargaining agreement applicable to the particular craft, classification, or type of workman employed on the project.

It is the policy of the County that contractors on public projects employ their workers and craftsmen from the local labor market whenever possible. "Local Labor Market" is defined as the labor market within the geographical confines of the County of San Mateo, State of California. Consistent with this policy, the Contractor is requested to employ his craftsmen and other workers from the local labor market whenever possible to do so.

Each Bidder shall submit with his bid a Certificate of Compliance, on a form provided in the "Proposal" section of these contract documents, certifying that he is in compliance with the provisions of the Equal Employment Opportunity Requirement of Executive Order 11246, Title VII of the Civil Rights Act of 1964, the California Fair Employment Practices Act and any other Federal or State laws and regulations relating to equal employment opportunity. With the execution of said certificate, Bidder also agrees that he will develop and implement, during the course of the work concerned, an affirmative action program of hiring and employment, conducted without regard to race, color, national origin, ancestry, sex or religion of the applicants. With this certification, he shall submit any and all information which may be required by the County in connection with the particular project.

Plans and Specifications and forms of Proposal and Contract may be seen and obtained at the office of the Director of Public Works, County Office Building, 500 Hamilton Street, Redwood City, California. Plans and Specifications may be obtained for a NON-REFUNDABLE FEE OF \$10.00 PER SET.

Additional technical questions should be directed to the office of the Director of Public Works, County Office Building, 500 Hamilton Street, Redwood City, California.  
No bids will be accepted from a Bidder who is not licensed as required by laws of the State of California.  
The County of San Mateo reserves the right to reject any or all bids, and/or waive any informalities or irregularities in any bid received.  
No Bidder may withdraw his bid for a period of forty-five (45) days after the date set from the opening thereof.

BY ORDER OF THE BOARD OF SUPERVISORS,  
COUNTY OF SAN MATEO,  
By EILEEN KENYON WHITE,  
Clerk of the Board of Supervisors.  
DATE: JULY 11, 1978  
Published in The Post, San Mateo, CA 94402.  
Wednesday, July 19, 26, 1978. (P-022)



# SAFEWAY HAS THE SPECIALS!



**SUPER SPECIAL**

## Canned Ham

Safeway Brand,  
Boneless,  
Fully Cooked in  
its own Juices

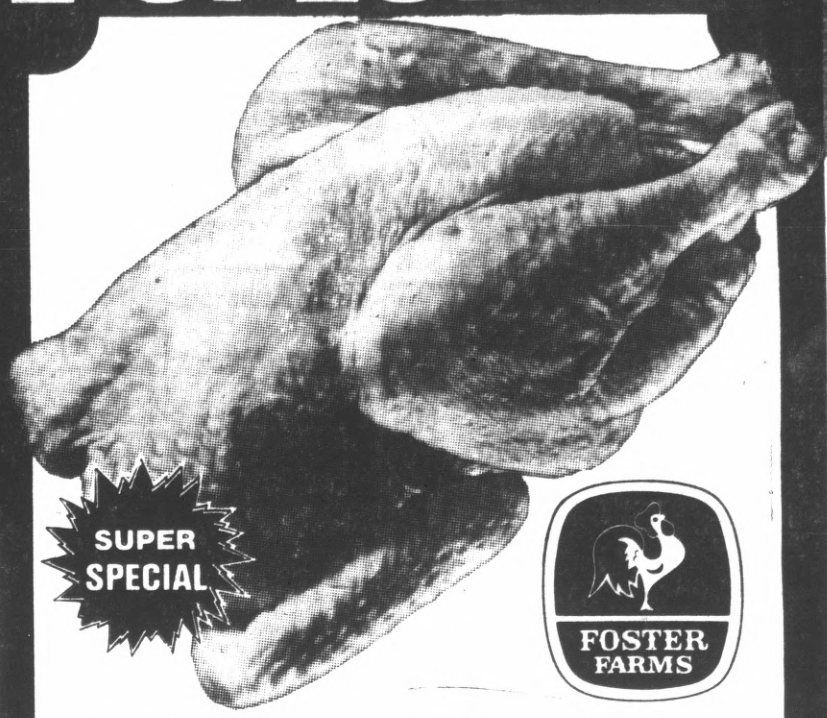
**\$8.88**  
5-lb.

### AND SPECIALS SAVE YOU MONEY!

Buy two adult tickets  
at regular price to  
Marriott's  
**GREAT AMERICA**  
at your Safeway  
Store and get a  
**FREE FUN KIT**

### SAFEWAY Film Processing

Your Pictures are Printed on  
Quality KODAK PAPER &  
GUARANTEED to Please, When  
You Bring Them To Us!



**SUPER SPECIAL**



## Fresh Fryers

Foster Farms,  
Whole Body,  
California  
Grown

**58¢**  
lb.

### Canned Ham Sale

Dubuque	Oval Royal Buffet	5-lb.	\$8.98
Cudahy	Bar S	5-lb.	\$8.49
Safeway	Canned Ham	8-lb.	\$13.88
Dubuque	Oval Royal Buffet	8-lb.	\$13.98
Safeway	Canned Ham	1 1/2-lb.	\$3.79
Dubuque	Oval Royal Buffet	1 1/2-lb.	\$3.79



**Cragmont Soda**  
Regular or Diet,  
12 oz. Cans  
(Case of 24, \$3.89)

**6 for \$1**



**SUPER SPECIAL**

## Pork Spareribs

Famous Oscar Mayer,  
Fresh Frozen  
Thawed

**\$1.19**  
lb.

### Foster Farms Parts

Breasts	Fresh Fryer	lb.	\$1.19
Thighs	Fresh Fryer	lb.	\$1.09
Drumstick	Fresh Fryer	lb.	\$1.09
Cut-Up-Fryers	Fresh lb.		75¢
Whole Legs	Fresh Drumsticks with Thighs	lb.	\$1.09



**Granulated Sugar**  
Empress, 5-lb.

**99¢**

# Whole Watermelon

**Notice to our Customers...**  
**ALL SAFEWAY STORES  
ARE OPEN AS USUAL!**

In spite of the Labor dispute at our  
Richmond Distribution Center, we are  
keeping the supply lines open to our stores.  
We apologize for any inconvenience this  
dispute may cause, but want you to know  
your patronage and support are appreciated.  
We plan to run business as usual.



Red  
Ripe  
Beauties

Each

**99¢**

Items and prices in this ad are available July 26, 1978, thru August 1, 1978, at all Safeway Stores in the following counties: \*Solano, Napa, Sonoma, Marin, Contra Costa, Alameda, San Francisco, San Mateo, Santa Clara, Monterey and Santa Cruz. \*Prices not effective in Vacaville or Fairfield. Sales in retail quantities only.



## SAFEWAY

- There's A SAFEWAY Near You!**
- (L) 850 Woodside Road, Redwood City
  - (L) 1655 El Camino Real, San Mateo
  - (L) 100 Crystal Springs Center, San Mateo
  - (L) 860 No. Delware, San Mateo
  - (L) 1450 Howard Ave., Burlingame
  - (L) 525 El Camino Real, Millbrae
  - (L) 2100 Ralston Ave., Belmont
  - (L) 910 Emmett St. at 6th, Belmont
  - 100 Skycrest Center, San Bruno
  - 1298 E. Hilldale, Foster City
  - (L) Safeway Liquor Department
  - (B) In-Store Bake Shop



# NEW PRIVATE PARTY WANT AD RATES—FAMILY THRIFT SPECIAL!

All ads appear in 6 issues of The Times, 1 issue of The Post, and two issues of the semi-weekly newspapers (Daily City Herald, San Bruno Herald, Recorder-Progress, The Coastside Chronicle).  
\$9.00 rate effective June 1.

## 2 LINES \* -9 ISSUES \$9.00

For Sale Items Only. Max. \$500.00  
(Additional lines will be charged accordingly)  
(No refunds for early cancellations.)

THE TIMES • THE POST  
SAN BRUNO HERALD • DALY CITY HERALD  
RECORDER-PROGRESS  
THE COASTSIDE CHRONICLE

## PHONE

So. San Francisco.....952-4111  
San Mateo.....348-4444  
Redwood City.....369-1791

### EASY AD FINDER

FOR WANT ADS

ANNOUNCEMENTS	100 to 199
AUTOMOTIVE	200 to 299
SEA AIRCRAFT	300 to 399
EMPLOYMENT	400 to 499
FOR SALE	500 to 599
REAL ESTATE	600 to 699
RECREATION	700 to 799
RENTALS	800 to 899
TIMES CLASSIFIED	900 to 999

SAN BRUNO HERALD  
RECORDER-PROGRESS  
COASTSIDE CHRONICLE  
DALY CITY HERALD  
THE POST

ADVERTISING RATES  
AND INFORMATION  
Effective June 12, 1978  
Cost Per Line Per Issue  
(3-line minimum)

1 issue	3 to 9
2 to 3 issues	10 to 19
4 to 5 issues	20 to 29
6 to 9 issues	30 to 39
10 to 11 issues	40 to 49

Each issue of The Post and San Bruno Herald will be considered as consecutive insertions and must be taken to qualify for consecutive insertion rates. San Bruno newspapers are published on Wednesday and Friday. The Post is published Wednesday.

ACCEPTABILITY: The Times reserves the right to reject, censor and properly classify any advertisement.

THE FIRST WORD of each point type ad will be spelled out. Abbreviations will be spelled out the first word in 12 point or larger type lines. However, any ad that does not begin with an alphabetical character will not be in alphabetical sequence.

DEADLINE: Classified advertising must be placed by 12:00 noon day preceding publication, Monday through Friday, 12 noon Saturday for Monday's publication and 48 hours preceding holidays.

CANCELLATION: Cancellation orders must be received before 3:00 p.m. on the day preceding publication for all line advertisements appearing in The Times from Tuesday through Saturday and before 12 noon Saturday for Monday's publication. Display Classified must be cancelled in writing 48 hours prior to publication date.

ERRORS: No responsibility is assumed by publisher for errors in any advertisement covered by order, nor for the omission of any advertisement in whole or in part, nor for failure to comply with the placement of advertising as ordered either as to frequency or volume. In no event shall publisher be liable for special damages or consequential damages even if it has been notified of the possibility of such damages.

Errors in published advertisements must be reported immediately, and if done, publisher will publish an appropriate correction and where publisher deems it necessary a rerun of the advertisement as corrected, if in publisher's judgment the error substantially varies the meaning of the advertisement as ordered. Such corrections will be made only as to those advertisements which are ordered for one insertion, and as to the first insertion only when ordered for more than one insertion.

GENERAL INFORMATION: Rate cards and circulation figures are available upon request. For more detailed information on credit, mechanical requirements, deadlines, cancellations and additional rates please contact your nearest office for a rate card.

North County 952-4111  
Redwood City 369-1791  
San Mateo 348-4444

### 145—Personals

#### DIVORCE TYPING

Experienced, fast help  
Master Charge/Visa 322-3266

#### LEONA SPIRITUAL PSYCHIC

Reader and Advisor  
All affairs, 325-9448

#### 151—Professional Services

##### CALIFORNIA LEGAL CLINICS, INC.

Legal services at fair prices.  
★DIVORCE \$150  
★BANKRUPTCY \$195  
★EVICTIONS \$100  
★WILL \$50  
★CORPORATION \$250

Redwood City 367-8860  
727 Middlefield Road  
Palo Alto Mt. View  
321-0925 961-4081  
Add Court Costs, if any

#### 161—Lost & Found

LOST Pit Bull, tan w/white markings on face, scars on right front paw. Reward, \$43-9582.

FOUND Terrier/mix, fem. Black/brown, leather collar, chain leash. 593-1413

FOUND: Prescription sunglasses w/case. Millbrae. 588-2237.

FOUND German Shepherd. Tan, 6-7 yrs., well-behaved. Rollingwood area. 871-0216

LOST Blue and white parakeet. Need badly. 347-5387. N. So. Humboldt area.

FOUND: Female Pit Bull, Call after 5:30 PM. 588-2237.

#### 200—EMPLOYMENT

##### 211—Instruction/Education

REAL Estate License Century 21 Academy, 1799 Old Bay Shore, Ste. 120, Burlingame 781-2121. Tuition \$110.

##### 221—Help Wanted

ACCOUNTANT Sr. to \$20,400. Degree + 3-5 yrs. exp. in mfg. environ. Good cost bkgrd. Call Carol 347-2181 Grand Snelling & Snelling Agency, 4 W 4th Ave, SM.

#### ACCOUNTANT

Start to \$11,400. AA or BA degree. No fee. 344-6395 —SAN MATEO AGENCY— 441 El Camino SM (also fee)

ACCOUNTANT/Office Manager. Construction company. Construction exp. necessary. Send resume to: Lincoln Property Company, attn: Mr. Sandy Leader, 553 Pilgrim Dr., Foster City, CA 94404

ACCOUNTANT/Jr to \$13,384. Growth pos. for 2-3 yrs. gen. acctg. Int'l. co. Rusht call Carol 347-2181 Grand Snelling & Snelling Agency, 4 W 4th Ave, SM.

#### Accounting Clerical

SR OFFICE CLERICAL

Auditing Dept. of leading, stable, growth-oriented retail/wholesale home improvement chain store operation headquartered in San Carlos seeks to employ an individual with senior office clerical experience and the abilities to operate a 10 key adding machine by touch, math aptitude and work with computer output. Some overnight travel for inventories. Excellent earnings, company paid dental and pension insurance benefits, employee merchandise discount purchase program and a fantastic opportunity for advancement. Please telephone 595-1671 Tues-Wed, 2-4 PM. An equal opportunity employer M/F.

#### ACCOUNTING CLERK

Professional Bay Area Property Mgmt. firm seeks person for entry "L" accounting position. Min. 1 yr. exp. in accounts payable/receivable or related accounting exp. \$600 to \$650 mo. to start, with good growth potential. 592-3960

ACCOUNTING Clerk for professional educational ass'n. Burlingame location. Exp. req. Figure aptitude. Accurate typing. Varied duties. Exc. benefits. Salary \$772 mo. 692-4304 Martha Ceballos. EO/AA/M/F employer

ACCOUNTING Manager. Rapidly expanding service corp. located in San Mateo, has an immediate opening for an accounting manager. Requirements for this professional growth position are 2-3 years accounting management experience with prior supervisory experience and a working knowledge of accounting and real estate practices. (Business Law desirable). Position includes control of company disbursements, cash receipts, and preparation of Real Estate closing statements. This is a challenging opportunity for an ambitious and dynamic individual. Degree in accounting desired. Please submit your resume, including salary requirements to The Times, Ad 316, PO Box 5400, SM. 94404. EOE M/F.

EXTRA cash is as easy as 1, 2, 3. All it takes is a phone call to have a friendly advisor help you write a Buyer Bringing ad. Call now: 348-4444, 952-4111, 369-1791.

### 221—Help Wanted

#### ACCOUNTING CLERK

Busy Property Mgmt. Co. seeks exp. A/P and Receivable Clerk. Excellent working cond. Salary commensurate with exp. Call Alene 342-6333.

#### ACCOUNTING ACCOUNTS PAYABLE CLERK

San Carlos headquartered retail/wholesale chain store operation of leading national corporation seeks to employ experienced accounts payable clerk with abilities to operate the 10 key adding machine by touch and process invoices, variance report corrections and filing.

Excellent salary, company paid medical/dental insurance benefits and pension plan, employee discount purchase program, opportunity for advancement and modern offices with free parking.

Please telephone 595-1671 Tues-Wed, 12-2 PM. EVANS PRODUCTS CO Westcoast Retail Div. 955 Industrial Road San Carlos, CA 94070

An Equal Opportunity Employer M/F

#### ACCOUNTS PAYABLE

Mt. View Savings and Loan relocating soon to Burlingame. Broad-based clerk, experienced in heavy EDP payables. 10 key by touch, high math aptitude. Organized/accurate. Typing required. EOE-M/F. Good benefits; salary open. Call 941-4880 ext 14, 9-11:30 am ONLY.

PUT your advertising message where the buyers are on the classified pages of The Times.

### 221—Help Wanted

#### Accounting Position

Degree preferred, knowledge of EDP, 10 key by touch. Full benefits package for well known electronic firm in Foster City. Affirmative action/equal opportunity employer m/f. Call Ann McDonald 349-3111 ext. 295.

#### ACCOUNTS CLERK

Enjoy interesting work in credit dept. with National furniture company. Public contact, general office work, some typing required. Full and part-time positions available. Apply in person at Credit Dept., Levitz Furniture Co., 900 Dubuque Ave., South San Francisco, Attn: Robert Thomas. EOE.

#### ACCOUNTS PAYABLE

Mt. View Savings and Loan relocating soon to Burlingame. Broad-based clerk, experienced in heavy EDP payables. 10 key by touch, high math aptitude. Organized/accurate. Typing required. EOE-M/F. Good benefits; salary open. Call 941-4880 ext 14, 9-11:30 am ONLY.

#### SHOP WITH WANT ADS

Administrative Assistant To \$13,800 fee pd! Interesting local construction project reqs. person who can work w/min. supervision. Must have good office skills. Call 871-9755 GATEWAY Snelling & Snelling Agency, 435 Grand, SSF. Also fee.

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### 221—Help Wanted

#### Accounts Payable

To \$10,400. Some accounting exp. 10 key and some computer knowl. Good advancement. Call 871-9755 GATEWAY Snelling & Snelling Agency, 435 Grand, SSF.

#### ACCOUNTS PAYABLE TO \$1000

Janet 573-3300 ROMARK Agency 1730 S Amphlett SM

#### ACCOUNTS REC/BILLING SUPERVISOR

Burlingame transportation firm. Exp. person needed to manage our automated A/R and billing dept. Position requires an understanding of appropriate procedures, supervisory skills, good written and oral communication skills. We offer pleasant working conditions and good benefits. Salary commensurate w/exp. Please send resume including salary history to Controller, P. O. Box 2214, So. SF. CA 94080.

#### Administrative Assistant

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### 221—Help Wanted

#### ACCOUNTING CLERKS

Rapidly expanding RE investment and property management company has just moved their corporate office to San Mateo.

We have a number of openings in all departments. A/R, A/P, Cash Control, General Ledger and Payroll. We are in need of entry level Accounting Clerks.

Applicants must have 1 semester college accounting and run 10 key adding machine by touch. Excellent growth opportunity and training available for the right applicants. Get started on your career today and call

572-0660 ext 314  
Equal Opportunity Employer

#### AGENCY

##### ☆ SERV-ALL Employment Agency, Inc. ☆

1515 El Camino, San Mateo 349-8151

293 El Camino, San Bruno 589-0315

705 Veterans Blvd., Redwood City 365-3222

Celebrating Our 26th Year

SECRETARY good skills, variety position.....to \$850

INVENTORY Control, figure apt. phones.....to \$700



Wednesday, July 26, 1978

## 221—Help Wanted

**NURSES AIDE**, experienced. Immediate opening. San Mateo Convalescent Hospital. 342-1622.

**NURSES AIDE**, experienced. Milbrae Serra Convalescent Hosp. 697-8386.

**NURSES RN or LVN**, PM shift, 5 days a wk. Experience in geriatrics. Fringe benefits. Call betw. 9-11 am only. 877-9685.

**NURSES RNs, LVNs**. Positions available. Medical Personnel Pool. National nursing service. 348-1667.

**NURSES**

**NURSES OPPORTUNITY**

**MILLS MEMORIAL HOSPITAL**

Staff RN Positions available in ER, Float, Pedit, Med-Surge, Peri-Natal, Recovery Room, Rehab, Renal Dialysis (including home training). Varied full time, part time and Per diem for 3 to 11 and 11 to 17 shifts.

We will consider training in some areas.

Apply Personnel Office. 579-2153, San Mateo.

**NURSES**

**IMMEDIATE OPENING**

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Apply Personnel Office. 579-2153, San Mateo.

**NURSES**

**IMMEDIATE OPENING**

Staff RN Positions available in ER, Float, Pedit, Med-Surge, Peri-Natal, Recovery Room, Rehab, Renal Dialysis (including home training). Varied full time, part time and Per diem for 3 to 11 and 11 to 17 shifts.

We will consider training in some areas.

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We will consider training in some areas.

Apply Personnel Office. 579-2153, San Mateo.

## 221—Help Wanted

**MANAGER TRAINEE**

\$200/week salary if qualified. Will learn all aspects of running factory sales and services outlet. Training program has all benefits, rapid advancement. Sales reps positions also available. Appliance Div. of Consolidated Corp. Call 591-7300 for confidential interview.

**MANAGER TRAINEE**

Good opportunity for right person. Call 348-7621.

**Marketing Manager**

To \$13,000 fee per entry level management position in the entertainment field for business-like organized person w/for advertising College helpful. Call immediately to arrange for interview. 871-9755 GATEWAY Snelling & Snelling Agency, 435 Grand, S.F. Also fee.

**MATURE** responsible person to take charge of general office duties part-time 4-5 hrs. Salary dependent upon experience. Phone Ross Sherrill at 952-2288.

**MEDICAL ASSISTANT**, ophthalmology office. Reply Times Ad 306 PO Box 5400, S.M. 94402.

**MEDICAL ASST.** Back office. Some lab. Send resume to The Times, P.O. Box 5400, Ad #298, San Mateo 94402.

**Medical Nurses Registry**

Pvt. duty/Dr's ofc. 344-6398 851 Burling Rd., Suite 103, Burl.

**MEDICAL OFFICE** \$600

Many 573-3300 ROMARK Agency 1730 S Amphlett SM

**RECEPTION DUTIES**

Many 573-3300 ROMARK Agency 1730 S Amphlett SM

**MEDICAL Receptionist**, Asst., Mon-Fri. Three San Mateo Internists. Exp. nec. San open. 347-0063.

**MEDICAL Receptionist** Asst. for Pedit. ofc. Part-time. 342-8308.

**MEDICAL Technologist**, P.T. Sats and relief. Days only. No Penin. area. 697-2650

**MEDICAL transcriptionist**, experienced only. Part time. Call 348-7183.

**MESSANGER/FILE CLERK**. Rapidly expanding service corp. seeks an individual with valid driver's license (clear record). Own car, knowledge of area and attention to detail. 35 hr work wk. Excellent working conditions and competitive salaries. 572-1300 ext 211. EOE M/F.

**MORTGAGE** Loan Closing. Immediate opening. Exp'd. w/ will train responsible, detail oriented person. Typing and figure aptitude necessary. Salary commensurate w/exp. Contact Geri Lopez, Suburban Coastal Corp. 573-7811

**NURSE Aides**, Companions needed immediate for private duty and relief staffing. Select your own hours. Excellent salary and benefits. No fee. MEYER CARE 365-7423 ext. 2

**NURSE Aides**, Home Health Aides, Homemakers, P.T., M/F. Visiting Nursing Assoc. San Mateo 573-2336

**NURSE R.N. Pediatrics** Dept. San Mateo Medical Clinic. 342-7771. Ext. 276.

**NURSE RN Asst.** Director, supervisory exp. nec. Milbrae Serra Conv. Hosp. 697-8386.

**NURSE RNs, LVNs**

Full and part time, all shifts. Excellent salary and benefits. Convalescent hosp. 692-3758. Call wkdays 9 to 3 EOE.

**NURSE RN or LVN**, PMs and nites. Full or part time. Small progressive hospital with BRN, C.E.U.s offered. San Mateo Convalescent Hospital. 342-1622

**NURSE RN, LVN**, Part time night shift. Charge pos. available. 80 bed SNF dedicated to restorative care. CE requirements offered. Hillhaven Conv. Hosp., 1609 Trousdale, Burlingame, 697-1865.

**NURSE RN Charge Nurse**, PM, 2 shifts per wk. and P/T LVN, midnight shift. Milbrae Serra Conv. Hosp. 697-8386.

**NURSE HOME HEALTH AIDE**

Work Mon. thru Fri. 8-4 pm for progressive home health agency. Must have current certification. Excellent salary and benefits. Contact South Bay Home Health Agency, 494-9262.

**NURSE LVNs and RNs**

Charge position on PM and night shift at Belmont Convalescent Hospital. Salary range from \$40-\$52 per shift depending on exp. and training. 591-7181.

**NURSE Opportunity Here!**

LVN needed to work in modern well equipped Emergency Dept.

**1 year exp. in Critical Care** or 5 years exp. in Acute Med Surge. Calif. License required. 16 hr week. 11-7 shift. Call Personnel 697-4061 Ext. 292

**PENINSULA HOSPITAL**

BURLINGAME AAE/MFH

**NURSE RN/PHN**

Full time days. PHN w/med. surg. bkgd. exp. in visiting nursing pref. Work in San Mateo Co for progressive home health agency. Exc. salary and benefits. Opty. for growth. Contact South Bay Home Health Agency, 494-9262.

**MANAGER FOR FUEL SERVICE CENTER**

We offer Profit Sharing Merit Raises Medical Plan Paid Vacation Sick Leave Interested parties, contact Ronald Clem. (415) 757-0323

**Results With Want Ads**

## 221—Help Wanted

**LATHE OPERATOR**. Permanent. Able to grind tools. San Bruno. 871-8626

**LEADING** national concern in dealer and consumer financing needs, qualified office personnel for expansion office opening on Peninsula. Prefer recent bank or finance Co. exp. Fringe benefits include profit sharing. Equal opportunity employer. Qualified personnel call (408) 984-5400.

**LEGAL SECRETARY**

With litigation experience for small Redwood City firm. Salary to \$950/mo. 365-7710

**LEGAL** Secty. S.M. Office. Business and Estate Planning. 342-2500.

**LINO** installer needed. Responsible and exp. person. Call Bruce, 342-1465.

**LIVE-IN/Out** jobs avail. 5 Bay area Co. \$250-\$800 per mo. 751-8500.

**LOAN** Officer for Wells Fargo Bank. Salary to \$18K. Loan experience required. EOE. 464-1743

**LOAN** Processor. Exp'd. in FHA-VA and conventional F.H.C.F.M.A. ins. Typing and figure aptitude necessary. Well-estab. RE lender in exc. San Mateo location. Salary commensurate w/exp. Contact Geri Lopez, Suburban Coastal Corp. EOE

**LOCKSMITH** Outside man with three yrs. exp. Good benefits and pay. Top working conditions. San Francisco, 673-9140.

**LOT** person, 18 yrs. or older. Clean driving record. part time. 347-7719

**LOT ATTENDANT**. Clean driving record. 1669 Old Bayshore Hwy. Burlingame

**LUXURY** Sports Catalogue Company located in Foster City has an immediate opening for a full charge bookkeeper. The position reports directly to the vice president of finance and will be responsible for all phases of accounting with heavy emphasis on accounts payable processing. Excellent working conditions and benefits. 572-1225

**MACHINE** Operator \$693

Will Train

Lee 573-3300 ROMARK Agency 1730 S Amphlett SM

**MACHINE** Shop to \$693

Will Train

Lee 573-3300 ROMARK Agency 1730 S Amphlett SM

**MACHINE** Shop \$3.50 hr

Trainee. Barney. 344-6395

SAN MATEO AGENCY—441 S. El Camino at 5th, S.M.

**MACHINIST** Bridgeport, min. 5 yrs. job shop exp. Top pay. Overtime. Benefits. 591-9974.

**MACHINIST**. Permanent. Experienced. San Bruno. Well-trained. 871-8626

**MACHINIST**

Journeyman. Experienced. 591-1205.

**MAID** needed full time for motel. Good working cond. 342-3273.

**MAIDS** Full time or part time. Exp. helpful but not required. Apply in person: Mon. thru Fri. Howard Johnson Motor Lodge, 485 Veterans Blvd., Redwood City.

**MAINTENANCE ENGR.**

Exp. Electric, Plumbing and General Bldg. Engineer maintenance. Apply weekdays 9 AM to 3 PM, 3rd floor, Central Terminal Bldg., SF Int'l Airport.

**MAINTENANCE** person. Must have basic electrical and welding knowledge. Full time. 364-3377.

**MAINTENANCE**

Multi-branch Bay Area financial institution offers opportunity for an experienced individual with experience in the maintenance of branch offices. Emphasis on air conditioning, servicing and maintenance, plus general knowledge of plumbing, electrical, etc. Furnish own hand tools and reliable transportation. Preferably a truck. Excellent compensation and benefits package. To arrange for an interview appointment, please call Personnel Department at 298-6000.

**AMERICAN SAVINGS AND LOAN**

29115 Stevens Creek Blvd. San Jose, CA 95128 equal oppty. employer

**Management Trainee**

\$9600. Entry level oppty. for reliable indiv. Will handle operations in both office and warehouse. Some college helpful. Call immediately to arrange for interview. 871-9755 GATEWAY Snelling & Snelling Agency, 435 Grand, S.F.

**MANAGEMENT** Time to \$13K. Growth in nat'l. co. for motivated self starter w/business oriented deg. Call Liz Bruz Agency, 919 S El Camino, S.M.

**MANAGER FOR FUEL SERVICE CENTER**

We offer Profit Sharing Merit Raises Medical Plan Paid Vacation Sick Leave Interested parties, contact Ronald Clem. (415) 757-0323

**Results With Want Ads**

## 221—Help Wanted

**GYMNASTICS** instructor. Part time afternoons, beginning level thru competition level. Call Highlands Rec Center. 341-4251.

**HAIRDRESSER** wanted. So. S.F. No following needed. 588-2226 or 349-0440

**HAIRSTYLIST** wanted. Busy shop. 37th Ave. Call days 574-8461, eves. 341-9562.

**HANDYMAN** needed for painting, yard work and maintenance. 365-1065

**HARDWARE** Sales. Exp. in home repairs. Next appearance \$4 hr. to start. Ask for Bob at 342-1112.

**HEAT TRANSFER ENGR**

\$24,000. Chem degree. Exp. thermal processing. No fee 344-6395

**HICKORY FARMS**

Permanent part time retail sales positions available. Day and evening shift. Apply at Hickory Farms, Hillside Mall.

**HOME ATTENDANT**, assist with care of elderly paralyzed patient. Duties include bathing, dressing, lifting, feeding, exercising, etc. for patient. Preparation of meals and housekeeping chores. Split shift and evenings. \$480 per mo. Contact Employment Development Dept., San Mateo. Ad paid for by employer.

**HOUSEKEEPER** live-in, mature, lovely Hills. home, pri. entrance, 1 teenager. 349-9098 Mrs Guy

**HOUSEKEEPER** Live in. 2 children. Some English necessary. 348-8311. Refs.

**HOUSEKEEPERS** Dependable persons with congenial personalities for responsible, varied work with elderly. Start immediately. Excellent benefits. Retirement in Burlingame, 250 Myrtle, Burl. 343-2747. EOE

**INSIDE** sales consultants for a national appliance distrib. in Western region. Order desk detail exp. necessary for heavy telephone contacts with dealers. Must be personable, aggressive, sales oriented and intelligent for quick, accurate communication in order write-up and processing. Some college preferred. Good promotion possibilities. Exc. fringe benefits. Located near S.F. Airport. Send resume to The Times Ad 310, P.O. Box 5400, San Mateo, 94402

**INSTRUCTOR** Ballet, exp'd. Call for intvw. Schumacher's, 873-4278 or 871-2227.

**INSURANCE** San Mateo Agency needs claims person to handle the reporting and processing of all claims. Previous exp. required. Call Barbara, 349-8171. Nordstrom-Larpeur Agency, EOE, M/F.

**INSURANCE**

Medical Claims Analyst. No typing. 3/4 hr. wk. Exclnt. benefits. Conven. loc. 574-2826, ext. 99.

**INSURANCE**

Several underwriting positions open due to recent expansion. Need commercial lines account people with either property or casualty exp. to work with account executive. Involve the marketing and servicing of large accounts. Also need an experienced commercial lines underwriter. Andreini & Co., 220 W. 20th Ave., San Mateo. 573-1111.

**INTERNATIONAL** air freight co needs exp. export clerk. Telephone Linda at 873-9570 for interview appointment.

**KEY** disc operator, experienced disc operators needed on all shifts, full and part-time. Just moved to lovely new office in Millbrae, no parking problems. Salary commensurate with experience. Good company benefits. EOE. Please contact: John Groel or come in to see us at: StatTab, 199 California Dr., Millbrae. 692-4210

**KEYPUNCH** Full-time. IBM 3741 exp. EOE 591-0361.

**KEYPUNCH** Operator needed 8:30-5 for small business w/congenial atmosphere in Burlingame. 1 yr. exp. pref. 692-6201.

**KEYPUNCHERS**

We have on going temporary assignments for keypunchers with heavy exp. on IBM 3741 and 3742 or any related equip. No fee-instant pay bonuses.

**GREYHOUND**

1700 S El Camino #204 San Mateo 573-0833

**KEYPUNCH**

Infocore-CMC operators Minimum 10,000 strokes to work temporary in PAYDAY EVERY FRIDAY

**OLSTEN**

1815 El Camino 342-7232 Burlingame

**KEYPUNCH/CRT OPS**

129, 029 and CRT positions available now. Paid vacations, free health ins. and bonuses.

**ADIA TEMP SERVICES**

1838 El Camino, Burlingame EOE no fee 692-3822

**KITCHEN** Helpers (3). Varying hours. Convalescent hosp. 692-3758. Call betw. 9 and 3 PM weekdays.

**The easiest way to find a cash buyer for unused items around your home is to advertise those items for sale in The Times classified. Phone 348-4444.**

**Lot Want Ads Help You**

## 221—Help Wanted

**EQUIPMENT** Maintenance technician. Mechanical ability and electronics knowledge required. Apply: 345 Shoreway, San Carlos, 10-2 pm, Mon-Fri. Dreyer Photo Color Corp. Equal opportunity employer

**ESCROW** officer/secty for California-based mortgage Co. \$16,000/yr. 342-4100

**Exec Secty to \$15.6K**

Personal Sec to Chairman of the Board. Great oppty. Sunset Employment Agency 1505 El Cam Brl 347-9807 656 El Cam SC 593-8241

**FACTORY HELP**

Assemblers and material handlers. Apply in person. No calls. Rapid Mounting, 1529 Rollins Rd, Burlingame.

**FAST** experienced CRT operator and general office person. Responsible individual to work for fast growing 30 yr old wholesale firm. Exc. benefits and working environment. Type min. 55 wpm. Salary DOE. 952-1333.

**FEMALE** or Male relief Cook. Carlmont Convalescent Hospital. Belmont 991-9601.

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221-Help Wanted

PAYROLL CLERK

Exp. payroll clerk for our expanding Payroll Dept. Computer payroll exp. preferred-not mandatory. Good verbal and written communication skills req. Min. starting salary \$800/mo.

THE GAP STORES, INC.

900 Cherry Ave. San Bruno 94066

PAYROLL CLERK

Property Mgmt. Co. seeks Payroll Clerk, Exp. in Bank of America Payroll system. Excellent benefits and working cond. Salary commensurate with exp. Call Alene 342-6333

Payroll Clk to \$875

Computerized system, great company benefits, potential. Sunset Employment Agency 1505 El Camino 347-9807 656 El Camino 593-8241

PBX OPERATOR

answering service. Exp. Full time day shift. Good benefits. 573-7000.

PERSON Friday, mature, for one person office. Phones, typing, receipt, filing, banking, etc. Small business. San Carlos. Salary open. 591-5377.

PERSON Friday to \$800.

Front desk, heavy phones. Self starter. Call Elaine 574-3991 HILLSDALE Employment Agency, 2279 El Camino, SM.

PERSON to work in machine shop, job consists of cleanup and operation of various machines. 591-4418

Personnel Placement

Do you work well with people? Enthusiastic? Enjoy challenge? We will train for our staff. ROMARK Agency, 1730 S Amphlett, SM, 573-3300.

PERSONNEL ASSISTANT

TRAINEES (2) KELLY SERVICES, "The Kelly Girl People," has 2 PERMANENT positions: 1 to work in the Millbrae area; the other to work in the San Mateo area. Must be able to meet and deal with people, interview and evaluate applicants, talk with customers over the phone and fill orders. Should be personable, assertive, self disciplined and well organized to work in this fast paced office. Two years office or retail experience necessary, some college helpful. Salary range \$775-\$875, depending on experience. This position will lead to promotional opportunities with outside customer contact and future management. All for appointment between 9 am. and 12 Noon: 692-0382.

PHYSICAL THERAPIST

Immediate opening in Burlingame for registered physical therapist for out-patient rehab center. Can work part time (min. 20 hrs. per wk.) or full time (37 1/2 hrs. per wk.) Full time benefits include 10 holidays, 3 wks. vacation, health and pension plan. Salary neg. Call Carol Corkins, Director PT, 697-8924. EOE M/F.

PIZZA PARLOR

Part time and full time, days and nights. Over 21, neat appearance. Will train. Apply in person 2-4 pm.

THE ROUND TABLE

240 E. 3rd Ave. San Mateo

PLASTICS/Will Train

\$3.50 hr. Barney, 344-6395 -SAN MATEO AGENCY- 441 S. El Camino at 5th, S.M.

PLUMBER, Prefer Journeyman

Will consider two-year experienced trainee. Tools and truck turn. San Francisco location. 864-6694 betwn. 9-5 wkd./days.

POOL service route person.

Over 25, bondable, no exp. required. Fine training, salary open, good driving record. Call for appointment betw. 8 am - 4:30 pm. 349-4384.

POSITIONS open with expanding photo processing Co.

Route drivers, customer service, merchandise assistants. Must be 21 with drivers lic. Call 348-3456 for appt. Interviews Wednesday July 26, 10 am-1 pm.

PRODUCTION help, day and night shift. Will train dependably people. Apply Drewry Photocolor, 345 Shoreway, San Carlos. Mon-Fri. 10-2 p.m. Equal opportunity employer.

PRODUCTION LINE

Needed immediately. Good with machinery. Must have good manual dexterity. No fee.

PAY ON FRIDAY

Temporary Services

1815 El Camino 342-7232 Burlingame

PRODUCTION workers

wanted. Must work any one of 3 shifts. 873-7090.

REAL ESTATE - An exciting opportunity to become associated with a young, fast-growing, well-respected real estate organization. Excellent facilities and support, including ongoing training geared to your needs. Minimum of six months previous real estate experience required. Call Pat Clark for confidential interview.

Brokerage/America

574-1200

ADVERTISE Today! "Family Thrift Special" For Sale

Items - Minimum \$500.00. 9 times, 2 ins. only \$9.00. Times, Post and North Publications. Call 348-4444, 952-4111, 369-1799.

221-Help Wanted

Receptionist

To \$7800, fee pd Front desk job for person who enjoys heavy phones, lite typing. Call Linda Stevens to arrange for intvw. 871-9755 GATEWAY Snelling & Snelling Agency, 435 Grand, SSF. Also fee.

Receptionist to \$650

Starter sp/w/promotion potential, fun office. Sunset Employment Agency 1505 El Cam Brl 347-9807 656 El Cam 593-8241

RECEPTIONIST to \$9600

Greet and meet VIPs. Plush place-promotion for people person. Call Doris 347-2181 Grand Snelling & Snelling Agency, 4 W 4th Ave, SM.

RECEPTIONIST to \$650

Split fee. Lite type. Like phones, good personality. Call Jean 574-3991 HILLSDALE Employment Agency, 2279 El Camino, SM.

RECEPTIONIST

Experienced veterinary or medical receptionist for aggressive practice. High pressure. Call Sue 347-3844

RECEPTIONIST/typist for local CPA firm.

Experience req. Lite bookkeeping, heavy phones. 785-8310

RECEPTIONIST, typing, filing, phones. Over 21. Sal open.

Belmont 592-9330.

RECEPTIONIST/ Billing Sun-Thurs. 8:30-5 pm.

Moss Beach Hosp. 728-5521.

RECEPTION WILL TRAIN

Janet 573-3300 ROMARK Agency 1730 S Amphlett SM

RESTAURANT HELP

Join in the fun of opening our new Del Taco restaurant! Now hiring for all positions; full and part time, day and night shifts available. Will be interviewing from 2 PM-4 PM daily. Apply in person at:

DEL TACO

910 Charleston Road Palo Alto, Ca. Equal Opportunity Employer

RESTAURANT MANAGEMENT

Assistant manager wanted for Perry's Smorgas Restaurant, 2817 S. El Camino Real, San Mateo. We are looking for an energetic, ambitious individual who wants to advance in the restaurant field. We offer a good starting salary, good company benefits and an opportunity to help you achieve your personal goals. Apply in person.

RETAIL sales clerk needed for growing plastics chain.

Must have knowledge of and be able to work with power tools. Excellent benefits and growth potential. Call for appt. 344-7129

ROOM CLEANERS The SF Hilton Hotel

is accepting applications from individuals with at least 3 mos exp in hotels or motels performing the following duties: making beds, dusting furniture, vacuuming, cleaning bathrooms. Applications are being accepted Monday through Friday between 9:30 and 12 noon. Apply at Personnel Office, 333 O'Farrell St., SF. EOE

ROUTE DRIVER \$600+

\$800 in 2 Months Gary 573-3300 ROMARK Agency 1730 S Amphlett SM

ROUTE SALES

Be in business for yourself without the investment or worries of an independent self financed business person. The Jewel Home Shopping Service offers a product line of 250 staple grocery items and a complete catalog of general merchandise.

We also offer

• \$9100 min. salary guaranteed annually. • Monthly commission and semi annual bonus opportunities. • Fully paid training program. • Company supplied vehicle and all expenses. • Company retirement and insurance package plan.

Call Mon, Tues, and Wed, 9 AM to 5 PM for a personal confidential interview.

408-296-2062. Ask for Roger Casper. Equal opportunity employer.

SALES - RETAIL OFFICE MACHINES

FULL TIME SALES EXP. REQUIRED EXCELLENT BENEFITS Peninsula Office Supply 1205 Veterans Blvd., R.C. 369-6761, ext. 14

SALES Auto

Sales opportunity for qualified sales person selling cars and trucks at E-Z Davies Chevrolet. Excellent benefits and pay plan (commission sales). Apply in person at 1101 El Camino Real, Redwood City.

SALES Career Opportunity for new or exp. Licensees in top SC office.

LYDIA/ON SPRINGER 591-9411

HAVE your own clearance sale with a low cost ad in classified. Phone 348-4444.

221-Help Wanted

SALES

Clerk-lumber, hardware. Ambitious. 5/day wk + overtime + benefits. Retail exp. a must. 344-7371.

SALES COSMETICS

If you are outgoing, self motivated and interested in learning the sales skills, come join Caroleau Cosmetics at The Hillsdale Emporium. Full time, salary, commission, bonuses, will train. Interview Wednesday July 26, 12 Noon. Hillsdale Emporium, downstairs, Personnel.

SALES ENGR

To \$18,000. HVAC or controls exper. No fee. 344-6395 -SAN MATEO AGENCY- 441 El Camino SM (also fee)

SALES PERSONS REAL ESTATE

D-A-V-I-S REALTY is a complete real estate office with sales, mortgage, rental depts. We are expanding and need more experienced and newly licensed real estate sales people. Training program provided. For confidential interview call JEFF GROSS 347-9911; Jane Bach 756-9600.

SALES manager, Title Co.

San Mateo County. Contact Mr. Adair, 369-8265

SALES MEN AND WOMEN

Enthusiastic salespeople earn comm. from \$2000 to \$5000 ea. mo. Leads and buying benefits. Call Mr. Estes 342-7563.

SALES Real Estate PENTHOUSE REALTY

348-8721 We are looking for Full or Part Time licensees. Contact Tom Chigas 348-8721 eves. 345-8125.

SALES CAREER

Giant financial company has exceptional opportunity for a person with ambition and drive. Person selected will be trained in depth while on salary up to \$1500 per mo. Outstanding benefits. Some college preferred. Call 574-3432 EOE.

SALES REAL ESTATE

Are you a professional? or desire to become one? We offer year round training to new licensees or experienced sales agents. Maximum commission benefits, pleasant offices, relaxed atmosphere for confidential interview contact: Jerry Girouard in San Mateo, 572-1277, Bob Karch in Burlingame, 342-1813 or Michael Monozon in Millbrae, 697-0860.

SALES REAL ESTATE EXCEPTIONAL OPPORTUNITY!

Well established, active Real Estate office in San Mateo is seeking high caliber licensee. Top location, top commission. TOP PERSONAL TRAINING. Call now for confidential interview with Jack Zieker, 345-5721.

August Associates

Sales Trainee \$14,000 fee pd. Co will train sharp sales oriented individual. Co car, expenses and top bnfts. Call immed to arrange for intvw. 871-9755 GATEWAY Snelling & Snelling Agency, 435 Grand, SSF. Also fee.

SALES - Real Estate, Small, long established Burlingame ofc.

Excellent comm. split. Congenial atmosphere. Call Roy Byers, Bruce Watson & Co. 343-3633.

SALES, Real Estate

JOIN THE ACHIEVERS If your goals of professional achievement and personal advancement are high, joining the staff of Rupert Taylor Real Estate Inc. may give you the opportunity to reach your maximum potential. Call J. Morris, manager, Belmont Office at 591-5531 for a personal appointment to discuss mutual objectives.

SALES UNUSUAL SALES POSITION.

For recorded message call 345-4995.

SALES Enjoy a secure, rewarding future w/Mutual of Omaha. Exc. earnings.

Frank Cambria, 349-5505. EOE m/f

SALES Independent auto dealer seeks energetic person to sell used cars.

Exp. not essential. Call Tom or George, 349-7695.

SALES AUTO SALES

Aggressive, neat, intelligent young man or woman to work for high volume automobile/truck dealership in Redwood City. Some college and/or sales experience required. Medical/dental plan and car provided. Contact Terry Collins at Balestra Pontiac 369-0061.

SALES AVON

Ambitious? Enthusiastic? Enter the exciting world of beauty and fragrances and earn top \$\$\$\$. 343-0942.

EXPAND Your Horizons With Us

National Publishing Co. providing service for local businesses in the Bay Area. We need: 1.(3) representatives to meet with key business-nien by appointment. No exp. necessary. We train. 2. We are a unique rapidly growing organization looking for ambitious/dynamic people to grow with us. Some travel available. Draw and commission structure. C.J. Ellie Wollman 10-3 pm. 408-296-1546.

SALESPERSON Full-time for furniture rental store. Tues-Sat. 574-7151

SHOP WITH WANT ADS

READ Times Want Ads

221-Help Wanted

STOPI ASK YOURSELF

"Where will I be and what will I be doing 5 years from today, if I continue what I'm doing now?"

Outstanding management opportunity can be yours in as little as 6-8 mos.

Earnings range \$20,000-\$35,000 comm. in management. 2 weeks training in SF. starting Aug. 7, then will hold train you in new sales and servicing with world wide leader of long standing disability accounts (stores and offices). Openings in SF. and Peninsula areas.

Guarantee (not a draw) at least \$1000 per mo. to start.

Must be bondable, over 21, ambitious, enjoy calling on business and professional people directly, have a good car, sports minded. Hospital plan, profit sharing, liberal fringe benefits.

Call Bob Moon

3 PM Tues. thru Fri. 415-661-6414

Unique Opportunity

Professional Salesperson AAA-1 company, a leader in the lighting industry for 30 years - superior products sold to commercial and industrial users. Good company benefits including major medical. Must be a non-pressure individual looking for last job in a local, fully protected territory. Draw and/or commission and bonus paid weekly. For interview appointment call Mr. Prior at (415)474-1317 or (415)986-0450.

SALES

We're looking for (3) bright, outgoing, assertive people with a high energy level, who possess that special quality of selling others on an excellent product. Appointment. Turned. Top commission. Sales exp. not req. We train. Call Mr. Boydston 10-3 pm. 408-296-1546.

SALES/RE Career Opportunity

Young aggressive company specializing in residential and investment properties. 4 offices in SF and Peninsula and growing. Training program starting August 1 for new or experienced licensees.

GEDDING & BURK

Burl. Realtors 347-9033

SALES/SERVICE STORE HELP WANTED PART TIME

Should be 18 or older and free to work 4 eves. 6:30-10:30. Sat. morning 10:2-5 eves. 6:30-10 in small appliance business of air treatment equipment. No exp. nec. \$300 guar. salary or profit program, whichever you prefer. For interview call 591-0371.

SALES/OUTSTANDING CAREER OPPORTUNITY! Grow with the BIGGEST real estate firm in the Bay Area.

Confidential interview; Rick Guinn, 697-4017.

VALLEY REALTY

SANDWICH makers and kitchen help. Full time. Little Mermaid. Apply in person, 174 E. Third Ave., San Mateo.

SANDWICH shop, phone, exp. for fast-paced shop. Phone days 342-7267.

SCRAP YARD

NEEDS MECHANICAL PEOPLE WELDERS TRUCK DRIVERS CRANE OPERATORS GOOD PAY, BENEFITS LEVIN METALS CORP. 699 Harbor Blvd., R.C. 369-4161

SCREEN doors and window manufacturing and installing. Exp. helpful but not req. Willing to work 591-7010 day or 364-1040 eve.

SECRETARY/STAT

National property management co. located in San Mateo needs secretary for Finance Dept. Must type 55-60 wpm. Duties include statistical typing, file phones and filing. Call 572-0660 ext. 314. EOE.

SECRETARY

Executive officer seeks reliable person for position in Redwood City. Type 55, shorthand 90. Exc. benefits, salary \$750, and up based on skills and exp. We are an Equal Opportunity Employer. We encourage minorities to apply. Each applicant will be considered on job qualifications only. Call Gelsy Moreno - 365-1050

SECRETARY

Immediate opening in large Burlingame travel firm to assist executive secretary. S/H 90, stat typing. Experienced, dependable. 342-7500

SECRETARY solo ofc. \$9600.

Fee pd. Get in on the ground floor. Grow up. Fee too. Call Elene 347-2181 Grand Snelling & Snelling Agency, 4 W 4th Ave, SM.

SECRETARY

Tactful and creative; fast, ACCURATE typing; S/H as well as handle own correspondence; handle itinerary, sales information and material. PHONE PRESENCE. At least 3 yrs. exp. No. Peninsula small office. Salary range \$750 to \$850, depending on exp. and ability; good benefits. Send resume to The Times, Ad #305, P. O. Box 5400, S.M. 94402.

SECRETARY To \$1,100

Major building firm pays our fee. Co. offers variety, growth, benefits. Call Lila 348-3111 APA Agency, 520 El Camino, also fee, SM.

SECURITY \$950

Major building firm pays our fee. Co. offers variety, growth, benefits. Call Lila 348-3111 APA Agency, 520 El Camino, also fee, SM.

SECURITY DIPLOMATIC/ALERT

Lee 573-3300 ROMARK Agency 1730 S Amphlett SM

Results With Want Ads

221-Help Wanted

SECRETARY

Marketing Department Opportunities in San Mateo

Datapoint, the leader in dispersed data processing, has an immediate and challenging opportunity for an individual with 2-3 years of secretarial experience, plus a knowledge of business English, spelling, and commercial arithmetic. This position also requires skills on a dictaphone along with good typing.

You will be working in a sales and marketing environment in a newly established office. We offer excellent income commensurate with your experience, a generous benefits program plus substantial opportunities for promotion and growth.

CALL TODAY FOR AN INTERVIEW APPOINTMENT!

ED BROTMAN

DATAPoint CORPORATION 2755 Campus Drive, San Mateo, Calif. 94403 (415) 572-1360 An Equal Opportunity Employer M/F

SECRETARY Immediate opening for secretary to our controller.

Position includes special research projects, graphs/charts, Profit and Loss studies, and general secretarial work. Typing 55 wpm, S/H 70. Excellent benefits. Good salary. For interview, call Joanna French, 592-2710. Savin Business Machines Corp. EOE.

SECRETARY Leading Health Care Corporation with offices throughout California

has an immediate need for a Secretary with 65+ typing, 80 wpm shorthand, good written and verbal communication. Will be handling a variety of tasks. Excellent benefits and starting salary. For local interview, call (415)342-6320. EOE

SECRETARY position available with Bay area property management firm.

Knowledge of executive office parks helpful. Pleasant telephone personality, organizational skills and figure aptitude useful. Accurate typing, shorthand or speed writing required. Call Mrs. Wolf, Interland, 411 Borel Ave, San Mateo, 574-9200.

SECRETARY Regional office of Redwood Bank. Strong in customer relations, type minimum 70 wpm. Prefer previous banking exp. Contact Mr. Heath, Manager for appointment.

REDWOOD BANK

885 So. El Camino, S.M. 348-2691 EOE

SECRETARY Start Sept. 5. Challenging work with 2 consultants in non-profit agency. Strong secretarial skills and dependability expected. Call 574-2003 for application. EOE M/F/H.

SECRETARY to \$850. No fee. Friendly, fun group. Typing, no SH. Also fee. Call Joyce 574-3991 HILLSDALE Employment Agency, 2279 El Camino, SM.

SECRETARY \$9000. Growing co., exciting field. Meet new people in variety of key positions. Call Doris 347-2181 Grand Snelling & Snelling Agency, 4 W 4th Ave, SM.

SECRETARY, exper. typist, legal exper. preferred.

\$9120 and up to start. Position avail. 7/31/78. Legal Aid Society of S.M. County, Daly City office. 755-8550.

SECRETARY, general office. San Mateo Women's Treatment Center. Good phone voice, pleasing personality, excellent typing. 348-6603

SECRETARY, insurance agcy. Good typist, good detail aptitude. Exper. pref. Salary open. 369-7328

SECRETARY, postal service. San Bruno, typing, shorthand, \$1000/mo. 876-9492

SECRETARY FANTASTIC PEOPLE

To \$1,000. Fine legal firm pays our fee. Call Barbara 348-3111 APA Agency, 520 El Camino, also fee, SM.

SECRETARY

Good opportunity for person to assist with general office functions. Requires key by touch, 50 wpm typing, good with detail. Min. starting pay \$800/mo.

THE GAP STORES, INC.

900 Cherry Ave. San Bruno 94066

SECRETARY

Immed. full and P/T openings. Burlingame,



**522—Unfurn. Houses**  
MILLBRAE Executive wanted for this Mills Estate home. with 4 bdrms., 2 1/2 baths, formal dining room, 31x19 family room, swimming pool, \$1200 per mo. ED ROGERS Realtor 697-1345  
REDWOOD CITY 2 BR. Liv. rm., din. rm., stv. refrig. \$395. 369-0668  
SAN BRUNO CRESTMOOR PARK 3 bdrms. 2 baths. 2 car gar. AEK. \$485. ED ROGERS Realtor 697-1345  
SAN BRUNO Large 3 Bdrm. AEK, fireplace. View. Agent. 365-4881  
SAN BRUNO Near the park. 2 bdrm., full basement. Charm. immaculate! \$425 C-21 Bennett 692-2675  
SAN BRUNO \$450. 3 BR. 2 ba., FR. carpet. No pets. 873-4654/697-3984.  
SAN BRUNO \$585 3 bdrms., 2 bath, fireplace. Great locale. Nr. park. Agent. 347-9033  
SAN BRUNO 2 BR. frpl. nr. transp./exc. schools. No pets. \$450 incl. utils. 589-2988  
SAN BRUNO 3 BR. 2 ba. AEK, custom cpts, drapes, asking \$560. Paul. 665-8500.  
SAN BRUNO 3 BR. 2 bath. elec. kit. 2 car garage. \$500 Avail. Sept. 1. Call after 5 pm. 359-5361.  
SAN BRUNO 3 bdrms., 2 bath + FR. Crestmoor. \$475. 583-9933/349-1211 eves.  
SAN CARLOS Attract. 3 BR. frpl. nr. Vacant. 1000 Hall. \$425 mo. 591-5141  
SAN CARLOS Charming 3 BR. 2 BA home beamed ceiling, many other custom features. Beautiful private grounds, gardener included. \$650. 593-4655.  
SAN CARLOS w/side, lovely 3 bdrms., 1 1/2 ba., 2 car, dining room, many extras. Quiet location. Bay View \$550 mo. 591-2463 after 6 pm.  
SAN CARLOS 3 BR. 2 BA, cpts, drps, stove, refrig. frpl. Deck. White Oaks. \$550. 368-3192.  
SAN MATEO BAYWOOD 3 bdrms., 2 bath, 2 car. Sharp! \$675. Agent 573-6211  
SAN MATEO Borel area, charming 2 BR. 1 bath. 1543 Oak St. \$480/ 593-3031  
SAN MATEO Charming Carmel like 230 Chesterton 2 bdrm. Fireplace. Dishwasher. Fenced yard. Brick BBQ. \$475. 348-5459 Monday  
SAN MATEO clean, delightful 3 bdrms., 2 bath, 2 car. home. Dbl. ovens, bit-in kit, 2 children OK. NO PETS! \$475. Lease. LEDBETTER REALTORS 349-5273.  
SAN MATEO close in, 3 BR. 1 1/2 bath, DR. frpl. 2 car gar. + 200 sq ft storage. \$440. Eves 347-6573 or message 344-4597  
SAN MATEO Laurelwood. 3 BR. 2 BA, FR. AEK, \$550. Nice. 591-1973.  
SAN MATEO lge 2 BR. 1 1/2 bath. New paint/cpts. Frpl. Yard. \$425. 343-1448  
SAN MATEO Sunnybrae 2 BR. 1 ba \$400. 342-1141  
CLAY HERMAN, Realtor  
SAN MATEO Top Baywood location. Comfortable family home. 3 bdrms., 2 baths. \$675. COMMONWEALTH PROPERTIES 573-6211  
SAN MATEO W/S. 3-2-2. \$550 mo. Eves. 345-3215. Peninsula Assoc. 348-2777  
SAN MATEO 2 BR. AEK. lease. Quiet apt. Art. 6. 349-3755.  
SAN MATEO 3 bdrms. 2 bath. 2 car gar. Good locale. \$480 JOHNSON RE. 348-1111  
SAN MATEO. Excellent location. 3 BR's, fam. rm. \$650.  
**J M TAYLER & CO.**  
Realtors 342-9252  
100 El Camino, Burl.  
SAN MATEO, Nice 4 bdrms., 2 bath family home with lovely garden. Walk to Hillside shops. \$550. MARLIN & RILEY 344-1745  
SAN MATEO 3 bdrms., 2 bath \$575 Call Stan "the Man" THE AMERICAN RE. CO. 348-3993.  
SAN MATEO  
3 BR., 2 bath, AEK. Available 8/5. 1 teenager OK. No pet. Baywood 1 year lease. \$675 per mo.  
PARKSIDE 3 BR. 1 1/2 bath. Walk accept up to 2 child. Available now! \$425 mo.  
4 BR. 3 1/2 bath, W/S. Near Peninsula Golf and Country Club: Available 8/1; AEK, cpts/drps. Sunny backyard. Children OK. No pet. 1 year lease. \$750 per mo.  
**GEORGE T. CATOMER**  
REALTOR  
102 So. El Camino Real  
SAN MATEO 342-9593  
**SHORT TERM RENTAL**  
3 bdrms., 2 baths, 2 car garage, westside. Low rent because short term. \$440/mo.  
**PEN-PAC**  
REALTY CO. INC.  
Redwood City 364-2660  
San Carlos 591-8981  
SOUTH S.F. new deluxe. Adults, no pets. 3 BR. 1 ba. water, garb. pd. no yard work. \$425. 952-7938  
**331—Rooms**  
QA  
CLEAN carpeted room, Best of SM ea. Avail. 8/2. 342-3870.  
ROOM for rent. Foster City. Kitchen, priv. \$150/mo. incl. util. 349-3561 aft. 4:30

**512—Unfurn. Duplexes/Triplexes**  
BURLINGAME Condo. 2 bdrms., 2 baths. Close to shops, transp. AEK. Washer/dryer in unit. \$425 mo. ED ROGERS REALTOR 697-1345  
FOSTER CITY 3 bdrm townhouse. Freshly painted. Near pool. Huge master bdrm. Den with wet bar. Available now! \$485. MINKEY ASSOC. 873-5900  
FOSTER CITY condo. 3 BR., 2 den, 2 1/2 BA., pool, refrig./washer/dryer. Cpts. Drapes, \$490. 574-5184 eve.  
FOSTER CITY townhouse, 2 BR, den, 2 1/2 ba, 2 pools, very clean. No pets. \$465. Avail. 8/15. 349-7933  
FOSTER CITY MARINA POINT. 1 bdrm., pool, Jacuzzi, tennis. Avail. now. \$370. Agent 573-6211  
FOSTER CITY deluxe 3 BR., 2 1/2 BA townhouse. Immed. occupancy. \$525. No pets. 574-3899.  
FOSTER CITY Deluxe 3 BR., 2 1/2 BA, end unit, AEK, frpl., cpts, drps., 2 car gar., pool. Call 345-0998. \$450/mo.  
FOSTER CITY 3 BR. 2 1/2 ba. 2 story. Cpts/drps. Rec. facil. \$750 mo. 408/243-9141.  
MARINER'S ISLE spacious waterfront townhouse. 3 BR., 2 1/2 BA. 2 car gar. Avail. 8/1. Singles welcome. \$625. 349-5392 eve; Day 521-5370.  
SAN MATEO Alameda, The Gardens, new 2 BR. 2 ba townhouse. \$490. New 2 BR. 1 ba apt. \$390. Heated pool, cable TV. Matured landscaping, many extras. Adult only. 572-1255 or 965-4443  
SAN MATEO Woods. Deluxe 3 bdrms. 2 1/2 ba townhouses. \$600-\$650. Carstens Realty 349-0431. Eves. 341-1951.  
SAN MATEO 2003 Fairmont Dr. Crystal Springs Shopping Center. Exquisite 3 bdrms., 2 1/2-bath, 2-story. All built-in kitchen. Decorator carpets and drapes. Fenced yard. 1 yr. old. 2-car gar. 1600 sq. ft. \$650. 697-2573; days. 574-0784 eves.  
SAN MATEO 3 bdrms. 2 1/2 bath townhouse. \$600 San Mateo Hills. Delong Properties 342-5511  
REDWOOD CITY 2 BR. Dup. w/s. AEK, frpl., priv. yard. Frpl. carpet. Married couple prefer. Baby ok. \$300. 365-3963.  
REDWOOD CITY 1 BR. Triplex. Close in Westside. No pet. Water/garb paid. Just decorated. \$220. 593-6907  
SAN BRUNO RENTALS  
Lg studio pet neg. \$175  
Lg apt. kid neg. \$195  
Lg apt. kid neg. \$235  
3 pk. kid neg. \$245  
2 BR. kid neg. \$260  
3 BR home kids. \$285  
Lg home kids. \$360  
hugs 3 BR. \$650. 697-2573  
Lc. advance fee agent (155)  
SAN BRUNO \$275. 2 BR. Sparkling. Gr. No pets. Adults. \$88-831. No pets. 5 pm.  
SAN BRUNO 2 bdrms. AEK. Carpets, drapes. Immaculate. Garage. \$375. 761-0765  
SAN MATEO Charming 1 BR duplex. New decor. Living rm. and dining rm. New AEK. Gardener. \$410 mo. 48 W. 5th Ave. 777-1300  
SAN MATEO Laurelwood. 2 BR. 2 ba. AEK, wshr/dryer, refrig, cpts/drps, frpl. 2 car, view. \$425. 341-5446  
SAN MATEO Laurelwood. 3 BR. 2 BA, immaculate. \$575. Mo. 345-4712  
SAN MATEO RENTALS  
1 BR. yard, utl. \$135  
Studio, utl. cat. \$165  
Lg. unit, utl. S/P. \$210  
2 BR. gar. kid neg. \$245  
Lg 2 BR. kid, utl. \$270  
Lg 3 BR. 2 ba. utl. \$350  
RENTAL CENTER 364-7490  
Lc. advance fee agent (158)  
SAN MATEO SUPER 2 bdrms. water Boating, water skiing from back yard \$375. FOSTER CITY REALTY 574-5155  
SAN MATEO Triplex, 2 BR. 1 ba. Cpts/drps. New paint. No pets. \$315. 341-8514.  
SAN MATEO WESTSIDE prestige. 1 one bdrm. fireplace. Sep. din. rm. Immaculate! \$410. Delong Properties 342-5511  
SAN MATEO \$335. 2 bdrms., fireplace. Patio. 344-0936 eves.  
SAN MATEO 2 BR. garage, available immediately. \$310. 756-8721.  
SAN MATEO 2 bdrms. Carpets, drapes. Sep. gar. No pets. \$335. Agent 348-3181  
SAN MATEO 2003 Fairmont Dr. Nr. Crystal Springs Shopping Center. Exquisite 3 bdrms., 2 1/2 bath, 2 story. All built-in kitchen. Decorator carpets and drapes. Fenced yard. 1 yr. old. 2-car gar. 1600 sq. ft. \$650. 697-2573 days. 574-0784 eves.  
SOUTH S.F. RENTALS  
Pvt rms. wk rate. \$45  
Lg unit kid utl. \$195  
Duplex, pet neg. \$250  
Huge duplex. \$295  
Sm 2 BR home, kid. yard  
Lg 3 BR home, kid. yard  
RENTAL CENTER 364-7490  
Lc. advance fee agent (154)  
OTHER people use the Want Ads regularly to buy and sell. Shouldn't you?

**512—Unfurn. Duplexes/Triplexes**  
BURLINGAME 2 BR. 2 ba. AEK, cpts, drps, 2-car gar. \$425. 589-1944 aft. 6  
SOUTH S.F. 3 BR. AEK incl. washer/dryer. New cpts, paint. \$385. 572-1277.  
**513—Townhouses/Condominiums**  
BURLINGAME Condo. 2 bdrms., 2 baths. Close to shops, transp. AEK. Washer/dryer in unit. \$425 mo. ED ROGERS REALTOR 697-1345  
FOSTER CITY Prof. decorated townhouse, upgraded thruout. 3 BR. 2 1/2 ba, 2 car gar, new cpts, incl. wshr, dryr, refrig. + pvt. Jacuzzi on encl. pool. \$575. 574-7283 or 574-0593.  
FOSTER CITY 3 bdrm townhouse. Freshly painted. Near pool. Huge master bdrm. Den with wet bar. Available now! \$485. MINKEY ASSOC. 873-5900  
FOSTER CITY condo. 3 BR., 2 den, 2 1/2 BA., pool, refrig./washer/dryer. Cpts. Drapes, \$490. 574-5184 eve.  
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FOSTER CITY deluxe 3 BR., 2 1/2 BA townhouse. Immed. occupancy. \$525. No pets. 574-3899.  
FOSTER CITY Deluxe 3 BR., 2 1/2 BA, end unit, AEK, frpl., cpts, drps., 2 car gar., pool. Call 345-0998. \$450/mo.  
FOSTER CITY 3 BR. 2 1/2 ba. 2 story. Cpts/drps. Rec. facil. \$750 mo. 408/243-9141.  
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SAN MATEO Woods. Deluxe 3 bdrms. 2 1/2 ba townhouses. \$600-\$650. Carstens Realty 349-0431. Eves. 341-1951.  
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REDWOOD CITY 1 BR. Triplex. Close in Westside. No pet. Water/garb paid. Just decorated. \$220. 593-6907  
SAN BRUNO RENTALS  
Lg studio pet neg. \$175  
Lg apt. kid neg. \$195  
Lg apt. kid neg. \$235  
3 pk. kid neg. \$245  
2 BR. kid neg. \$260  
3 BR home kids. \$285  
Lg home kids. \$360  
hugs 3 BR. \$650. 697-2573  
Lc. advance fee agent (155)  
SAN BRUNO \$275. 2 BR. Sparkling. Gr. No pets. Adults. \$88-831. No pets. 5 pm.  
SAN BRUNO 2 bdrms. AEK. Carpets, drapes. Immaculate. Garage. \$375. 761-0765  
SAN MATEO Charming 1 BR duplex. New decor. Living rm. and dining rm. New AEK. Gardener. \$410 mo. 48 W. 5th Ave. 777-1300  
SAN MATEO Laurelwood. 2 BR. 2 ba. AEK, wshr/dryer, refrig, cpts/drps, frpl. 2 car, view. \$425. 341-5446  
SAN MATEO Laurelwood. 3 BR. 2 BA, immaculate. \$575. Mo. 345-4712  
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1 BR. yard, utl. \$135  
Studio, utl. cat. \$165  
Lg. unit, utl. S/P. \$210  
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Lg 2 BR. kid, utl. \$270  
Lg 3 BR. 2 ba. utl. \$350  
RENTAL CENTER 364-7490  
Lc. advance fee agent (158)  
SAN MATEO SUPER 2 bdrms. water Boating, water skiing from back yard \$375. FOSTER CITY REALTY 574-5155  
SAN MATEO Triplex, 2 BR. 1 ba. Cpts/drps. New paint. No pets. \$315. 341-8514.  
SAN MATEO WESTSIDE prestige. 1 one bdrm. fireplace. Sep. din. rm. Immaculate! \$410. Delong Properties 342-5511  
SAN MATEO \$335. 2 bdrms., fireplace. Patio. 344-0936 eves.  
SAN MATEO 2 BR. garage, available immediately. \$310. 756-8721.  
SAN MATEO 2 bdrms. Carpets, drapes. Sep. gar. No pets. \$335. Agent 348-3181  
SAN MATEO 2003 Fairmont Dr. Nr. Crystal Springs Shopping Center. Exquisite 3 bdrms., 2 1/2 bath, 2 story. All built-in kitchen. Decorator carpets and drapes. Fenced yard. 1 yr. old. 2-car gar. 1600 sq. ft. \$650. 697-2573 days. 574-0784 eves.  
SOUTH S.F. RENTALS  
Pvt rms. wk rate. \$45  
Lg unit kid utl. \$195  
Duplex, pet neg. \$250  
Huge duplex. \$295  
Sm 2 BR home, kid. yard  
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**512—Unfurn. Duplexes/Triplexes**  
BURLINGAME 2 BR. 2 ba. AEK, cpts, drps, 2-car gar. \$425. 589-1944 aft. 6  
SOUTH S.F. 3 BR. AEK incl. washer/dryer. New cpts, paint. \$385. 572-1277.  
**513—Townhouses/Condominiums**  
BURLINGAME Condo. 2 bdrms., 2 baths. Close to shops, transp. AEK. Washer/dryer in unit. \$425 mo. ED ROGERS REALTOR 697-1345  
FOSTER CITY Prof. decorated townhouse, upgraded thruout. 3 BR. 2 1/2 ba, 2 car gar, new cpts, incl. wshr, dryr, refrig. + pvt. Jacuzzi on encl. pool. \$575. 574-7283 or 574-0593.  
FOSTER CITY 3 bdrm townhouse. Freshly painted. Near pool. Huge master bdrm. Den with wet bar. Available now! \$485. MINKEY ASSOC. 873-5900  
FOSTER CITY condo. 3 BR., 2 den, 2 1/2 BA., pool, refrig./washer/dryer. Cpts. Drapes, \$490. 574-5184 eve.  
FOSTER CITY townhouse, 2 BR, den, 2 1/2 ba, 2 pools, very clean. No pets. \$465. Avail. 8/15. 349-7933  
FOSTER CITY MARINA POINT. 1 bdrm., pool, Jacuzzi, tennis. Avail. now. \$370. Agent 573-6211  
FOSTER CITY deluxe 3 BR., 2 1/2 BA townhouse. Immed. occupancy. \$525. No pets. 574-3899.  
FOSTER CITY Deluxe 3 BR., 2 1/2 BA, end unit, AEK, frpl., cpts, drps., 2 car gar., pool. Call 345-0998. \$450/mo.  
FOSTER CITY 3 BR. 2 1/2 ba. 2 story. Cpts/drps. Rec. facil. \$750 mo. 408/243-9141.  
MARINER'S ISLE spacious waterfront townhouse. 3 BR., 2 1/2 BA. 2 car gar. Avail. 8/1. Singles welcome. \$625. 349-5392 eve; Day 521-5370.  
SAN MATEO Alameda, The Gardens, new 2 BR. 2 ba townhouse. \$490. New 2 BR. 1 ba apt. \$390. Heated pool, cable TV. Matured landscaping, many extras. Adult only. 572-1255 or 965-4443  
SAN MATEO Woods. Deluxe 3 bdrms. 2 1/2 ba townhouses. \$600-\$650. Carstens Realty 349-0431. Eves. 341-1951.  
SAN MATEO 2003 Fairmont Dr. Crystal Springs Shopping Center. Exquisite 3 bdrms., 2 1/2-bath, 2-story. All built-in kitchen. Decorator carpets and drapes. Fenced yard. 1 yr. old. 2-car gar. 1600 sq. ft. \$650. 697-2573; days. 574-0784 eves.  
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THE POST...  
Wednesday, July 26, 1978

**531—Rooms**  
SAN MATEO Nice w/ntn. Furn. S. entry, kit, priv. Carport. \$125. 365-1065

**SAN MATEO** Nice w/ntn. room priv. home. Sep. ent. kit. priv. \$125. 365-1065

**SAN MATEO** SLEEPING room. Weekly room service. \$95 per mo. 347-2001, 349-2178.

**\$115** Central Burl. Wanted, resp., clean person to room w/young people. Life kitch. priv. No smoking. 343-362.

**\$25.20 A WEEK**  
Lge. clean rms. Burl. Hotel. 287 Lorton. 348-9851.

**\$95/WK** incl. linen service. Close to everything. 583-7516 or 871-6026

**532—Rooms Wanted**  
BACHELOR, musician, seeks room w/kitchen priv. Charles Bland. Days 573-2487 or 343-9715 aft 5

**537—Hotel/Motel Rooms**  
MAID SERVICE. TV. 24 hr. FBX. Some kit. \$50 up.

**CASA MATEO INN**  
350 No. Bayshore 344-6376

**\$26.00 WEEK** AND UP for clean rooms/maid service. METROPOLITAN HOTEL. So. San Francisco 877-9975

**\$45.00** and up. Daily, w/ky. and monthly rates. Phones avail. ST MATTHEWS HOTEL. 342-7211.

**553—Resort Rentals**  
NORTH TAHOE 3 bdrm. Fireplace Pool, Sauna, tennis Jacuzzi. Week end, weekly. 873-3070

**NORTH TAHOE** townhouse. Sips. 10. A/EK. 2 BA. Pool, tennis, sauna. Nr. pt. beach. 593-4217.

**SO. TAHOE** 3 BR condo. Sips. 8. \$125 wknd/\$250 wk. Nr. skiing/clubs. 583-9726

**SOUTH Lake Tahoe**. Modern 3 BR. home, fully furn. and equipped. Pioneer trail area. 2 car gar., A/EK, close to everything. Avail. on a daily or weekly basis. Call 592-2910 or 365-6350.

**SOUTH TAHOE** Lge. house. 3 BR, sips. 9, ca. TV. Linens. \$280, wk. \$500. 2 wks. Eves. 586-1037

**561—For Rent/Share**  
FEMALE shr. SSF home w/same. Nonsmoker. \$150 + 1/2 util. Avail. 8/1. 588-7486.

**HALF MOON BAY** 3 BR, 2 bath corner house. No deposit. Need 2 people. \$225, ea. incl. util. Avail. 8/1. 726-5391 or 728-5044.

**HOUSE** to share, westside Burlingame. 344-2860 aft 6 pm.

**RESPONSIBLE** person share 2 BR. Millbrae apt. \$100 + 1/2 util. 589-0855

**ROOMMATE** wanted to share large 2 BR + den Blmt apt. w/23 yr old male. Nonsmoker. \$170 incl. util. Call 591-9520

**ROOMMATE** wanted, non-smoking, M/F to share new S.M. home. \$165 mo. + 1/3 util. Jerry. 574-4141.

**ROOMMATE**, employed, resp. woman, non-smoker, 1 child OK, share SB home. 588-0173 eves. wknds.

**ROOMMATES** to share 3-4 BR house on water. F.C. Prefer Prof. 21-35. Mike. 323-6912.

**SAN CARLOS** View. 3 bdrm, 2 bath. Empl. lady to share w/same. \$155. 591-8854

**SAN MATEO**, prof. female share 3 BR duplex w/same. 25-35 yrs. Gd. loc. Refs. \$175. + util. 349-9074

**SHARE** rental w/male \$200. Immac. cozy 2 BR, 1 Ba home. Nr. 3rd/101. 583-8331.

**WILL** share Millbrae home, close in, 4 BR. Call 697-0249.

**565—Rentals Wanted**  
FREE Landlord Service! We fill your vacancies! One call is all it takes absolutely no charge to RENTAL CENTER 952-2988

**WANTED** lovely 5 BR. home to live for 1 yr. in Hills or surrounding area. Eileen. 348-8700

**WANTED:** unattached GARAGE to rent. Belmont/S.C. area. 342-7041.

**567—Rentals Wanted + Share**  
PROFESSIONAL female and col. stud. would like to share home, SM area. 593-3619

**581—Stores/Offices**  
BURLINGAME Exc. loc. Close to 101, 280, train. 900 + 2,000 sq. ft. avail. 70 sq. ft. OXFORD Properties. 697-3223

**BURLINGAME AVENUE**  
Office space - Commercial. 1st mo. Incl. Professional. Burl. 1st mo. Incl. Professional. 342-1110 or 342-441-5943

**BURLINGAME** Office Space. YR 1650 Sq. ft. \$256 mo. PEN PAC REALTORS 591-8981

**BURLINGAME—Airport Blvd.** 18 mo. sub-lease. 360 sq. ft. professional office. 342-1110 or 342-441-5943

**BURLINGAME** Office Space. 2150 Sq. ft. \$256 mo. PEN PAC REALTORS 591-8981

**DELUXE** office space near S. Carlos Airport. Carpets, drapes, utilities and janitorial service.

**Sublease** 800 sq. ft. \$585/mo.

**Sublease** 275 sq. ft. \$200/mo. 591-8981

**WANT:** to sell your car? Advertise in the Times classified column for quick sale.

**581—Stores/Offices**  
**EXEC MINI-OFFICES**  
\$120/mo.  
Prestige Office Bldg.  
475 El Camino Real, Millbrae  
Conf. Room Views  
N. Airport Sunny  
CALL 348-8700/851-1207

**FOR LEASE**  
**Psychiatrist's Office**  
\$190 851-1207

**FOSTER CITY**, Hillsdale Blvd. 100 to 1080 sq. ft. units. One w/large hardwood area. Parking, maint. incl. Sub-lease. 572-8511.

**OFFICE SPACE**  
1000 to 7000 sq. ft. units available immediately in great locations. Excellent parking and all services included. 50¢ per sq. ft. Tenant improvements negotiable.

**RUPERT TAYLOR**  
R.E. INC. Rltts. 328-5130

**OFFICE SPACE**  
**FOR LEASE**  
475 El Camino, Millbrae

**CONTACT OWNER 348-8700**

**OFFICE SPACE**  
**FOR LEASE**  
15,000 sq. ft. nr. Airport on El Camino Real  
851-1207

**OFFICE SPACE**  
From 300-400 sq. ft. in excellently located Pacifica shopping center. Call Mr. Granville 592-3960

**PRIME OFFICE**  
Ideal for small business. \$100 mo. Heart of Menlo Park. Realtor/Owner 257-368 or 253-5499.

**PRIME** Redwood City loc. across from Courthouse. New paint, w/w cpts, air cond. Lease; avail. immed. Perfect for 3 lawyers. 365-7715 or see at 500 Alton St.

**REDWOOD CITY** 800 sq. ft. \$420 mo. 1300 sq. ft. \$520 mo. San Mateo store, 380 sq. ft. \$175 mo. Carstens Realty 349-0431.

**SAN MATEO** 2,100 sq. ft. of deluxe, existing office space avail. now for 16 to 40 months at 60¢. Air conditioning, full service, etc. 348-7400.

**SAN MATEO DOWNTOWN**  
3000 sq. ft. office space. Carpeted and air conditioned. Will consider partitioning into small units. Agent 342-9593

**SOUTH S.F.**  
Prestigious offices on Brentwood Dr. 3 paneled offices + secretarial pool and reception lounge. 1181 Sq. ft. Recently occupied by law firm. \$525 Per mo.

**BURLINGAME**  
Choice Park Rd. 910 sq. ft. \$600 per mo. 35 yr. lease. ASSOCIATED RE 583-1345 Henry Horn & Sons 348-1050

**STORE** for lease. \$250/mo. 1933 El Camino Real, S.M. 591-4626 or 343-7488

**STORE** or office. Third Ave., San Mateo downtown space. 2200 sq. ft. Also, 3000 sq. ft. basement storage avail. 27¢ sq. ft.

**D-A-V-I-S Realty**  
347-9911

**583—Ind./Comm. Prop.**  
**SHOP**, warehouse - S.M. 3600 ft. high ceiling, sprinklered. \$750. 341-4332

**600—FINANCIAL**

**611—Opportunities**  
**DISTRIBUTORSHIP**  
FOR SOFT DRINKS  
ALL OF AMERICA'S  
TOP SELLING BRANDS  
The products you'll distribute if you become a part of our distributing system. Statewide areas are now open to new distributors. This is a business that can be a full time or part time enterprise. These products are sold from beautiful coin operated vending equipment. Our company places the equipment and products in all types of locations, then you take over and restock the products twice a week and collect the money from the machines. Any necessary training is provided by us, you do not need previous experience. Profit potential in this business is high and it's a steady income producer year in and year out. Nearly everyone enjoys cold drinks, don't you? The cash investment to get started is fully secured, very reasonable as indicated below and if you expand the business, once you get started we will approve as you for automatic company financing.

**CASH INVESTMENT REQUIRED!**

PLAN I - 5,974.00  
PLAN II - 7,346.70  
PLAN III - 14,693.40  
PLAN IV - 22,040.10  
PLAN V - 36,250.30  
PLAN VI - 71,051.00

**FOR PERSONAL INTERVIEW**  
CALL COLLECT

**DIVERSIFIED**  
**BEVERAGE CORP.**  
26046 Eden Landing Rd. Suite 4, Hayward, CA 94545  
415-785-2267

When writing include phone number.

**ADVERTISE Today!** "Family Thrift Special." For Sale Items - Maximum \$500.00. 9 times, 2 lines, only \$9.00. Times, Post and North County Publications. Call 343-4414, 952-4111, 369-1791.

**611—Bus. Opportunities**  
**DONUT SHOP**  
And restaurant - open for breakfast and lunch 5 days per week. GOOD CON-TRACTS. In good shopping area of SAN MATEO. Inventory and equipment included in price, \$36,000.

**CENTURY 21**  
SAN MATEO INVEST CO.  
349-2121

**BEAUTY SHOP**  
Located in San Mateo on a busy street. OWNER MOTIVATED! \$12,000.  
SAN MATEO COUNTY IS...  
**PANTANO COUNTRY**  
2002 So El Camino, SM  
REALTORS 574-8050  
CALL ANYTIME

**S.M. MARKET**, estab. \$57,500 LIQUOR STORE, off sale..... \$115,000  
BIKE SHOP, exclusive..... \$35,000  
DRY CLEANERS, prime..... \$24,000

**Bullock & Young**  
234 Ninth Ave., S.M.  
349-7611

**HADREAS & ASSOC.**  
A Real Estate Corp.  
Specializing in the Sales of Bars, Restaurants And Liquor Stores.  
275-0955 or 275-0956  
1112 S. Bascom, San Jose

**NATIONALLY** known Real Estate Franchises available - Good, Mid Peninsula location. Existing operating offices, completely equipped incl. phones, and signs. Write PO Box 1331, Burlingame CA. 94010

**NIGHT CLUB**  
Well established North Peninsula. Large building + lots of parking. Exclusive agent. 589-9700.

**SAN MATEO RESTAURANT**  
Location. For lease up to 6,000 sq. ft. Lots of atmosphere. 25¢ sq. ft. Call 348-8118

**REST HOME** SF Sunset. Gd. deal. 6 gst., no vac. + Oper. gtrs. Won't last. Agent 369-6990

**BEAUTY** Salon, New, charming, in Capitola, Calif. Excellent leasing terms. (408) 425-7622

**ON Sale** general liquor license available. San Mateo County. Agent 275-0955.

**612—Opportunities Wanted**  
**WANTED** any bus./real estate that needs financing - mngmt. Mr. Ostrom 213-454-1613.

**621—Deed of Trust**  
**EARN 10 TO 12%\***  
Small 1st mortgage. \*Prepay extra. 326-4242 agent.

**631—Loans/Insurance**  
**HOMEOWNER LOANS**  
As a homeowner, you may get a large loan - FOR ANY PURPOSE. No points. To apply, just phone. (Homeowner loans of \$5,000 or more available through affiliate company, Creditway of America, secured by a combination of real and personal property.) The Morris Plan Company of California.

**MORRIS PLAN**  
San Mateo: 3724 S. El Camino Real Ph 573-6141  
Millbrae: 1370 El Camino Real Ph 871-9210  
Redwood City: 2048 Broadway Ph 367-0425  
San Carlos: 1664 El Camino Real Ph 592-1470

California's Largest Loan and Thrift Service.  
"Since 1916." Loans to \$25,000 or more.

**EQUITY LOANS**  
**\$5,000-\$100,000**  
or More  
Borrow on the equity in your home and other property you own.

**FAST**  
Flex. terms (3 mos.-6 yrs.) - Interest only - Partially or fully amortized

**WE BUY TRUST DEEDS**  
574-7080

**GRANITE**  
**HOME LOANS, LTD.**  
1328 W. Hillsdale Blvd. San Mateo, Calif.  
A Calif. Loan Brokerage Firm

**SECOND LOANS**  
LOW FEES - EXCELLENT TERMS CASH FOR EXISTING DEEDS OF TRUST.  
**SAXE MORTGAGE CO.**  
574-8900 665-3800  
—SINCE 1938—  
SERVING S.F. AND THE PEN.

**SECOND LOANS**  
Low points and interest only loans available  
**ROZA & CO**  
342-3154 349-4858

**2nd Loans! Fast!**  
**NOTES PURCHASED!**  
**Cal West Home Loans**  
SAN CARLOS 591-7321

**NEED** quick 2nd mortgage? Rely on Reliance Investment & Loan Co. Money available now. 592-5452

**EARLY BIRDS GET WANT AD BARGAINS**

**631—Loans/Insurance**  
**2ND LOANS - LOW FEES**  
Cash for existing loans. CANEPA-PERRI. Agents 584-5330 or 344-4353

**CALL SANCO**  
FOR SECOND MORTGAGES. 348-0800

**641—Money Wanted**  
**MONEY NEEDED**, 10% per annum interest. Secured on California real estate. 5% finders fee. For further info, write Box 103, Burlingame, Calif. 94010.

**700—REAL ESTATE**  
**701—Business/Industrial**  
**INDUSTRIAL BUILDING**  
4000 sq. ft. tilt up Building on Washington St., San Carlos in excellent condition. Good Heating. 2 bathrooms. Owner will lease back for approx 6 mos. Nice office. \$145,000. SHOWN BY APPOINTMENT with Lister Harry Davis only.

**CENTURY 21**  
**COVENTRY REALTY**  
342 El Camino, San Carlos  
591-7363

☆ **PRIME FRONTAGE**  
EL CAMINO/SAN MATEO 125 ft x 137 1/2 ft deep. Com'l/Multi unit zoning. \$545,000. TAYLOR PROPERTIES REALTORS. Agent: Chris Younger, 325-7881, Eves: 854-2703

**702—Income Investment**  
**CHARMING COTTAGES**  
Well maintained 8 units. All furnished. W/consider trade. \$210,000.

**DELUXE 14 Units.**  
Close to shopping. 6 units have fireplaces. Easy rentable. \$450,000

**OXFORD PROPERTIES**  
697-3223

**SUPER DUPLEX**  
Nearly new! One 3 bdrm, 2 1/2 ba unit. One 2 bdrm, 2 1/2 ba unit. Both with 2 car garages. Located in the hills of San Mateo, just close to shopping, schools and major freeways. Beautifully upgraded and landscaped. Call for appointment. Agent. 573-6613.

**5 UNITS**  
Great San Mateo location, atrium style. 4-1 bdrms., 1-2 bdrm. Built in kitchens, W/B cpts., drapes. Low rents. Always rented. Asking \$179,500. Don Flanagan Harvard Properties, 349-7422.

**HOME + INCOME**  
Top SM location. 3 BR, 1 1/2 bath home + 2 BR. deluxe unit + studio. \$13,500 annual income. Call today. Asking \$159,500.

**call UNITED**  
Property Sales 342-7216

**SAN MATEO**  
3 Units - \$168,500  
7 Units - \$220,000

**SAN BRUNO**  
13 Units - \$95,000  
**BROKERAGE/AMERICA**  
574-1200

**BURLINGAME** 5 Units. 6 yrs. young. Lovely 3 BR owners unit. \$285,000.

**San Mateo/West Hillsdale**  
4 Units. Owners 3 BR unit. Exc. cond. \$229,000. Agent. 347-5311. Princ. only please.

**GILMARTIN**  
For 2nd mortgages with 10% return and low investment opportunities give me a call. BILL GILMARTIN, 348-2020  
221 El Camino San Bruno

**TRADE YOUR DUPLEX**  
For this 5 unit Three and Two ones. E-z maintenance. Excellent rental area.

**YOR REALTY**  
572-0772 697-4104

**5 UNITS WESTSIDE**  
Very low vacancy. Annual income \$13,200. Only \$142,500

**WESTERN REALTY**  
348-0700

**SAN MATEO DUPLEX**  
Each - 2 bdrm, 1 bath. Split level. Townhouse style. \$108,000

**WALL STREET PROPERTIES**  
348-3181

**INVESTMENT** properties in Colorado area. New shops. Asking \$1 million. NINNEase. Will accept trade. Also, many apts. with owner carrying financing. Principals only. 349-7108.

**NEW LISTING** Duplex close-in San Mateo, low rents - 1 one bedroom, 1 two bedroom. Only 18 years old. Ideal for beginning investor. Only \$105,000. Marlin & Riley 344-1745.

**OAKLAND**  
30 units. \$475,000. 6.8% gross. Frederick Charles Mott & Assoc.

**595-3656**

**BRISBANE**  
3 units on .86 acres. Zoned Highway commercial. Owner anxious. Asking \$119,950

**TASSOS Realty 589-9700**

**SAN BRUNO** duplex, split-level, 2 BR units. Well maintained property. Large yard. Owner anxious. Century/21 Fox & Fox Realtors. 665-0330

**Defer Tax.**  
Flight Inflation  
Real Estate  
Investment Counseling  
Bergman & Assoc. 574-1616

**DUPLEX** Brand new. Take advantage of max deprec. Excel potential. Princ. only. Call Matt McGuire. Agent 408-249-8300.

**702—Income Investment**  
16 UNITS consisting of 4 4-plexes with 2 pools. Near Los Gatos. Excellent condition. Trade acceptable. Princ. only. 349-7108.

**DELUXE** duplex, Laurelwood area. 3 BR, 2 BA and 2 BR, 2 BA. \$195,000. Agent. Joanne 574-5770 or 344-9933.

**Investment Counseling**  
Woodside Financial Corp., Professional Real Estate Corp. 365-8710.

**6 UNITS MILLBRAE**  
Prime location  
**TASSOS Realty 589-9700**

**5-UNIT** apt. bldg. near Burl. Ave. shopping. Seller anxious. \$227,500. D-A-V-I-S REALTY 347-9911

**MOTEL** 26 units. Suisun Bay Area. \$163,000. DeLong Properties 342-5511

**SAN MATEO** sharp duplex. \$112,000. Princ. only. Finc. avail. 344-4278, 252-1145.

**703—Real Estate Wanted**  
**WHY LIST?**  
I will buy your property for all cash, regardless of condition or location. Call for free confidential appraisal. No obligation. Ask for Mr. Renner. Realtors since 1939. 342-8191.

**HOMEOWNERS**  
CALL US for a friendly no pressure answer to any Real Estate question.  
**FIRESIDE HOMES** Realtors SAN MATEO 341-2929

**WANTED:** Homes in San Mateo County! Free appraisal. Cash. No obligation. RAYMOND REALTY, Jack Hickey. 349-2366.

**ANXIOUSLY** WANT 2-3 BR home. SF or SAN MATEO. To \$100,000. Good down payment. Princ. only. Agent 282-8685 or Eves 374-3940

**WE** will guarantee the sale of your home. For quick results call 342-8781 M. Nielsen, Agent.

**704—R.E. Exchange**

**REAL ESTATE BROKERS**  
Share prime BURL. dkt. pvt. and semi-pvt. office suites; very reas. rates incl. sec't, conf. rm. MLS + much more. 348-8118.

**TRADE** what you have for what you want. No cash necessary.

**GEDDLING & BURK**  
Burl. Realtors 347-9033

**EXCHANGE** Specialists. Tax and Invest. needs analyzed. GRACE WOODS REAL ESTATE, 342-0881.

**705—Condos/Twnhses**  
**FOSTER CITY TOWNHOUSE**  
Winston Square C-3 model end unit. Tastefully decorated. Bright and sunny. Fireplace with gas jet. 3 bdrms, 2 1/2 baths, family room. 2 car garage. Immaculate. \$93,500

**AVR REALTY 342-2073**

**LOWEST PRICE**  
1 bdrm, 1 bath. Near downtown Burl. Try 10% down. \$57,950

**HERITAGE RE 349-9300**

**REAL BUY!**  
Cozy, 1 BR in SM. Good loc. pool, view, adult sec. bldg. Exc. cond. \$59,750. 574-2754 days

**SAN MATEO** large 1 BR co-op. Elm St. Secure Bldg. Pool, sauna, extras. \$59,500. Owner. 347-4517.

**TOWNHOUSE** by owner. 3 BR, 2-story, patio. Co-op. San Mateo. 345-7832 eves.

**709—Mobile Homes**  
**CANADA COVE**  
Cozy, neat 2 bdrm, 1 ba., new w/w carpets, built-in kitchen, covered deck, lovely adult park. \$22,950

**ACCENT HOMES 726-5503**

**MOBILE HOMES**  
FABULOUS ASSORTMENT WALTER RENNER. REALTORS 342-8191

8 x 50 3 Bdrm newly remodeled. \$3900. Call Jeff. 573-8212.

**710—Real Estate General**  
**COUNTRY LIVING**  
Split level 3 bdrm home offering privacy and seclusion. Step saving A/EK. Large living room, dining room combination. Cozy Swedish fireplace. Built in BBQ. W/w carpets, drapes included. Offered at \$93,950

**FAMILY HOME**  
Westside California contemporary offering 4 large bdrms, 2 baths and a large family room. Complete with remodeled kitchen, and a separate formal dining room. Beautifully maintained and in move in condition. W/w carpets and all window coverings are included. Call to inspect. \$122,000

**CAUCHI REALTY**  
1001 S. El Camino 349-4484

**3 BR, \$64,950**  
Realistically Priced for Quick Sale - Exceptional 3 BR, 1 1/2 BA, View, Condo With all Appliances and Security. \$64,950.

**CONVENIENCE**  
Quiet 2 BR, 2 BA, End Unit. Enclosed Private Sunning Patio. Readily Accessible Swimming Pool and Tennis Courts. \$95,000.

**BELOW MARKET**  
Prestigious Townhouse, Cathedral Beam Ceilings. 2 BR, 2 BA. Patio Overlooking Hills. Pool, Tennis and Sauna. \$89,950.

**RUPERT TAYLOR**  
R.E. Inc. Rltts. 592-9350

**SHOP WITH WANT ADS**

**710—Real Estate General**

**FOX & CARSKADON**  
REALTORS SINCE 1929

**GREAT FAMILY HOME**  
In a super location in San Mateo. Huge master suite with view, 2 other bedrooms and 2 1/2 baths. Lovely! Secluded patio for entertaining \$129,950.

**BRAND NEW**  
A deluxe multi-level contemporary in a prime area in Belmont with a fantastic view! 4 BRS., 2 1/2 BAS, family and dining rooms. Wine cellar plus luxury extras. A must see. \$184,500.

**430 No. El Camino Real, San Mateo 342-9070**

**A FAMILY BONANZAI!**  
BIG IN THE RIGHT PLACES! Family room, built-in AE kitchen, walk-in pantry, 3 baths, large master bedroom with walk-in closet, 3 family bedrooms, liv. rm. w/frplc. + sliding glass doors to redwood deck. Full security alarm. Convenient location. Marvelous amenities. Call for details! \$126,000.

**LIKE TWO HOUSES IN ONE!**  
AN ENORMOUS 10 room ranch boasting custom features galore and top quality materials! Hi beamed ceilings in living and dining rooms. 2 family rooms, AEK, 3 bdrms. 2 baths. Office. Den. Private parklike grounds. H/F swimming pool. Everything on 1 level. Prime location. Must see. \$399,000.

**COLDWELL BANKER**  
Residential Brokerage Co.  
Realtors, 100 N. El Camino, San Mateo, 342-4313

**TOWNHOUSE!!**  
NEW LISTING! 2 bedrooms, 1 1/2 bath... sheltered front and back patios... upstairs deck w/view of foothills... decorator wallpapers... good storage... Genie garage door opener... use of pool, club house, playground... large beautifully landscaped common gardens. \$79,500.

**J M TAYLER & CO.**  
REALTORS 342-9252  
100 EL CAMINO REAL, BURLINGAME

**WHERE ELSE**  
Can you find 4 bdrm, 3 bath w/SUPER AEK-Sunken liv. rm.-lge. entertainment center w/WET-BAR and 2nd frplc. A LOT OF HOUSE FOR ONLY \$121,500.

**FRENCH DECOR!**  
Country style kitchen w/loads of work area and storage, double ovens and BBQ built into brick wall. Random plank floors. 4 bdrm, 3 bath, fam. rm. VIEW OF THE HILLS \$134,500.

**OFFERED BY**  
**MEDALLION HOMES**  
573-6613

**VERY PLUSH**  
describes this immaculate family home that looks like a model. This stunning 3 bd is filled with custom features: marble vanities, custom tile, formal DR, copper pipes. This home is our exclusive and priced to sell at \$108,950.

**RUPERT TAYLOR**  
R.E. INC. 347-9981

**REDWOOD SHORES**  
Now Under Construction!  
18 single family residences. 3 and 4 bedrooms. 2 1/2 baths. family rm. fenced and prof. landscaped. From \$130,950 to \$137,950.

**OFFERED BY**  
**MEDALLION HOMES**  
573-6613

**SAN MATEO PARK**  
Elegant 3 bdrm., 2 bath home, den, rumpus room, formal dining room. OWNER WILL CARRY first D/T. \$174,500

**WESTSIDE**  
rancher with heavy shake roof, 3 bdrm, 2 car. Great location. \$96,500

**ALLIED Realty 341-8716**

**LIVING**  
will be pleasurable in this remodeled home. 3 elegant bedrooms, 2 baths, new kitchen, and carpets. Separate dining room and pool sized lot. \$124,950

**GERMAIN REALTY**  
2321 S. El Camino Real, S.M. 574-0650

**DISPLAY CLASSIFIED 710—REAL ESTATE GENERAL**

**IMAGINE WHAT!**  
Imagine walking to all schools. Imagine being 7 minutes from SF Airport and 20 minutes from S.F. Downtown. Imagine eating outdoors under a covered lanai and still having enough room for a children's playhouse and a rose garden. Call us today for more information.

**TREE LINED STREET**  
Village belle, just listed 3 bedroom home. Completely remodeled kitchen, DR and lanai with wet bar. Parquet flooring, many extras. To see this well priced home call 592-2910, \$84,500.

**LET NATURE SING**  
Entertain in either of the two patios, privacy plus a gardener's paradise. Charm prevailing from your first step into the lovely 3 BR home. This home features a cozy frpl, and beautiful hwd. floors throughout. All yours for \$77,950. Call 349-7700.

**ON THE WATER**  
Wide Water! This spacious light unit features 12' ceilings in Living Room, Dining Room, 3 skylites. Impressive master suite w/private deck. Enjoy use of pool, sauna and jacuzzi. \$111,500. Call 349-3100.

**BELOW MARKET**  
Prestigious Townhouse, Cathedral Beam Ceilings. 2 BR, 2 BA. Patio Overlooking Hills. Pool, Tennis and Sauna. \$89,950.

**RUPERT TAYLOR**  
R.E. Inc. Rltts. 592-9350

**12 BAY AREA OFFICES**

**710—Real Estate General**

**FOX & CARSKADON**  
REALTORS SINCE 1929

**NEWLY LISTED**  
A beautifully upgraded condo at Marina Point with 1 BR and 1 BA plus a view of the wildlife preserve. The price is right too! \$62,000.

**ON THE ...**  
Widest water in Redwood Shores - with your very own boat dock! A charming 2-story with 3 BRS., 2 1/2 BAS and 2-car garage and built-in for extras. Low maintenance landscaping. Priced to sell. \$118,500.

**ON THE ISLANDS**  
On the wide water side of Lido Isle. A Mediterranean tiled entry leads to 2 BRS., 2 BAS and dining room. Dramatic skylights! 12' ceilings! Much, much more - a must see. \$119,500.

**1295 E. Hillsdale Blvd. Foster City, 574-1010**

**FOX & CARSKADON**  
REALTORS SINCE 1929

**AN OUTSTANDING EICHLER**  
Facing the Bay! 3 BRS., 2 BAs and family kitchen - all with paneled, cathedral ceilings and complemented by a lushly planted atrium. In a prime area in Foster City. \$97,950.

**LIKE A MODEL HOME**  
Absolutely gorgeous! Has a panoramic view of the hills and canyons. 5 BRS., 3 1/2 BAS and dining room. Beautifully landscaped with an ornamental fishpond with lights and fountain. Also a gas BBQ. Many extras here. \$174,500.

**FOR FURTHER INFORMATION AFTER 6 PM**  
CALL 573-0480

**951 So. El Camino Real, San Mateo 342-7701**

**IMMACULATE NEW TOWNHOUSE**  
An outstanding 3 bedroom, 2-1/2 bath Condominium. Gourmet kitchen, view, parquet floors, 2 story, 2 car garage, excellent storage area. Outdoor patio. Excellent value. \$127,500.

**SECLUDED CARMEL CHARMER**  
Privacy galore! This beautiful brick trimmed home has 3 bedrooms, 2 1/2 baths and possibility for expansion. A must see. \$129,950.

**SPANISH**  
Westside charmer with 2 bedrooms, 1 1/2 baths, dining room. Needs work but what a value. \$99,500.

**GRUBB & ELLIS**  
320 Primrose Rd. Burlingame 348-1161  
Realtors

**Results With Want Ads**  
Phone 348-4444

**DISPLAY CLASSIFIED 710—REAL ESTATE GENERAL**

**TROTTER REALTY**

**COZY STARTER HOME**  
Charming fireplace with built in cabinets, formal dining, stove & refrig. 2 BDRMS., 1 bath in Burlingame. Worth seeing! \$75,500. 572-1277

**FEAST YOUR EYES**  
on this fabulous VIEW! This 3 BDRM., 3 bath home on a winding rural type street looks out to the Bay and airport. Unique floor plan good for in-laws or teenagers. \$130,950. 697-0860

**LIMITED EDITION!!!**  
"Rare Find in Foster City!" Lifetime model. 8 ft. brick fireplace + floor to ceiling custom drapes complement cathedral ceiling. 2nd. fireplace in F.R. self cleaning oven, indoor balcony - 5 BDRM. + library and 3 baths. Many unique features. \$145,500. 342-1813

**MOVE INTO BAYWOOD**  
Prestigious rancher featuring 5 BDRMS. (1 used as a study) 3 FULL baths & large built-in kitchen. Close to St. Bartholomew's, off Parrot Drive. \$167,500. 572-1277

**PERFECT FOR RETIREES**  
Calif. bungalow in excellent condition. Copper plumb. 2 yr. old roof. Spotted! 2 BDRMS. New custom-built dining room buffet. Detached garage with 2 extra rooms and sep. laundry. \$85,950. 697-0860

**"SCOOP SHEET"**  
Listed 7-19-78. Sunnybrae, S.M. 4 BDRM., 2 car garage. Large Lot. Great Family Home. 342-1813.

**Burlingame 322 Lorton 342-1813**  
**Millbrae 200 Broadway 697-0860**  
**San Mateo 1110 So. El Camino 572-1277**

**DISPLAY CLASSIFIED 710—REAL ESTATE GENERAL**

**BELMONT**  
**OWNER FINANCING!! \$104,950**  
A great home with the irresistible bonus of built-in financing! 3 BR, 2 bath plus hobby room - ranch in the pretty Carmont area. Owner will carry at 9 1/2% with 29% down. Monthly payments (P&I) of \$668.03. SEE IT TODAY!

**SWISS CHALETI! \$136,000**  
As fresh as an Alpine breeze! Nestled gently on a scenic lane above all the hustle and bustle. 3 BRS., 2 1/2 baths, formal dining with wet bar; two beautiful fireplaces, and an ARTISTIC DECOR.

**SAN CARLOS**  
**QUIET WORLD! \$137,500**  
From the dramatic mirrored entry to the formal dining room, to the cheeriest AEK and Cathedral Ceilings! Family Room with massive FPL and wet bar, this is a SPECIAL HOME! 3 BRS, 2 baths, sunny deck and vine covered patio with its own waterfall - all very PRIVATE & SERENE!

**LEISURE LOVERS \$175,000**  
YOU CAN have a full-sized home in a PRESTIGIOUS AREA without spending a lot of time caring for it! Thoughtfully planned for Ease of Maintenance, this smart HOUSE OF TODAY includes 4 BRS, 2 1/2 baths, Big Family kitchen and abundant storage. Dramatically OPEN living and dining rooms.

**SMOOTH SOPHISTICATE \$199,500**  
Tucked perfectly on a sunny, sheltered cul-de-sac, a luxurious home offering PRIVACY and prestige for the discerning buyer. An abundance of space and light is enhanced by a most-artistic decor and MESMERIZING BAY VIEW through dramatic expanses of glass. Stunning living and dining rooms. 4/5 bedrooms, 3 1/2 baths, library, plus gentleman's den.

**WRIGHT & CO**  
REALTORS  
530 El Camino, S.C. 583-7815  
Alameda at Jefferson, R.C. 365-5120



**724—San Mateo**  
**SAN MATEO PARK**  
5 BR. 3 bath home. Mod. kitch w/Jenn-Air. Large H/F pool. \$199,800. Broadway Assoc. 342-8505

**GREAT San Mateo Location!**  
2 BR. 2 bath. Townhomes in San Mateo Woods! From \$118,950. Phone 344-5731

**BRAND NEW MODEL HOMES**  
— On Westside Cul-de-Sac  
**RAYBOULD & BARTLETT**  
344-6868

**A NICE 2 bedroom rancher.**  
Motivated seller. Call  
**D-A-V-I-S Realty**  
347-9911

**MARINER'S ISLAND** Condo, only \$44,000 with pool, Jacuzzi, sauna. Shows beautiful. 952-5055

**WESTSIDE Beautiful park like setting.** Close to Borel. 2 bdrm. \$97,500  
**PURCELL** 349-1001

**HARRIETTE T. DAVIS, Realtor**  
"for personalized service"  
302 E. 5th St. 342-9023

READ Times Want Ads — get the bargains.

**725—Foster City**

**"THE PRICE IS NICE"**  
Charming 3 Bdrm. home in prime location. Detached Family Room with corner fireplace. Nice family location, landscaped for outdoor living. \$105,950

**BREAKFAST ON THE SUNDECK**  
Overlooking the lagoon. Relax in this comfortable Heritage home on the water. The unusual floor plan features a very private, extra large Master Bedroom Suite and an unfinished storage area that could become a 4th Bedroom or Family Room. Don't miss this one — call today for a personal showing. \$132,500

**SAXE** 349-3100

**EXECUTIVE ELEGANCE**  
Popular and prestigious K551 model 4 Bdrm., 3 Ba., FR Wet Bar, move in condition. Many customized extras, including room for a boat, travel home, or pool. Your sunken living room leads into a formal dining room and beautiful kitchen.

**TRANSFERRED**  
Owner has vacated this 4 Bdrm 2 bath rancher. Great cul-de-sac, little yard work, immaculate condition. Only \$97,500.

**EL CAMINO REALTY BELMONT** 591-2615

**TERRIFIC BUY!**  
Beautiful 4 bdrm; 2 1/2 bath Shell Cove Townhouse. Owner has purchased other home. Anxious. Price reduced to \$89,700.

**CHATELAIN Realty** 349-8885

**FIRST TIME OFFERED**  
Popular Winston Square C-3 model. 3 bdrm., 2 1/2 bath. Dining area. Family kitchen. End unit. Close to pool. Shows like brand new. Submit your offer. \$94,950

**HERITAGE RE 349-9300**

**WIDE WATER VIEW**  
**Private Dock**  
3 BR. 2 1/2 BA. Family rm., sea dining rm. Large deck. HOT TUB/SPA. \$147,950. VILLAGE REALTY. Bob Keith. 408-374-0582

**LAGOON setting.** 3 BRs. 2 ba. Fam. Rm. 2 car garage. Carpets and drapes incl. \$129,500

**THE STRAINS REALTORS** 1101 So. El Camino SM 349-0224

**WIDE WATER**  
Shell Cove Townhouse. Beautiful BR. 2 1/2 BA. 2 car auto door garage. Best location. By owner. 692-3553.

**ON THE WATER**  
Luxurious 3 BR., 2 1/2 BA. on island "J". \$137,500. 30 days occp. 345-3804

**A PLACE for everything and everything in its place.** That's classified where ads are grouped for your convenience.

**727—Belmont**

**VIEW VIEW**  
Beautiful custom home in prime loc. Spectacular Bay View from large liv. rm. w/firp. and balc., from x'large fam. rm. w/firp. and balc. Also view from large A.E.K. Form. din. rm. 4 bdrm. 3 baths 2 car gar. Approx. 3,000 sq. ft. Plush new carp. thru out Lots of storage. Priced reduced from \$158,500 to \$140,500. Seller trans. Very Anxious.

**VERY VERY SHARP**  
Brand new plush carp. thru out. Large liv. rm. with beautiful driftwood stone fire. Large form. din. rm. New kitchen floor with eating area. Large pantry. Sep. laundry fac., new roof, new water heater, custom drapes. Room for trailer or boat. 3 large bdrm. and look-out 2 gorgeous baths. Truly a dream house. Seller has bought. \$99,950.

**BERGMAN & ASSOCIATES** 574-1616

**LOVELY OLD OAKS**  
give shade & privacy to this charming, immaculate 2 bdrm home. Sliding door from the living room lead to a delightful redwood deck for outdoor enjoyment of the view. Wood-burning fireplace, updated bath and prime location are but a few of the attractions in this home. Just listed for only \$85,000.

**EVENING SUNSETS**  
and a view of the SF skyline can be enjoyed from the deck of this 3 bdrm, 2 1/2 bath home with AEK, family room and 2 car garage. Insulated, painted inside and out. Washer and dryer, refrig., w/w carpets and window coverings are included. \$139,950.

**CARLTON ASSOCIATES GALLERY OF HOMES** REALTORS 592-7111

**PANTANO COUNTRY**  
1060 El Camino, Belmont. Call anytime.

**OPEN SUNDAY 1-5**  
3029 San Juan 5 YEARS OLD! Glamorous custom 3 bdrm., 2 1/2 bath. Large family room. 2 car. Custom kitchen. \$135,950.

**OPEN FRI. SAT. SUN.**  
15 Kimmie Ct. Elegant Colonial 4 bdrm, 2 1/2 bath, large dining room. FR. 2 car. 8 yrs old. Wind free pool site. West of Alameda Cul de sac. \$149,500

**HARRIGAN RE 574-4522**

**724—San Mateo**

**EXCITING LIVING**  
Lovely 3 BR. 2 bath, 2 car. Large fam. rm. View. Oak. 0.3 acre. West loc. Prof. landscaped. \$154,950. By owner. 345-9413 eves, 768-8291 days

**VALUE +**  
JUST LISTED. 3 homes. Some needing paint and minor repairs. Large yards. Room to add. Starting at \$78,950

**C-21 Best 349-6755**

**UNUSUALLY LARGE FAMILY HOME** — Approx 3000 sq. ft. 9 rooms, 5 BR., 3 bath, family room, EZ care yard. \$169,950. SELECT PROPERTY REALTY, San Mateo 349-1428

**DESIGNED For Privacy:** Spacious 4 BR., 2 1/2 ba. Exec. VIEW Rancher! Secluded "double" garden and patio on quiet cul de sac. \$159,500. Halpern Real Estate 573-8282

**WHAT A BUY!**  
**SAN MATEO PARK** 3 bdrm., 2 1/2 baths. Beautifully decorated. Charming yard. Only \$135,500.  
BY OWNER 342-2534

**READ Times Want Ads — get the bargains.**

**725—Foster City**

**"THE PRICE IS NICE"**  
Charming 3 Bdrm. home in prime location. Detached Family Room with corner fireplace. Nice family location, landscaped for outdoor living. \$105,950

**BREAKFAST ON THE SUNDECK**  
Overlooking the lagoon. Relax in this comfortable Heritage home on the water. The unusual floor plan features a very private, extra large Master Bedroom Suite and an unfinished storage area that could become a 4th Bedroom or Family Room. Don't miss this one — call today for a personal showing. \$132,500

**SAXE** 349-3100

**EXECUTIVE ELEGANCE**  
Popular and prestigious K551 model 4 Bdrm., 3 Ba., FR Wet Bar, move in condition. Many customized extras, including room for a boat, travel home, or pool. Your sunken living room leads into a formal dining room and beautiful kitchen.

**TRANSFERRED**  
Owner has vacated this 4 Bdrm 2 bath rancher. Great cul-de-sac, little yard work, immaculate condition. Only \$97,500.

**EL CAMINO REALTY BELMONT** 591-2615

**TERRIFIC BUY!**  
Beautiful 4 bdrm; 2 1/2 bath Shell Cove Townhouse. Owner has purchased other home. Anxious. Price reduced to \$89,700.

**CHATELAIN Realty** 349-8885

**FIRST TIME OFFERED**  
Popular Winston Square C-3 model. 3 bdrm., 2 1/2 bath. Dining area. Family kitchen. End unit. Close to pool. Shows like brand new. Submit your offer. \$94,950

**HERITAGE RE 349-9300**

**WIDE WATER VIEW**  
**Private Dock**  
3 BR. 2 1/2 BA. Family rm., sea dining rm. Large deck. HOT TUB/SPA. \$147,950. VILLAGE REALTY. Bob Keith. 408-374-0582

**LAGOON setting.** 3 BRs. 2 ba. Fam. Rm. 2 car garage. Carpets and drapes incl. \$129,500

**THE STRAINS REALTORS** 1101 So. El Camino SM 349-0224

**WIDE WATER**  
Shell Cove Townhouse. Beautiful BR. 2 1/2 BA. 2 car auto door garage. Best location. By owner. 692-3553.

**ON THE WATER**  
Luxurious 3 BR., 2 1/2 BA. on island "J". \$137,500. 30 days occp. 345-3804

**A PLACE for everything and everything in its place.** That's classified where ads are grouped for your convenience.

**727—Belmont**

**VIEW VIEW**  
Beautiful custom home in prime loc. Spectacular Bay View from large liv. rm. w/firp. and balc., from x'large fam. rm. w/firp. and balc. Also view from large A.E.K. Form. din. rm. 4 bdrm. 3 baths 2 car gar. Approx. 3,000 sq. ft. Plush new carp. thru out Lots of storage. Priced reduced from \$158,500 to \$140,500. Seller trans. Very Anxious.

**VERY VERY SHARP**  
Brand new plush carp. thru out. Large liv. rm. with beautiful driftwood stone fire. Large form. din. rm. New kitchen floor with eating area. Large pantry. Sep. laundry fac., new roof, new water heater, custom drapes. Room for trailer or boat. 3 large bdrm. and look-out 2 gorgeous baths. Truly a dream house. Seller has bought. \$99,950.

**BERGMAN & ASSOCIATES** 574-1616

**LOVELY OLD OAKS**  
give shade & privacy to this charming, immaculate 2 bdrm home. Sliding door from the living room lead to a delightful redwood deck for outdoor enjoyment of the view. Wood-burning fireplace, updated bath and prime location are but a few of the attractions in this home. Just listed for only \$85,000.

**EVENING SUNSETS**  
and a view of the SF skyline can be enjoyed from the deck of this 3 bdrm, 2 1/2 bath home with AEK, family room and 2 car garage. Insulated, painted inside and out. Washer and dryer, refrig., w/w carpets and window coverings are included. \$139,950.

**CARLTON ASSOCIATES GALLERY OF HOMES** REALTORS 592-7111

**PANTANO COUNTRY**  
1060 El Camino, Belmont. Call anytime.

**OPEN SUNDAY 1-5**  
3029 San Juan 5 YEARS OLD! Glamorous custom 3 bdrm., 2 1/2 bath. Large family room. 2 car. Custom kitchen. \$135,950.

**OPEN FRI. SAT. SUN.**  
15 Kimmie Ct. Elegant Colonial 4 bdrm, 2 1/2 bath, large dining room. FR. 2 car. 8 yrs old. Wind free pool site. West of Alameda Cul de sac. \$149,500

**HARRIGAN RE 574-4522**

**724—San Mateo**

**SAN MATEO PARK**  
SIX bedrooms upstairs plus in-law kitchenette with sink, now converted to dark room. Downstairs — 23x17 living room, 24x16 dining room, two large bedrooms presently used as family rooms, plus office with porch entrance. Full basement and 3 car garage. Re-stuccoed providing insulation, economy heating/cooling system, copper pipes, two copper water heaters, two excess capacity furnaces. \$275,000

**PRICE SLASHED!**  
Now only \$73,950

You must see this neat house and grounds — large corner 80-90 lot. Ppaneled den, 2 bedrooms, dining ell. 2 car detached garage and space for both boat and camper. Sheltered patio, garden space. New: alum. windows, central heating and roof.

Ask about our Pacific Cal-West HOME WARRANTY PLAN

**COCKCROFT & CO.**  
35 Years Realtor Service 344-1778  
1345 Howard Ave., Burlingame

**COME, SEE! A Real Value**  
Charming 4 bdrm home in move in condition. You will enjoy the large family room and secluded patio. Has 3 baths, sewing room, fireplace, playhouse for the children, and workshop for dad. Only \$94,900

**COCHRAN & CO** 574-8444

**\$69,950**  
Buy this sharp, recently painted, 2 bedroom rancher. Bonus 9x24 ft. sun or family room. Invest in your future, today.

**CENTURY 21 COVENTRY REALTY** 342 El Camino, San Carlos 591-7363

**DON'T BE A RENT SLAVE**  
BUY YOUR OWN HOME! 3 B.R.'s, 2-Baths, Lge. Fam. Room w/sliding doors to patio. 2-car gar. New carpets, all bit-ins, refrigerator, stove, washer, dryer and drapes. Owner bought another home and anxious for sale. \$89,000.

**SAN MATEO ASSOCIATES** 342-4354

**FIESTA GARDENS**  
3 Bedrooms, 2 Baths and 2 car garage. All electric kitchen, with GE self-cleaning stove. Upgraded carpets. New baths. Lots of storage. Near bus, stops and schools. \$94,950

**WILLIAMS & YEARING** REALTORS 642 El Camino Real San Carlos 593-2191

**\$1000 ALLOWANCE**  
For carpeting. 3 bdrm., 2 bath, ranch style home recently painted inside. 1 1/2 blocks to elementary school. 2 car garage. \$81,500.

**CENTURY 21 SAN MATEO INVEST CO.** 349-2121

**WALK TO PARK**  
By owner. Super chn. 2 BR. home. Grt. loc. Close to transp., w/w cpts., new water heater. Air cooler, bit-in hutch, bit-in dishwasher, laundry rm., carpet and gar. Beautiful landscaped w/deck and patio. Price incl. all kit. appliances. \$75,950. 919 E. 5th Ave. 342-4870. Open Sat/Sun.

**ESTATE SALE**  
HANDYMAN SPECIAL! 2 Bedrooms, 1 bath Cottage on an R-3 lot. Tenant occupied. Show by appointment only. Call to see now at \$67,500.

**RAYMOND REALTY** ☆ YOUR LOCAL REALTORS 2191 So. El Camino Real 349-2366 San Mateo

**SHOREVIEW CORNER**  
Nice and compact 2 bedroom home. Large lot with room for expansion. Wall-to-wall carpeting, stove, refrig., washer and dryer. Shown by appointment only. Asking \$67,950.00

**PARK MANOR REALTY** REALTOR—MLS 34 S. B. St., S.M. 342-7642

**Results With Want Ads**

**DISPLAY CLASSIFIED 724—SAN MATEO**

**\$79,950!!!**  
• 1 Block to San Mateo High  
• 2 Bedrooms, 1 Bath  
• Fireplace  
• Service Porch  
• Owner will help in financing!!!

**CALL NOW TO SEE THIS!**  
A dozen kids, a mean Mother-in-Law and a billboard table will all fit in this 5 bedroom, 2 bath home. It has a tile kitchen, stone fireplace, and a private downstairs. The Bar-B-Que patio and new paint job help make this a great value for the large family. Better call now to see at \$112,500.

**FANTASTIC LUXURY TOWNHOUSE!!!**  
It's located at the end of a nice quiet cul-de-sac. This beautiful home has 3 bedrooms, 2 1/2 baths, fresh paint, new appliances and many, many extras. It won't last long at the low, low price of \$88,000.

**COZY LOVE NEST**  
Excellent San Mateo Terrace location. 3 Bedrooms, covered patio, self-cleaning electric range, new 40 gal. water heater. Furnace recently installed. Price includes carpets/draperies. Priced to sell fast. Call for appointment. \$88,950.

**RAYMOND REALTY** ☆ YOUR LOCAL REALTORS 2191 So. El Camino Real 349-2366 San Mateo

**A BETTER BUY**  
DELIGHTFUL 2 bedrooms PLUS den or family rm. or 3rd bedroom, 1 bath, carpet. Pretty shag carpeting in living and dining room. Big, big kitchen with eating area. Lots of cabinet space, bit-in Char-Grill, self-cleaning oven, dishwasher, disposal, refrig. Near St. Timothy's Church, School. \$75,000.

**LEDBETTER REALTORS** 1884 S. Norfolk, SM 349-5273

**COZY LOVE NEST**  
Excellent San Mateo Terrace location. 3 Bedrooms, covered patio, self-cleaning electric range, new 40 gal. water heater. Furnace recently installed. Price includes carpets/draperies. Priced to sell fast. Call for appointment. \$88,950.

**RAYMOND REALTY** ☆ YOUR LOCAL REALTORS 2191 So. El Camino Real 349-2366 San Mateo

**Call musical instruments with a Times Want Ad!**

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**RAYMOND REALTY** ☆ YOUR LOCAL REALTORS 2191 So. El Camino Real 349-2366 San Mateo

**724—San Mateo**

**GALLERY OF HOMES JUST RIGHT**  
for your first home! 3 big bdrms., newer kitchen, dining area with built in buffet + a huge tree filled back yard with sheltered patio. It won't last long at \$78,950

**PRICE REDUCED**  
WESTSIDE CHARMER convenient to schools and shopping, but still very private. Cul-de-sac lot with surprise arbor. Extraordinary landscaping. Newly painted and cheerfully decorated. Large family kitchen. 3 bdrms., 2 baths. \$119,000

**MINKEY ASSOC 573-5900**

**SPLIT LEVEL**  
Sunnybrae 2 bdrm. + FR. Newly painted inside and out. BBQ and doll house among fruit trees. Extras include drapes, dishwasher, sprinklers. Call today. Asking \$82,500

**BEST BUY**  
Immaculate older home. 3 bdrm., 2 bath sewing room, attic, basement - modern kitchen, separate dining room. Cozy yard. Detached garage. Apt. zoned. Value here. Flexible terms. \$106,500

**call UNITED** Property Sales 342-7216

**LARGE CORNER**  
Excellent westside location. 3 bdr., 2 bath. Large formal dining room. Move-in condition. Priced to sell. Owner will carry 1st loan. \$118,950.

**DELUXE TOWNHOUSE**  
Immaculate 3 bed., 2 1/2 bath, S.M. Woods townhouse. Bright & airy decor. 2 private decks. Security entrance. \$106,950.

**SKYLINE** REALTY, INC. REALTORS 1465 BURLINGAME AVE. 348-8700

**SNUGLY SHELTERED**  
PRICE REDUCED! Westside Hillsdale country setting on mini-estate. 3 BR. 2 bath, den, ranch home, new heavy shake roof, lush green VIEW. WARRANTY. \$141,500

**CHAMPAGNE VIEW**  
Sparkling lights view is yours from this Westside Hillsdale ranch home featuring 4 BR, 3 bath, family room, 2 fireplaces. WARRANTY. \$144,950.

**PENINSULA ASSOCIATES** 618 El Camino, SM 348-2777 National Referral Service

**PREMIER SHOWING**  
Laurelwood's best priced offering. Spanish ranch Hacienda. 5 1/2 years old. 3 bdrms. 2 baths, formal dining room + family room. 3 car garage. \$139,950

**Crotty & O'Halloran** REALTORS Polhemus Rd. at De Anza Blvd. San Mateo 349-5178

**FOR STARTERS**  
IDEAL FIRST HOME or a terrific investment! 2 BR, 1 BA, half lot to downtown and public transportation. Formal dining, large kitchen with separate breakfast room, easy maintenance garden. \$68,950.

**WRIGHT & CO.** REALTORS 406 Primrose, Burl. 348-6789

**THE GOOD LIFE**  
is yours in an easy maintenance home with 3 large bedrooms, 2 1/2 baths plus a library and large family rm. Step saving GE kitchen overlooks the large, level rear yard with poolside. Enjoy too, the nearby community pool, immediate occupancy! \$149,950.

**OFFERED BY MEDALLION HOMES** 573-6613

**A BETTER BUY**  
DELIGHTFUL 2 bedrooms PLUS den or family rm. or 3rd bedroom, 1 bath, carpet. Pretty shag carpeting in living and dining room. Big, big kitchen with eating area. Lots of cabinet space, bit-in Char-Grill, self-cleaning oven, dishwasher, disposal, refrig. Near St. Timothy's Church, School. \$75,000.

**LEDBETTER REALTORS** 1884 S. Norfolk, SM 349-5273

**COZY LOVE NEST**  
Excellent San Mateo Terrace location. 3 Bedrooms, covered patio, self-cleaning electric range, new 40 gal. water heater. Furnace recently installed. Price includes carpets/draperies. Priced to sell fast. Call for appointment. \$88,950.

**RAYMOND REALTY** ☆ YOUR LOCAL REALTORS 2191 So. El Camino Real 349-2366 San Mateo

**Call musical instruments with a Times Want Ad!**

**DISPLAY CLASSIFIED 724—SAN MATEO**

**\$79,950!!!**  
• 1 Block to San Mateo High  
• 2 Bedrooms, 1 Bath  
• Fireplace  
• Service Porch  
• Owner will help in financing!!!

**CALL NOW TO SEE THIS!**  
A dozen kids, a mean Mother-in-Law and a billboard table will all fit in this 5 bedroom, 2 bath home. It has a tile kitchen, stone fireplace, and a private downstairs. The Bar-B-Que patio and new paint job help make this a great value for the large family. Better call now to see at \$112,500.

**FANTASTIC LUXURY TOWNHOUSE!!!**  
It's located at the end of a nice quiet cul-de-sac. This beautiful home has 3 bedrooms, 2 1/2 baths, fresh paint, new appliances and many, many extras. It won't last long at the low, low price of \$88,000.

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**COZY LOVE NEST**  
Excellent San Mateo Terrace location. 3 Bedrooms, covered patio, self-cleaning electric range, new 40 gal. water



**THE POST**  
Wednesday, July 26, 1978

**727—Belmont**

**WANT THE BEST?**  
I have the best to offer to the person who wants the very BEST!

☆ ARCH. DESIGNED HOME  
☆ SUPER VIEW  
☆ COUNTRY ATMOSPHERE  
☆ 4 BD AND 2 1/2 BA  
☆ ASSUMABLE 9 1/4% LOAN  
☆ BRAND NEW AND READY FOR YOUR FAMILY.  
CALL NOW!

**JOHN T. YOUNG**  
Eves. 345-1230  
H&H Realty 349-2800

**OLD WORLD SPANISH**  
Dramatic Arches lead from Bay View Oriented liv. rm. thru magnam 26 ft. formal din. rm. as this Authentic 3 Bdrm., 2 Bath Hacienda wraps around secluded manicured grounds. \$139,950

**RUPERT TAYLOR**  
R.E. INC. RLTRS. 591-5531

**BEAUTIFUL** brand new custom built Spanish style home. 3 BR, 2 1/2 ba, F.R., formal D.R., large L.R., laundry rm., ceramic tiled entry, huge deck on a tree protected corner lot w/commanding view of SF Bay. Notre Dame to North Rd to Williams. Drive by. 1501 Winding Way. \$178,000. 593-8871

**KNOLLS OF BELMONT**  
If unique and different is what you're looking for, call today about our beautiful and spacious 2200 sq. ft. Spanish townhome. 3 Bdrms., 2 1/2 bath. Courtyard entry. + many decorator extras. Only \$138,000.

**HERITAGE RE 349-9300**

**WIND FREE**  
Exec home. Quiet cul-de-sac. 4 bdrms., 2 1/2 baths, family rm. 2 car. \$159,500

**5 1/2 years old**  
3 bdrms., 2 1/2 baths. Fam. rm., 2 car. Westside. \$139,950

**HARRIGAN RE 574-4522**

**GREAT LOCATION**  
UNBELIEVABLE PATIO  
3 Bdrms., 2 bath, A.E.K. Den with built in stereo. 2 car garage. You'll love this lovely home at only \$119,500

**TOWN & COUNTRY REALTY**  
1352 Broadway 344-5701  
1801 El Camino 697-6700

**BELMONT HILLS**  
Beautiful 3 Bdrm Brick estate complete in-law Down. Asking \$104,500.

**THE REAL ESTATE, INC.**  
871-0430; 574-5770

**731—San Carlos**

**FAMILY HOME!**  
A friendly FAMILY HOME on a tree-lined street, close-in to schools, shops, transportation! 2 bedrooms, large living room, loft, breakfast area off kitchen. Sheltered patio looks out to flower-bordered backyard with fruit trees and POOL site. Offered at \$71,500.

**Broker Associates**  
REALTORS  
100 El Camino San Carlos 592-2211

**VIEW 5 COUNTIES**  
Beautiful and Elegant New 4 BR, 2 1/2 BA, Villa Located on Oak Studded Hillside. Warmly Composed in Redwood and Glass, Spectacular 180-deg. View, MGR With Office, Wet-Bar, Fam. Rm. Spacious Kit. A Masterpiece of Sophistication. \$250,000

**RUPERT TAYLOR**  
R.E. INC. RLTRS. 592-9350

**DELIGHTFUL**  
INSIDE PATIO  
LARGE DECK  
make a great setting for this sharp 3 Bdrms., 2 bath home. A.E.K. Extra parking for boat or trailer. \$110,950.

**R-n-g SPRING REALTY**  
660 El Camino Real SAN CARLOS 593-1458

**THE Classified ads are great little salesmen. Tut one to work for you. Phone 348-4444.**

**DISPLAY CLASSIFIED 731—SAN CARLOS**

**\$81,950**

- 3 Bedrooms
- Fireplace
- Hardwood floors
- Assumable loan

**CHARMING OLDER HOME**  
(In excellent condition w/much room for expansion at an excellent price. Two bedrooms & lovely porch & separate laundry room. Asking \$71,950.

**SPANISH CHARM**  
Created w/white wrought iron stairs & veranda. Pillar entrance way of brick & iron gates. Own your own little estate w/3 bedrooms, 1 1/2 baths, family room enhanced by fireplace, hardwood floors & Spanish arches. Must see at \$79,950.

**DOLPHIN REAL ESTATE**  
CALL 591-7101

**731—San Carlos**

**CUSTOMIZED COMFORT**  
2+ bdrms, 2 1/2 baths, 2 family rooms, 4 car tandem garage. Beamed ceilings, paneling, 3 fireplaces, and many more extras. Room for 2 more bdrms. and bath. \$139,500. CARLMONT ASSOC. 592-7111.

**DEVONSHIRE AREA** 2 BR home w/elevated Din. rm. New A.E.K. Opens onto Step down fam rm. Price reduced to \$86,950. Del Barga/Little Realtors. 593-7871, 593-8383

**WHITE OAKS**  
3 BR, 2 BA \$78,950. By Owner. Pric. 592-3487

**732—Redwood City**

**FARM HILL**  
Sparkling 3 BR, 2 ba, fam kitchen home in excellent cond. Immaculate interior offers plush carpeting thruout, custom bathrm. vanities, new A.E.K. Beaut. manicured lawn on view lot. \$118,500. Call after 5:30. 366-3415. OPEN Sun. 1-5, 907 Cambridge Rd.

**START BUILDING!**  
Equity, that is, in our low priced, westside 2 BDRM home. With its cozy fireplace for winter weather, and its pleasant patio for outdoor pleasure this time of the year, we have an offering for all seasons. Call now for an appointment to see this reasonably priced property. \$65,000.

**PEN-PAC**  
REALTY CO. INC.  
Redwood City 364-2660  
San Carlos 591-8981

**WOODSY & SECLUDED**  
Here's a W/S 3 BR Rancher that will WOW everyone! with 1 1/2 baths, large family rm., beamed ceiling. Remodeled country kitchen, AND 15x30 H/F Pool!!! 2 car garage. \$105,000. CALL 591-8100. A-T HUR ANDERSON R.E. 592-6355

**741—Santa Clara County**

**By Owner-Mini Ranch**  
LOS ALTOS HILLS  
Enjoy living at its finest! Professionally decorated 4 BR, 2 1/2 ba. home includes extra large master bdrm. suite w/walk-in wardrobe, cheery country kitchen, sep. formal dining rm. and exquisite living rm. w/fireplace. Spacious corner lot includes horse corral, tack room; barn fac.; dog kennel. Secluded backyard recreation area incl. pool, hot tub w/deck lg. game rm. w/10 ft. walk-in wet bar, indoor BBQ & dressing rms. Many extras! Owner relocating, must sell. 948-7342. \$289,500. Owner will help finance.

**FOR REAL ESTATE IN**  
CUPERTINO — SARATOGA OR SUNNYVALE. Call  
OAKRIDGE REALTY 996-1400

**751—Alameda County**

**DESPERATE OWNER!** 2000 sq. ft. 4 BR, 2 1/2 ba, 5 yrs. Prof. ldsce, cul-de-sac. \$89,950. Fremont. 793-6001 eves.

**781—Resort/Country**

**LAKES & STREAMS**  
5 Beautiful Acres  
In the pines 9 miles east of Placerville. Access to Nat'l forest, pvt lakes, streams and American River. Utilities available \$15,900. Terms. Owner/Agent 415-347-8091

**GRASS VALLEY**  
Just completed. 3 bdrms., 2 bath., 2,060 sq. ft. on 9 acres with large pond. Private lake nearby. Paved road. Good view. Ideal for horses. By owner. Will build to suit. Ph. (415) 854-2205.

**LET US HELP YOU FIND your retirement home, ranch or business in the Grass Valley-Nevada City area.**  
ARATH MILLER Realty, Blvd. 342-5951. (MLS Part.)  
READ Times Want Ads

**791—Lots**  
FOR Sale. 41 level, fully improved, single family residential lots avail. Major East Bay City. Call Mr. Heaton, 687-6700. Principals only.

**RESIDENTIAL Building Lots**  
FOR SALE. Builders Only. Bob Wilhelm. 364-8400

**800—SEA/AIRCRAFT**

**821—Boats/Supplies**  
**CHRYSLER** boat/outboard sales. Serv. and access. Oyster Point Marine. 140 Terminal Ct. So. S.F. 873-9494

**MOTOR**, Sea King O/B 7HP. \$120. 873-5859 evenings.

**NEW SAIL BOATS**, Sea. Piratier w/jib, \$1350; Dagger, cat rig, \$1050; Mutneer, r. jib, \$2150; 6-plc beauty, \$2595. Finest class boats afloat at never again prices. BOATS 4 U, Inc. 390 Lang Rd. Burl. 348-5022

**SAILBOAT** 14 ft. Aquatic, 2 sails, gd. cond. \$700. 595-3840, Eve 574-0739.

**26 FT** Ketch, compl overhaul 90% done. New 2 cyl. diesel, S.S. tanks, some work still to do. \$7500. 345-5573 eves.

**26 ft** trimaran, Scott sails, rdy to go. Mvg., must sell \$2500/best offer 342-6104 eves

**900—AUTOMOTIVE**

**904—Foreign Auto Part**  
VOLKSWAGEN 1500 rebilt. engine, 14K mi. Exc. cond. \$450/offer. 583-6767 aft. 6

**VOLKSWAGEN '67 BODY**. Rear end in good cond. \$200 or offer. 583-6767 aft. 6

**911—Motorcycles/ Scooters**  
HARLEY '72 custom sports-ter. \$3000. Call 344-2860 after 6 p.m.

**HONDA '69** 350, \$200. 365-0455

**HONDA '70** SL 90. Dirt. Bored. \$200. 343-1952.

**HONDA '75** CB125S, 4,500 miles. \$300. 726-4545.

**HONDA '76** CB200. Mint cond. 4,000 mi. Aft. 9. 593-6831 or 349-3243

**HONDA '77** XR75, good cond. \$325. 728-7197

**HONDA '77** 750K. Exc. cond. \$1,800. firm. 342-5149

**KAWASAKI '77** KE125. Dirt/S. Gd. \$500.

**KAWASAKI '76** 100. 10 spd. \$400. 347-2586

**KAWASAKI '74** 650 W3, 4 spd. dual carburetors, needs head gaskets. \$500/offer. 871-7297

**YAMAHA '74** 175 MX. Excellent condition. \$425/offer. 345-3917

**YAMAHA '74** RD 350. Rebit. chambers, K N's, clean. \$700/offer. 345-2963

**YAMAHA '76** YZ125X. Good cond. \$500 Firm. 588-0484

**912—Recreation Vehicles**  
A & M MOTOR HOME rentals. Winter rates available now. 573-5627; 345-9901; 345-0951

**AAAAP**  
MOTOR HOME RENTALS 592-6753

**ALIO '76** travel trailer, 23 ft. fully self-cont. Xint. cond. Owner \$4500. 692-1788

**CAMINO** Camper Sales, Parts, Service, Rentals, Repairs 855 El Camino, S.C. 592-1171. Open to 10 daily.

**CAMPER** 8 ft. cabover. Sips. 4. W/Jacks. \$1000. Exc. cond. 345-7249.

**EL CAMINO '74** camper shell, fits '74 or '75. Good condition. \$150. Dan 873-3700 betw. 9-5

**FORD '72** Courier w/camper. Rebuilt eng., tape deck. \$2250/best offer. 359-6027.

**HAPPY** Traveler camper, 11 ft. Refrig. gas stove, fully insulated. Must sell. 344-7276 or 347-3482.

**JEEP '73** Wagoneer 4x4, V-8, A/T, P/S, Air, (56225). \$2988 at E-Z DAVIES CHEV. RWC. 369-0311

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We are overloaded with Komfort, Invader, Terry, Taurus and Nomad trailers. Clearance prices.

**NORTHWEST KAMPER KORRAL**  
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**TOYOTA '77** Sunrader, 13,000 mi. Air, Duals. Cabover, sips. 5. 342-7316 or Ray 557-0787 days.

**913—Trucks/Tractors**  
CHEVROLET '76 Cheyenne Stepside, V/8 auto, power steering. (1838013). An excellent buy at \$4987. Ed Cordero Chevrolet 355-3433

**CHEVROLET '74** 4 Wheel Drive Stepside, 4 speed. Super Clean. (95245X) \$3995. Ed Cordero Chevrolet 355-3433.

**CHEVROLET '75** 1/2 T. Pickup. Excel. cond. LOADED. \$3700. 367-1038.

**DATSUM '74** PU, with shell. \$2400. Call 574-2129 Eves.

**DODGE '69** Long bed van, New pt. Good cond. Call aft. 5:30. 349-5968.

**DODGE '73** 1/2 Ton Club Cab, V/8, auto, power steering. (68113N) A bargain at \$1795 Ed Cordero Chevrolet 355-3433

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**913—Trucks/Tractors**  
DODGE '74 1/2 Ramcharger, 4 whl. drive, like new. adial TA's, spokers, am/fm cass. 342-2622.

**FORD '53** F100. Candy apple red. All extras. Best offer. 366-2089 or 733-0249

**FORD '56** 1/2 ton pickup. Very clean. \$2,500. or bst offer. 697-3623 aft. 6

**FORD '73** F250, 4 spd. Posi w/shell. 873-1440.

**FORD '75** Pickup 150. Exc. cond. New tires, paint and white spoke mags. \$3650. 574-4833.

**FORD '76** 1/2 ton van. R/H, new tires, p. brks., \$4,500/offer. 591-5152.

**GMC '53** longbed, rebilt eng/trans. Good cond. \$700. 343-9844 eves

**GMC '63** 18 ft. Van. Needs new cab. Also '64 Ford V.I. PU. Needs work. 583-1880

**GMC '77** Sierra Grande pickup, A/T, air, P/B, P/S. 8,000 mi. offer. \$6,000. 345-7027 aft. 5.

**INTERNATIONAL '73** model 1060, 16 bed, stainless steel box, 2-spd. rear axle V/8, good cond. (048359) \$4995 at Ed Cordero Chevrolet, 675 Oceana Blvd., Pacifica. 355-3433

**78 LUV** Truck in stock. 3989 plus tax and lic. Stewart Chevrolet (236987) 994-2400.

**MAZDA '75** Lo mi. Exc. cond. Camper shell. Large mirrors. 365-6000. Bill Baker.

**TOYOTA '77** 5 spd, camper shell, extras. \$4100/offer. 871-9692

**Truck and Van Sales MOTOR-WEST**  
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**TRUCK** Country is just a short drive to Pacific! See Ed Cordero Chevrolet, 555 Ocean Blvd., 355-3433

**VENDOR**, ice cream Dodge '76 cabcard 347 or A/T, P/S, P/B, R/H. Cost \$8500; make offer. 368-8619

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**ALL cars, trucks, RV's** wanted NOW. TOP \$\$\$... whether it runs or not. Call 994-1660.

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SAN BRUNO 589-8850

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**932—Imports/Sports**  
AUDI '73 GL100. 2 DR. Exc. body. AM/FM tape. Air. A/T. \$2350. 345-9515.

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**AUSTIN HEALY '67** 350LT Corvette, running gear, two tone paint, mags. Best offer. 648-4753.

**BMW '77** 320i, 4-spd, sun roof, stereo, 16,000 mi. red. 349-8212

**BMW**  
H & E Car Sales 275 Almas Palo Alto 324-4488

**HUNTING for a house?** Read The Times real estate classification for the best buys.

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CAPRI '72 Exc. cond. Only 35,000 mi. \$1695. 697-7245 bet. 8 and 4, or 593-6184 aft. 6 pm.

**CAPRI '73** V6, tape, top, 4 speed, immac. Bronze. \$2295. 873-5611.

**CAPRI '76** Ghia. V-6 4 speed. Stereo tape A/C. \$3950. 347-9033; 952-1993 Eves

**CORTINA '69** Runs good, \$450. 697-6718.

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**DATSUM '73** 610. 2 dr. am/fm/8 track. Mags. Extras. \$2100. 952-9658

**DATSUM '74** B210 Coupe. Auto., air, super buy! (4595SI) \$2495. Ed Cordero Chevrolet 355-3433

**DATSUM '74** 260Z, 2+2, auto, mags, am/fm, A/C, P/B, met. brwn. 4/K mi. \$6300. 368-8635.

**DATSUM '76** F 10 Wagon. 4 spd. Air, AM/FM radio, stereo cassette, 27,000 mi. \$2500. 343-7018

**DATSUM '76** 610 4 spd. am/fm stereo, vinyl roof, tach, lo mi. \$3950. Call 369-1937 eves.

**DATSUM '76** 280Z, silver, A/T, 17,000 mi. \$7500. 573-6140 aft. 6.

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**349-4455**  
Dragonetti Datsun  
2727 El Camino, San Mateo

**FIAT '68** 850. Needs carb. \$450/offer. 342-3432.

**FIAT '73** 124 sport. 5 spd., air, lo mi. \$2695. 873-5611.

**FIAT '74** X19. \$3000/offer. Xint cond, lo mi. Diane 589-3679 or 583-4320

**FIAT '77** Spyder convt. 7000 mi. \$6350. 347-9607

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